

## August 2012

# NORMLS/CRIS MONTHLY STATISTICS REPORT

Compiled by Mike Wright on September 13, 2012

|                            | Aug.12      | %Change<br>July.12 | Aug.11      | %Change<br>08/12-08/11% | YTD '12       | YTD '11       | YTD '12 - '11<br>Change (%) |
|----------------------------|-------------|--------------------|-------------|-------------------------|---------------|---------------|-----------------------------|
| <b>Single Family</b>       |             |                    |             |                         |               |               |                             |
| New Listings               | 4,945       | (5.8%)             | 5,253       | (5.9%)                  | 41,581        | 43,326        | (4.0%)                      |
| Sold Listings              | 3,376       | 11.5%              | 2,946       | 14.6%                   | 22,127        | 19,074        | 16.0%                       |
| \$ Volume - Sold Listings  | 469,250,895 | 7.6%               | 390,388,260 | 20.2%                   | 2,858,535,780 | 2,338,361,595 | 22.2%                       |
| Average Sale Price (\$)    | 138,996     | (3.6%)             | 132,515     | 4.9%                    | 129,188       | 122,594       | 5.4%                        |
| High Sale Price (\$)       | 2,000,000   | 86.0%              | 1,289,000   | 55.2%                   | 2,400,000     | 2,300,000     | 4.3%                        |
| Low Sale Price (\$)        | 2,000       | 300.0%             | 1,400       | 42.9%                   | 500           | 500           | 0.0%                        |
| Average Market Time (days) | 102         | 1.0%               | 104         | (1.9%)                  | 108           | 107           | 0.9%                        |
| <b>Condominium</b>         |             |                    |             |                         |               |               |                             |
| New Listings               | 550         | (3.8%)             | 597         | (7.9%)                  | 4,675         | 5,204         | (10.2%)                     |
| Sold Listings              | 398         | 15.7%              | 331         | 20.2%                   | 2,449         | 1,950         | 25.6%                       |
| \$ Volume - Sold Listings  | 46,724,592  | 21.3%              | 37,631,198  | 24.2%                   | 271,520,556   | 218,515,401   | 24.3%                       |
| Average Sale Price (\$)    | 117,398     | 4.9%               | 113,689     | 3.3%                    | 110,870       | 112,059       | (1.1%)                      |
| High Sale Price (\$)       | 508,000     | 41.1%              | 630,000     | (19.4%)                 | 625,000       | 875,000       | (28.6%)                     |
| Low Sale Price (\$)        | 7,900       | 12.9%              | 5,200       | 51.9%                   | 772           | 625           | 23.5%                       |
| Average Market Time (days) | 161         | 0.0%               | 145         | 11.0%                   | 161           | 153           | 5.2%                        |
| <b>All Property Types</b>  |             |                    |             |                         |               |               |                             |
| New Listings               | 6,427       | (4.4%)             | 6,793       | (5.4%)                  | 53,769        | 56,182        | (4.3%)                      |
| Sold Listings              | 4,070       | 12.7%              | 3,505       | 16.1%                   | 26,556        | 22,751        | 16.7%                       |
| \$ Volume - Sold Listings  | 535,350,305 | 8.6%               | 444,144,718 | 20.5%                   | 3,287,634,870 | 2,673,703,020 | 23.0%                       |
| Average Sale Price (\$)    | 131,536     | (3.7%)             | 126,717     | 3.8%                    | 123,800       | 117,520       | 5.3%                        |
| High Sale Price (\$)       | 2,000,000   | 53.8%              | 1,289,000   | 55.2%                   | 4,280,000     | 2,779,000     | 54.0%                       |
| Low Sale Price (\$)        | 600         | 20.0%              | 510         | 17.6%                   | 500           | 500           | 0.0%                        |
| Average Market Time (days) | 114         | 0.9%               | 111         | 2.7%                    | 118           | 115           | 2.6%                        |

“All Property Types” include Single Family, Condominium, Multi-Family, Land, and Commercial For Sale property types.

These Statistics include listings submitted by participating brokers. These listings are located in the NORMLS and CRIS primary counties which are: Ashtabula, Carroll, Columbiana, Coshocot, Cuyahoga, Geauga, Lake, Lorain, Mahoning, Medina, Portage, Stark, Summit, Trumbull, and Tuscarawas Counties.

Based on information from the Northern Ohio Regional Multiple Listing Service (NORMLS) for the period of August 1, 2012 to August 31, 2012.

**ALL INFORMATION IS DEEMED RELIABLE BUT NOT GUARANTEED**