

# Monthly Indicators



## April 2017

The employment landscape and wages have both improved over the last few years, allowing for more people to participate in the home-buying process. When the economy is in good working order, as it is now, it creates opportunities in residential real estate, and right now is a potentially lucrative time to sell a home. Houses that show well and are priced correctly have been selling quickly, often at higher prices than asking.

New Listings were up 20.8 percent to 128 in Columbiana County and up 0.3 percent to 342 in Mahoning County. Pending Sales increased 87.0 percent to 129 in Columbiana County and increased 4.4 percent to 282 in Mahoning County. Inventory shrank 15.7 percent to 412 units in Columbiana County and shrank 31.6 percent to 977 units in Mahoning County.

Median Sales Price was up 29.3 percent to \$88,250 in Columbiana County and up 0.6 percent to \$84,000 in Mahoning County. Days on Market decreased 16.4 percent to 148 days in Columbiana County and decreased 6.1 percent to 108 days in Mahoning County. Months Supply of Homes for Sale was down 21.4 percent to 5.5 months in Columbiana County and down 31.1 percent to 4.2 months in Mahoning County, indicating that demand increased relative to supply.

Although there is a mounting amount of buyer competition during the annual spring market cycle, buyer demand has not abated, nor is it expected to in the immediate future unless something unpredictable occurs. While strong demand is generally considered a good problem to have, it creates an affordability issue for some buyers, especially first-time buyers. And yet, prices will continue to rise amidst strong demand.

## Contents

	Columbiana County	Mahoning County
Market Overview	2	13
New Listings	3	14
Pending Sales	4	15
Closed Sales	5	16
Days on Market Until Sale	6	17
Median Sales Price	7	18
Average Sales Price	8	19
Percent of Original List Price Received	9	20
Housing Affordability Index	10	21
Inventory of Homes for Sale	11	22
Months Supply of Homes for Sale	12	23

## Quick Facts

<b>+ 13.6%</b>	<b>+ 29.3%</b>	<b>- 9.3%</b>	<b>+ 0.6%</b>
One-Year Change in <b>Closed Sales</b> Columbiana	One-Year Change in <b>Median Sales Price</b> Columbiana	One-Year Change in <b>Closed Sales</b> Mahoning	One-Year Change in <b>Median Sales Price</b> Mahoning

This is a research tool provided by the Youngstown/Columbiana Association of REALTORS®. Data is refreshed regularly to capture changes in market activity. Figures shown may be different than previously reported. Percent changes are calculated using rounded figures.



# Market Overview – Columbiana County



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

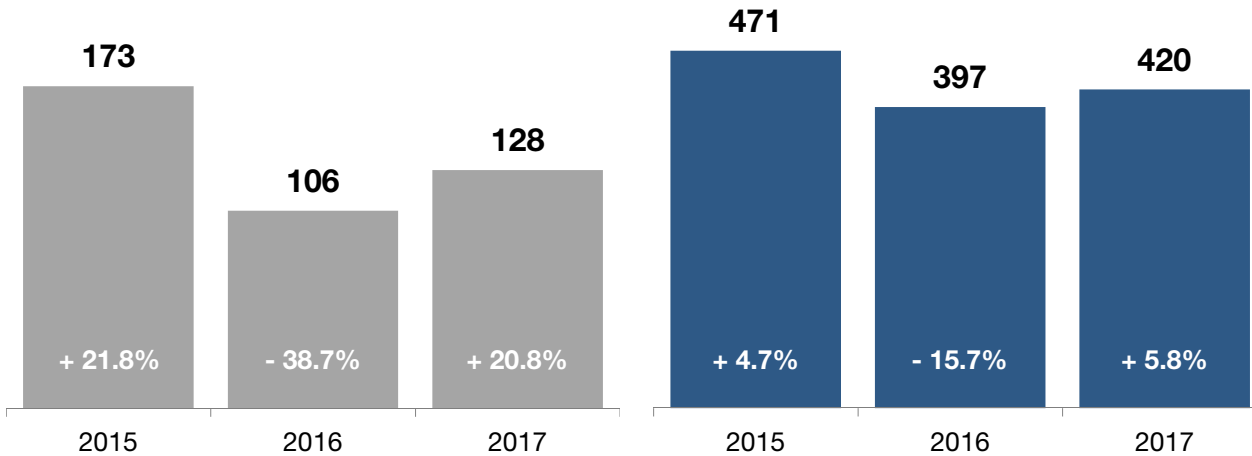
Key Metrics	Historical Sparkbars	4-2016	4-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
<b>New Listings</b>		106	<b>128</b>	+ 20.8%	397	<b>420</b>	+ 5.8%
<b>Pending Sales</b>		69	<b>129</b>	+ 87.0%	247	<b>307</b>	+ 24.3%
<b>Closed Sales</b>		59	<b>67</b>	+ 13.6%	218	<b>219</b>	+ 0.5%
<b>Days on Market Until Sale</b>		177	<b>148</b>	- 16.4%	155	<b>130</b>	- 16.1%
<b>Median Sales Price</b>		\$68,251	<b>\$88,250</b>	+ 29.3%	\$85,000	<b>\$89,900</b>	+ 5.8%
<b>Average Sales Price</b>		\$98,004	<b>\$108,548</b>	+ 10.8%	\$106,438	<b>\$100,909</b>	- 5.2%
<b>Pct. of Orig. Price Received</b>		89.1%	<b>90.4%</b>	+ 1.5%	89.1%	<b>91.0%</b>	+ 2.1%
<b>Housing Affordability Index</b>		367	<b>271</b>	- 26.2%	295	<b>266</b>	- 9.8%
<b>Inventory of Homes for Sale</b>		489	<b>412</b>	- 15.7%	--	--	--
<b>Months Supply of Homes for Sale</b>		7.0	<b>5.5</b>	- 21.4%	--	--	--

# New Listings – Columbiana County

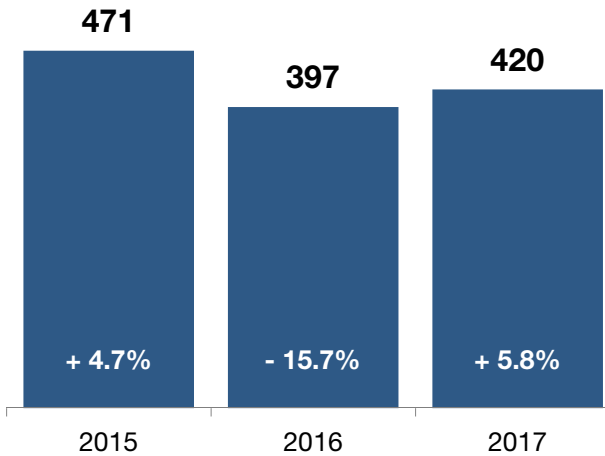


A count of the properties that have been newly listed on the market in a given month.

## April

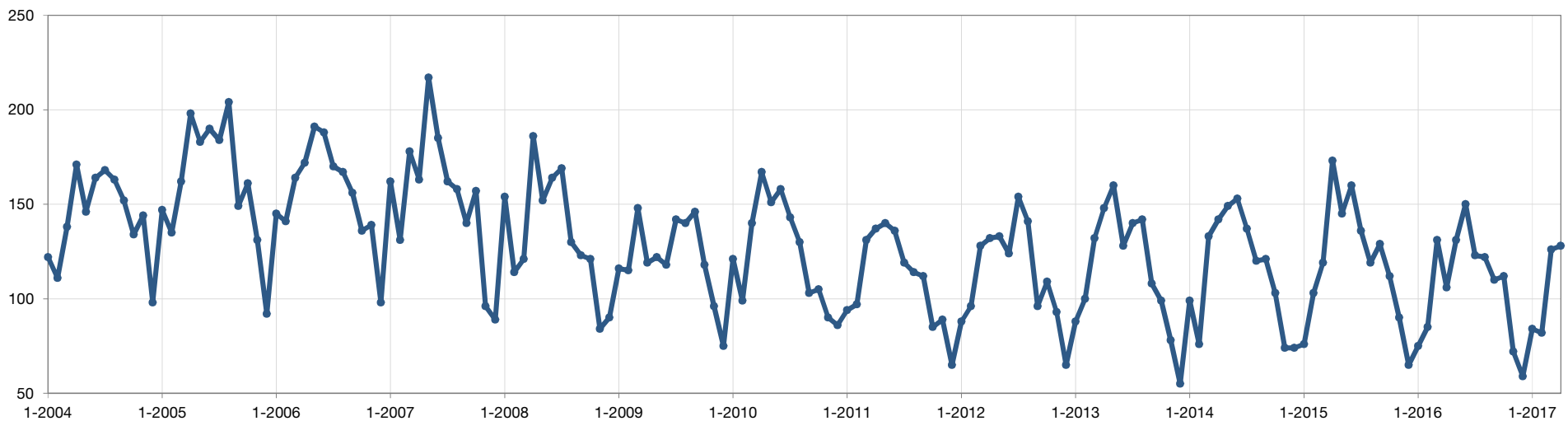


## Year to Date



	New Listings	Prior Year	Percent Change
May 2016	131	145	-9.7%
June 2016	150	160	-6.3%
July 2016	123	136	-9.6%
August 2016	122	119	+2.5%
September 2016	110	129	-14.7%
October 2016	112	112	0.0%
November 2016	72	90	-20.0%
December 2016	59	65	-9.2%
January 2017	84	75	+12.0%
February 2017	82	85	-3.5%
March 2017	126	131	-3.8%
<b>April 2017</b>	<b>128</b>	<b>106</b>	<b>+20.8%</b>
12-Month Avg	108	113	-4.4%

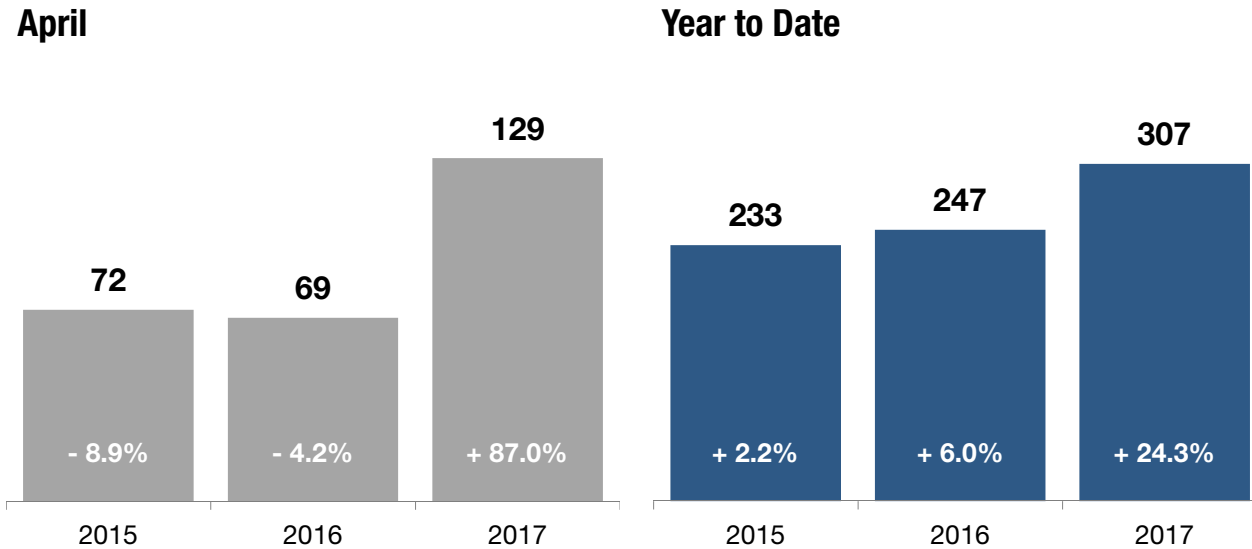
## Historical New Listings – Columbiana County by Month



# Pending Sales – Columbiana County

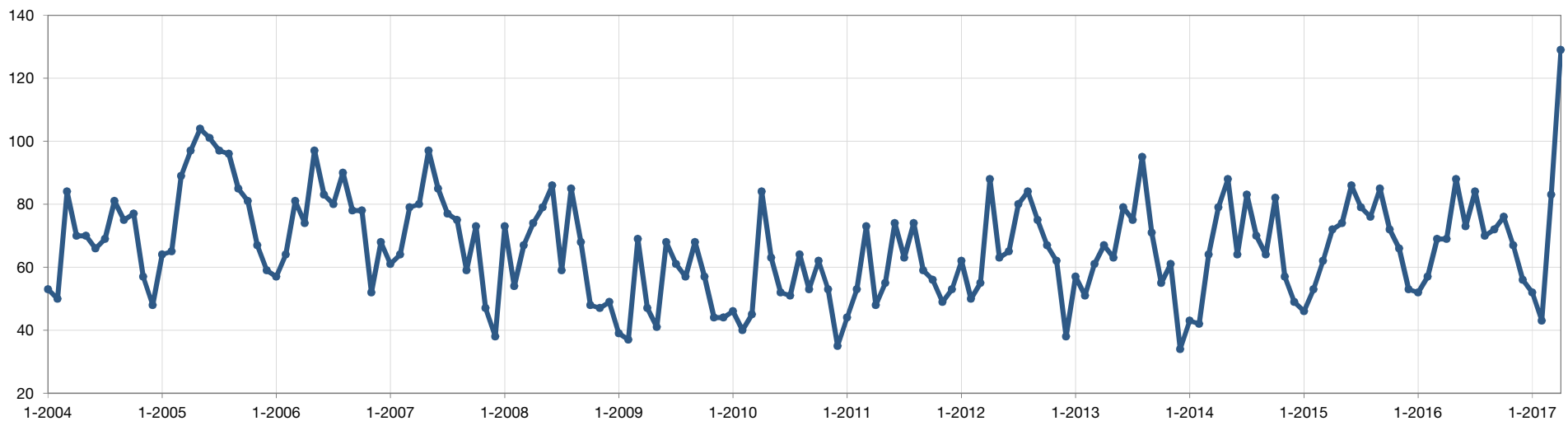


A count of the properties on which offers have been accepted in a given month.



Pending Sales	Prior Year	Percent Change
May 2016	74	+18.9%
June 2016	86	-15.1%
July 2016	79	+6.3%
August 2016	76	-7.9%
September 2016	85	-15.3%
October 2016	72	+5.6%
November 2016	66	+1.5%
December 2016	53	+5.7%
January 2017	52	0.0%
February 2017	57	-24.6%
March 2017	69	+20.3%
<b>April 2017</b>	<b>69</b>	<b>+87.0%</b>
12-Month Avg	74	+5.7%

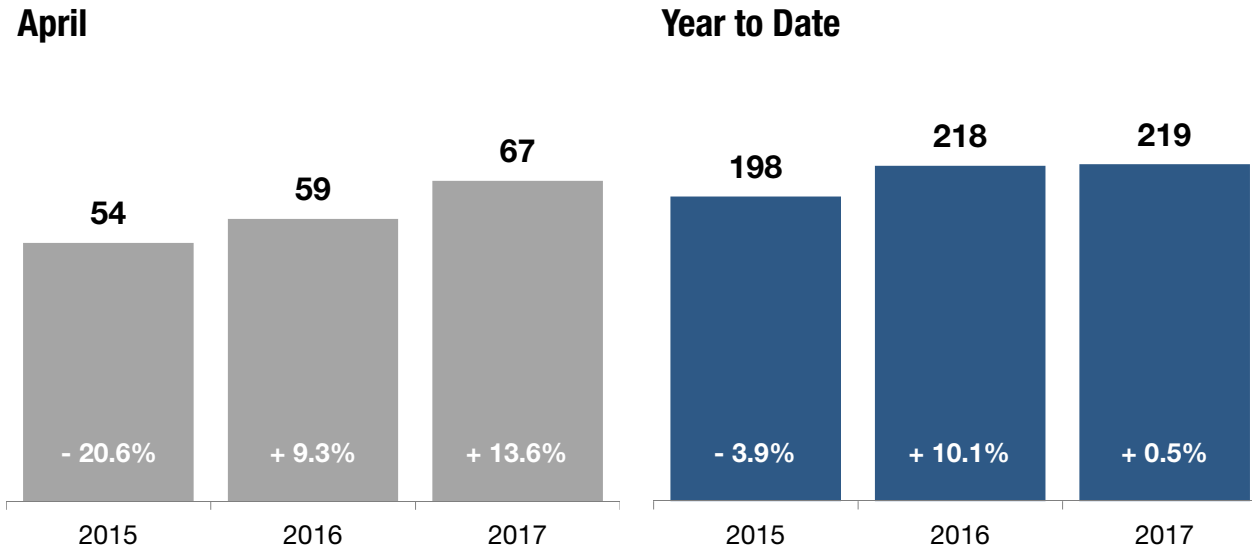
## Historical Pending Sales – Columbiana County by Month



# Closed Sales – Columbiana County

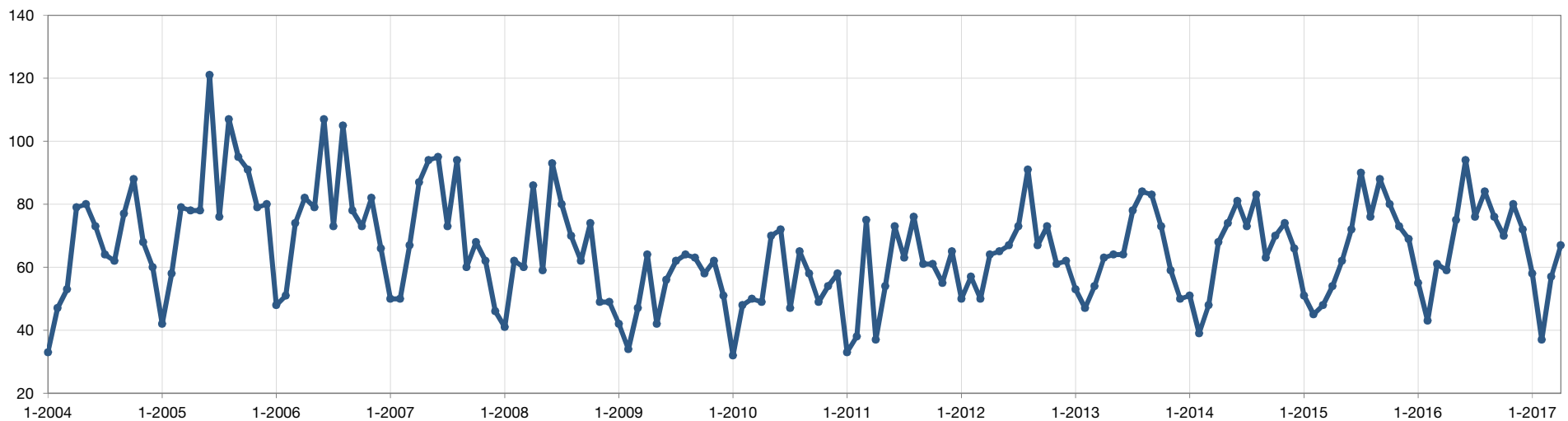


A count of the actual sales that closed in a given month.



Closed Sales	Prior Year	Percent Change	
May 2016	75	62	+21.0%
June 2016	94	72	+30.6%
July 2016	76	90	-15.6%
August 2016	84	76	+10.5%
September 2016	76	88	-13.6%
October 2016	70	80	-12.5%
November 2016	80	73	+9.6%
December 2016	72	69	+4.3%
January 2017	58	55	+5.5%
February 2017	37	43	-14.0%
March 2017	57	61	-6.6%
<b>April 2017</b>	<b>67</b>	<b>59</b>	<b>+13.6%</b>
12-Month Avg	71	69	+2.9%

## Historical Closed Sales – Columbiana County by Month



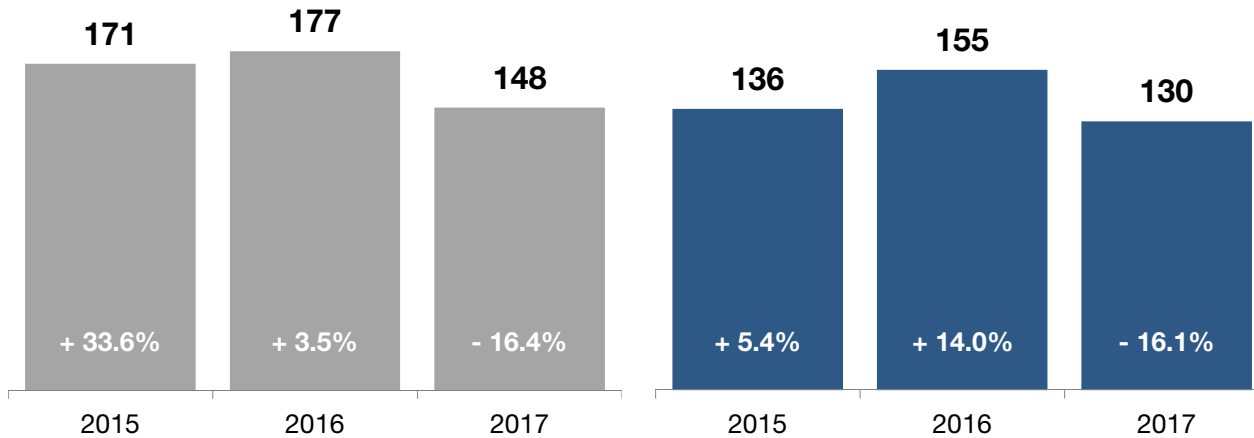
# Days on Market Until Sale – Columbiana County



Average number of days between when a property is listed and when an offer is accepted in a given month.

## April

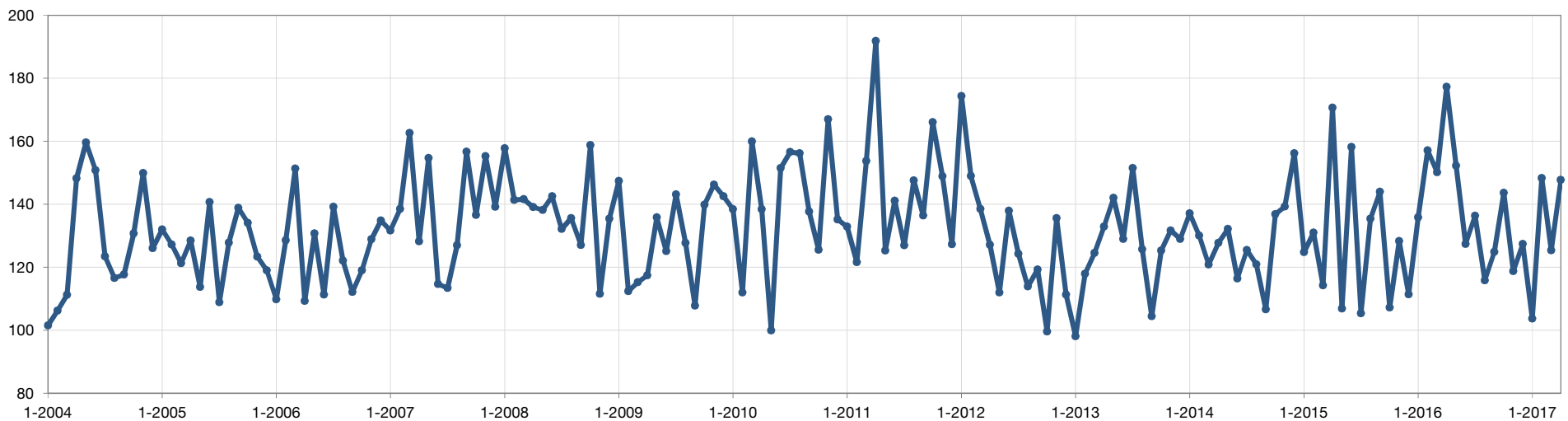
## Year to Date



Days on Market	Prior Year	Percent Change
May 2016	107	+42.1%
June 2016	158	-19.6%
July 2016	105	+29.5%
August 2016	135	-14.1%
September 2016	144	-13.2%
October 2016	107	+34.6%
November 2016	128	-7.0%
December 2016	111	+14.4%
January 2017	136	-23.5%
February 2017	157	-5.7%
March 2017	150	-16.7%
<b>April 2017</b>	<b>177</b>	<b>-16.4%</b>
12-Month Avg*	130	-2.3%

\* Days on Market for all properties from May 2016 through April 2017. This is not the average of the individual figures above.

## Historical Days on Market Until Sale – Columbiana County by Month



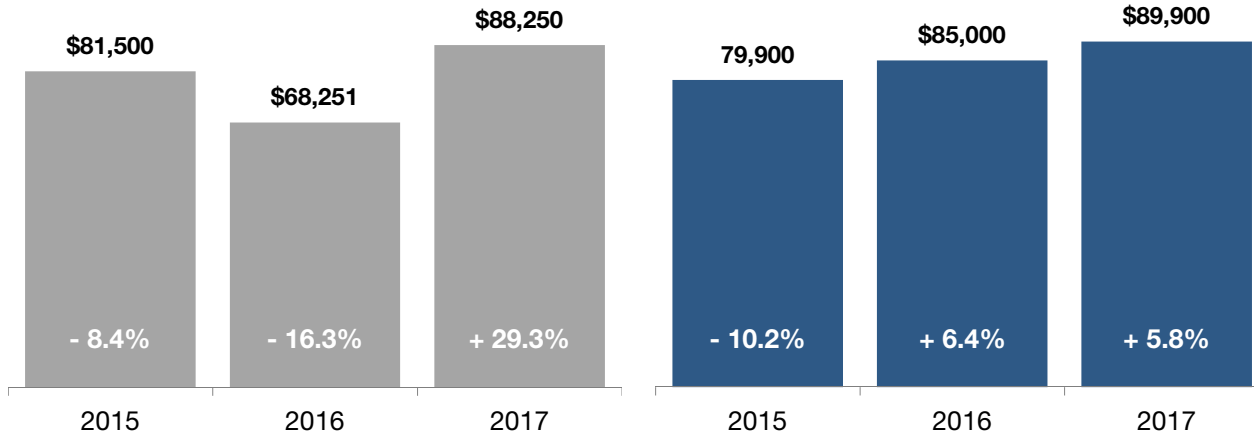
# Median Sales Price – Columbiana County



Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.

## April

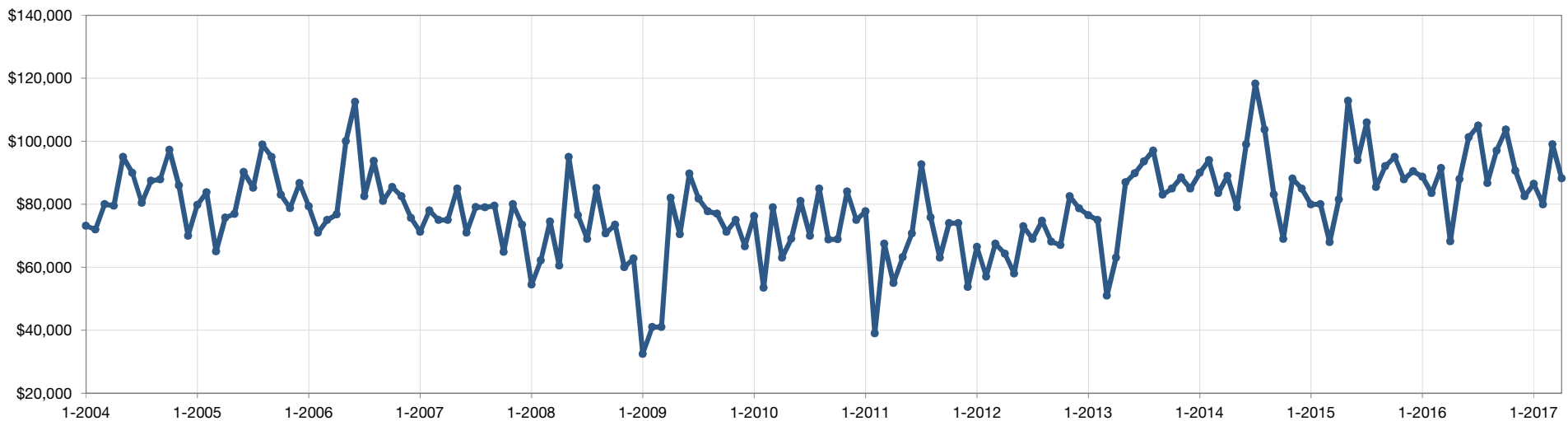
## Year to Date



	Median Sales Price	Prior Year	Percent Change
May 2016	\$88,000	\$112,850	-22.0%
June 2016	\$101,250	\$94,000	+7.7%
July 2016	\$105,000	\$106,000	-0.9%
August 2016	\$86,750	\$85,500	+1.5%
September 2016	\$97,000	\$92,100	+5.3%
October 2016	\$103,750	\$95,000	+9.2%
November 2016	\$90,650	\$87,900	+3.1%
December 2016	\$82,500	\$90,500	-8.8%
January 2017	\$86,450	\$88,750	-2.6%
February 2017	\$79,900	\$83,500	-4.3%
March 2017	\$99,000	\$91,500	+8.2%
<b>April 2017</b>	<b>\$88,250</b>	<b>\$68,251</b>	<b>+29.3%</b>
12-Month Avg*	\$92,000	\$90,000	+2.2%

\* Median Sales Price for all properties from May 2016 through April 2017. This is not the average of the individual figures above.

## Historical Median Sales Price – Columbiana County by Month



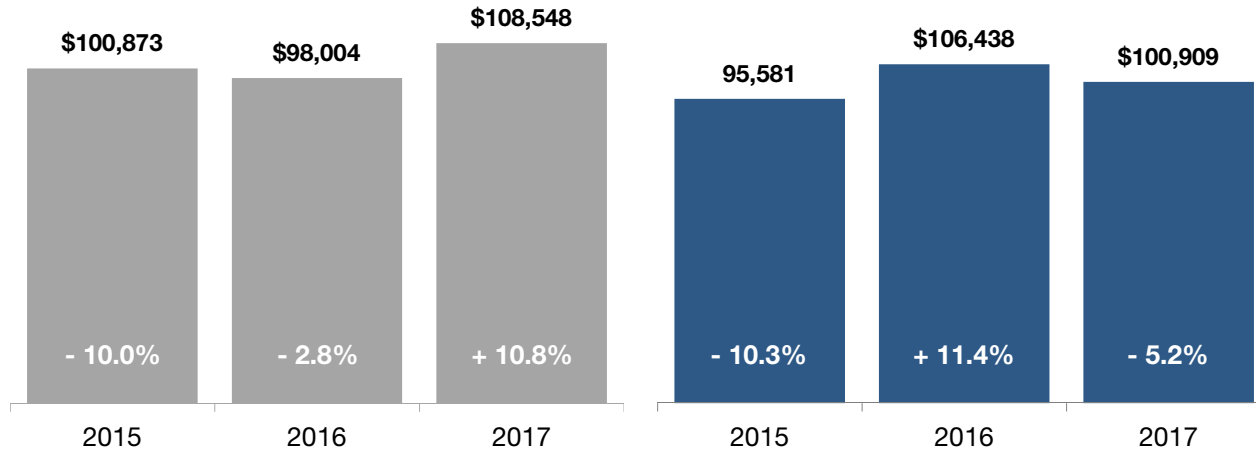
# Average Sales Price – Columbiana County



Average sales price for all closed sales, not accounting for seller concessions, in a given month.

## April

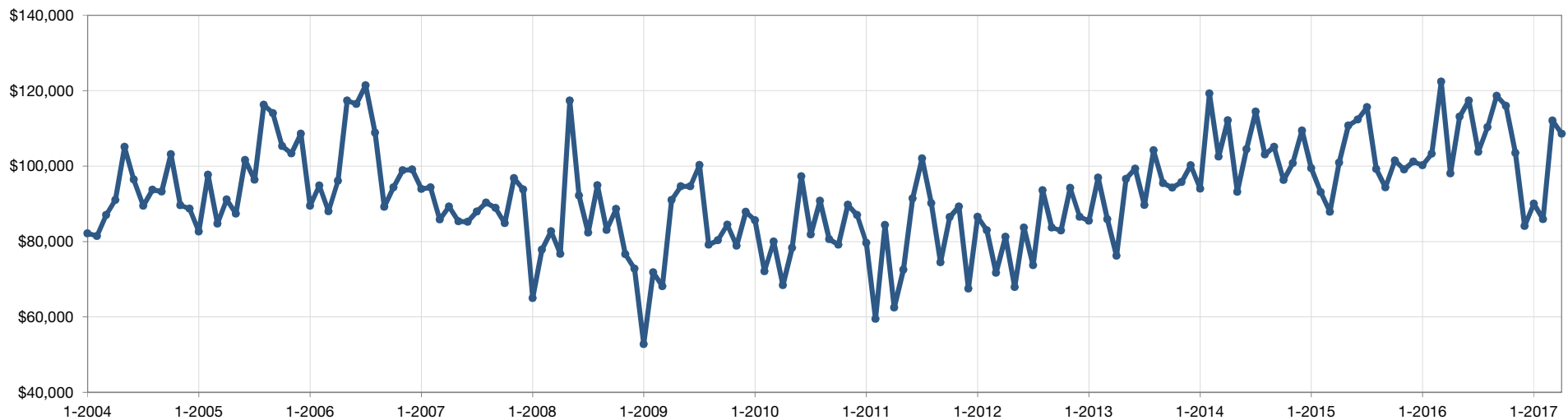
## Year to Date



	Average Sales Price	Prior Year	Percent Change
May 2016	\$113,073	\$110,717	+2.1%
June 2016	\$117,367	\$112,356	+4.5%
July 2016	\$103,763	\$115,603	-10.2%
August 2016	\$110,282	\$99,217	+11.2%
September 2016	\$118,589	\$94,372	+25.7%
October 2016	\$115,980	\$101,449	+14.3%
November 2016	\$103,451	\$99,110	+4.4%
December 2016	\$84,122	\$101,163	-16.8%
January 2017	\$90,013	\$100,194	-10.2%
February 2017	\$85,887	\$103,264	-16.8%
March 2017	\$112,042	\$122,364	-8.4%
<b>April 2017</b>	<b>\$108,548</b>	<b>\$98,004</b>	<b>+10.8%</b>
12-Month Avg*	\$106,756	\$104,818	+1.8%

\* Average Sales Price for all properties from May 2016 through April 2017. This is not the average of the individual figures above.

## Historical Average Sales Price – Columbiana County by Month





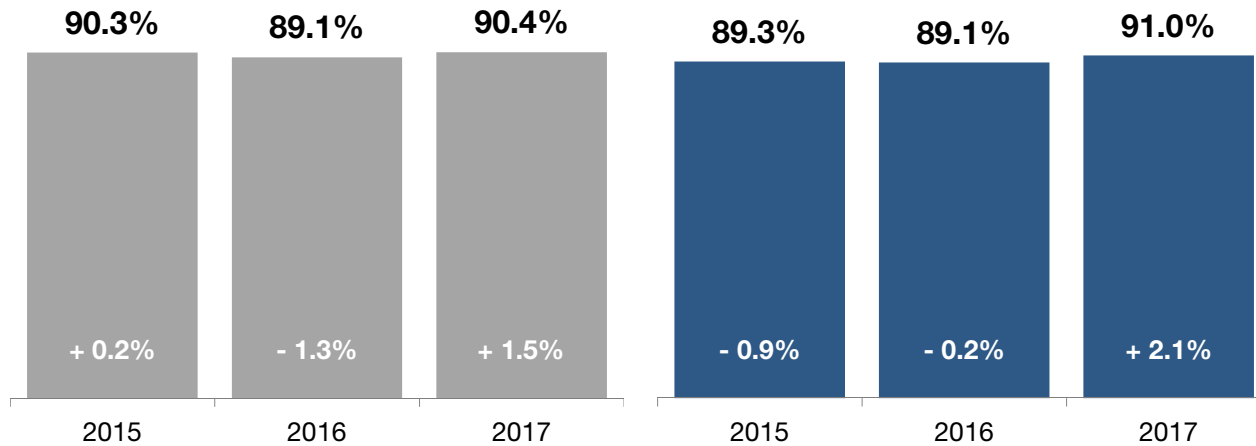
# Percent of Original List Price Received – Columbiana County



Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

## April

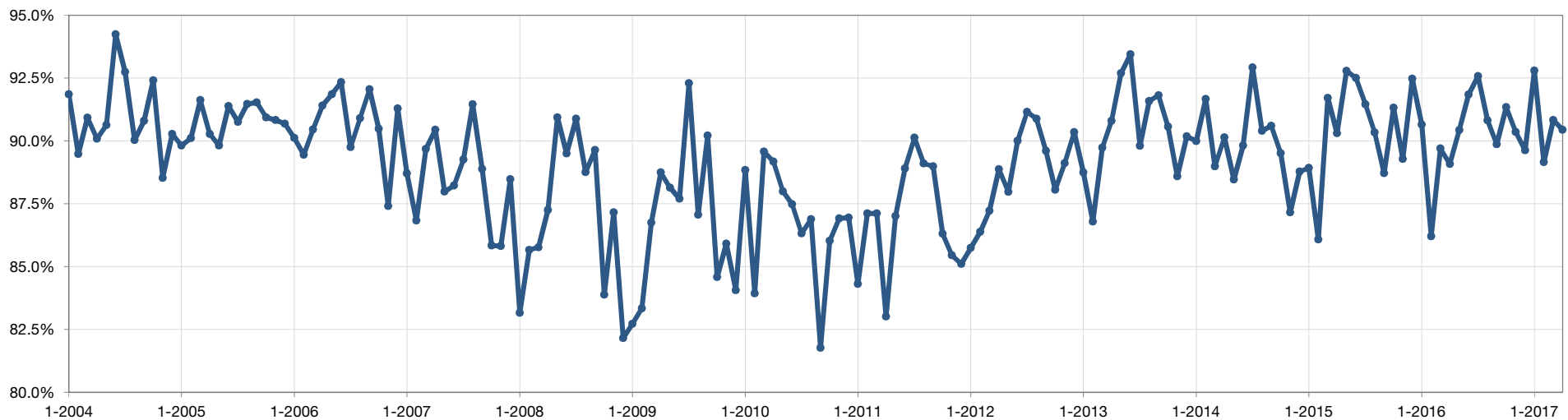
## Year to Date



	Pct. of Orig. Price Received	Prior Year	Percent Change
May 2016	90.4%	92.8%	-2.6%
June 2016	91.8%	92.5%	-0.8%
July 2016	92.6%	91.5%	+1.2%
August 2016	90.8%	90.3%	+0.6%
September 2016	89.9%	88.7%	+1.4%
October 2016	91.3%	91.3%	0.0%
November 2016	90.4%	89.3%	+1.2%
December 2016	89.6%	92.5%	-3.1%
January 2017	92.8%	90.7%	+2.3%
February 2017	89.2%	86.2%	+3.5%
March 2017	90.8%	89.7%	+1.2%
<b>April 2017</b>	<b>90.4%</b>	<b>89.1%</b>	<b>+1.5%</b>
12-Month Avg*	90.9%	90.5%	+0.4%

\* Pct. of Orig. Price Received for all properties from May 2016 through April 2017. This is not the average of the individual figures above.

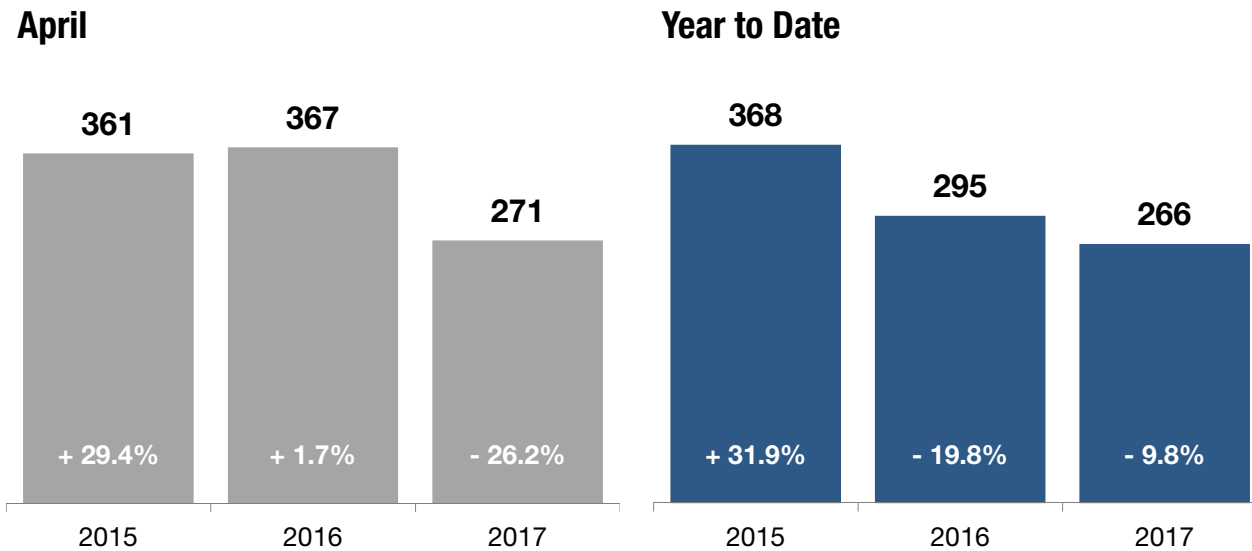
## Historical Percent of Original List Price Received – Columbiana County by Month



# Housing Affordability Index – Columbiana County

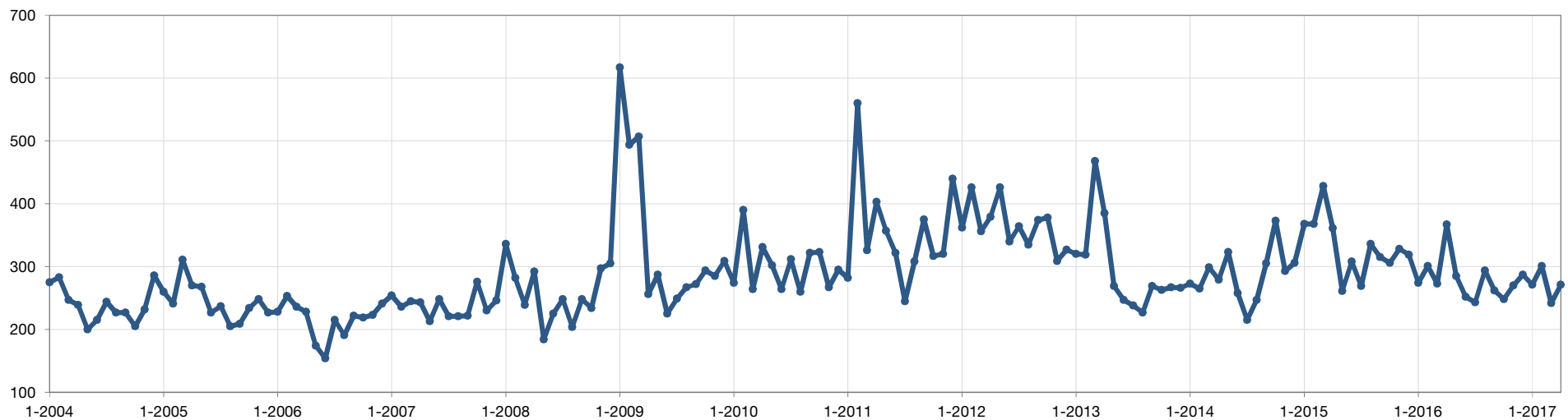


This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



Affordability Index	Prior Year	Percent Change	
May 2016	285	261	+9.2%
June 2016	252	308	-18.2%
July 2016	243	269	-9.7%
August 2016	294	336	-12.5%
September 2016	262	315	-16.8%
October 2016	248	306	-19.0%
November 2016	270	328	-17.7%
December 2016	287	319	-10.0%
January 2017	271	274	-1.1%
February 2017	301	301	0.0%
March 2017	242	273	-11.4%
<b>April 2017</b>	<b>271</b>	<b>367</b>	<b>-26.2%</b>
12-Month Avg	269	305	-11.8%

## Historical Housing Affordability Index – Columbiana County by Month

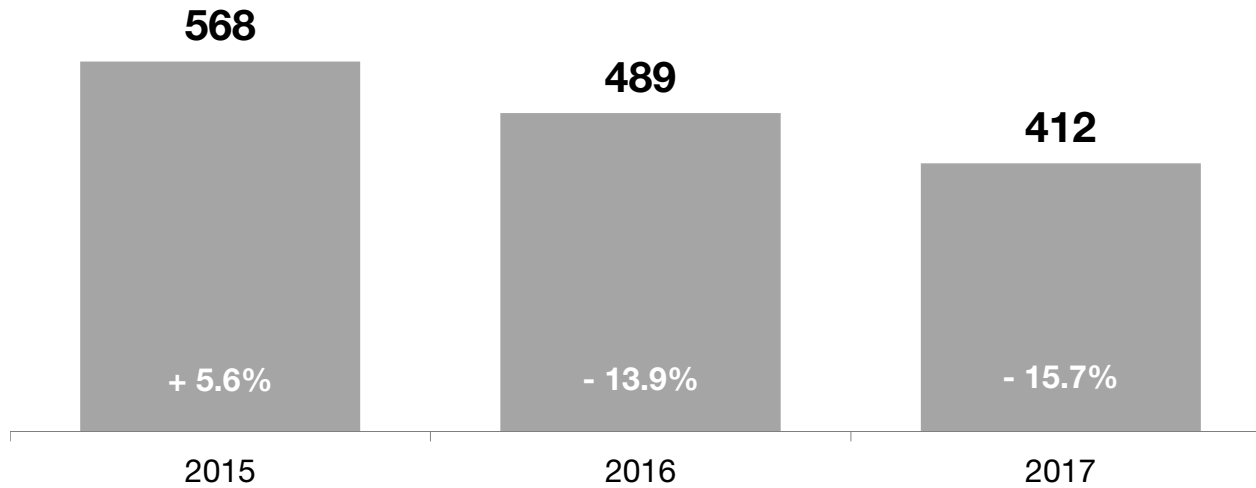


# Inventory of Homes for Sale – Columbiana County



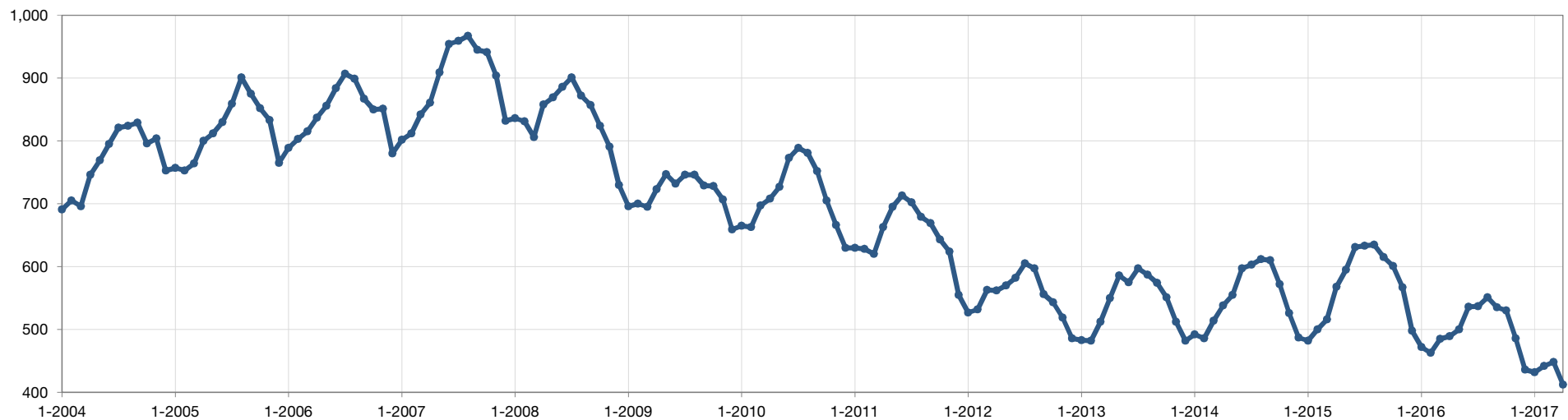
The number of properties available for sale in active status at the end of a given month.

## April



Homes for Sale		Prior Year	Percent Change
May 2016	500	595	-16.0%
June 2016	536	631	-15.1%
July 2016	537	633	-15.2%
August 2016	551	635	-13.2%
September 2016	535	615	-13.0%
October 2016	530	601	-11.8%
November 2016	486	567	-14.3%
December 2016	436	498	-12.4%
January 2017	432	472	-8.5%
February 2017	442	463	-4.5%
March 2017	448	485	-7.6%
<b>April 2017</b>	<b>412</b>	<b>489</b>	<b>-15.7%</b>
12-Month Avg	487	557	-12.6%

## Historical Inventory of Homes for Sale – Columbiana County by Month

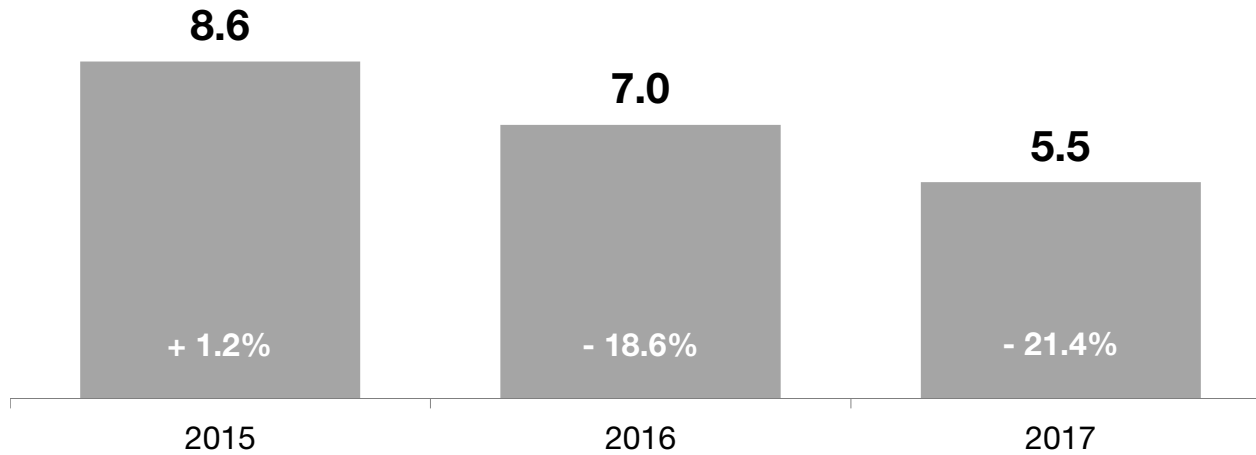


# Months Supply of Homes for Sale – Columbiana County



The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

## April



Months Supply		Prior Year	Percent Change
May 2016	7.0	9.2	-23.9%
June 2016	7.7	9.5	-18.9%
July 2016	7.6	9.6	-20.8%
August 2016	7.9	9.5	-16.8%
September 2016	7.8	9.0	-13.3%
October 2016	7.7	8.9	-13.5%
November 2016	7.0	8.3	-15.7%
December 2016	6.3	7.3	-13.7%
January 2017	6.2	6.8	-8.8%
February 2017	6.5	6.7	-3.0%
March 2017	6.5	6.9	-5.8%
<b>April 2017</b>	<b>5.5</b>	<b>7.0</b>	<b>-21.4%</b>
12-Month Avg*	7.0	8.2	-14.6%

\* Months Supply for all properties from May 2016 through April 2017. This is not the average of the individual figures above.

## Historical Months Supply of Homes for Sale – Columbiana County by Month



# Market Overview – Mahoning County



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	4-2016	4-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
<b>New Listings</b>		341	<b>342</b>	+ 0.3%	1,263	<b>1,203</b>	- 4.8%
<b>Pending Sales</b>		270	<b>282</b>	+ 4.4%	917	<b>920</b>	+ 0.3%
<b>Closed Sales</b>		227	<b>206</b>	- 9.3%	808	<b>766</b>	- 5.2%
<b>Days on Market</b>		115	<b>108</b>	- 6.1%	120	<b>115</b>	- 4.2%
<b>Median Sales Price</b>		\$83,500	<b>\$84,000</b>	+ 0.6%	\$78,750	<b>\$83,250</b>	+ 5.7%
<b>Average Sales Price</b>		\$101,466	<b>\$110,893</b>	+ 9.3%	\$99,585	<b>\$109,140</b>	+ 9.6%
<b>Pct. of Orig. Price Received</b>		90.1%	<b>91.6%</b>	+ 1.7%	88.3%	<b>90.0%</b>	+ 1.9%
<b>Housing Affordability Index</b>		314	<b>298</b>	- 5.1%	333	<b>301</b>	- 9.6%
<b>Inventory of Homes for Sale</b>		1,429	<b>977</b>	- 31.6%	--	<b>--</b>	--
<b>Months Supply of Homes for Sale</b>		6.1	<b>4.2</b>	- 31.1%	--	<b>--</b>	--

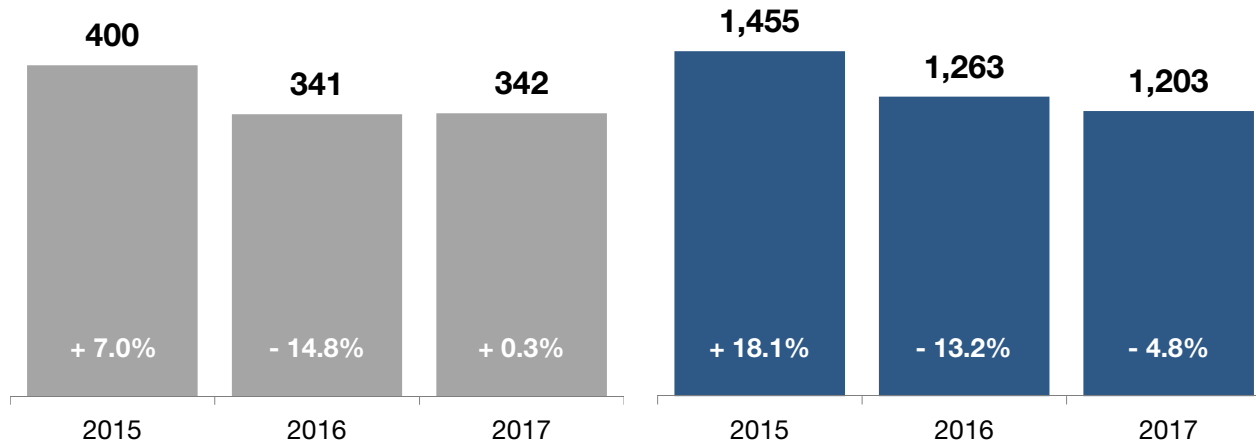
# New Listings – Mahoning County

A count of the properties that have been newly listed on the market in a given month.



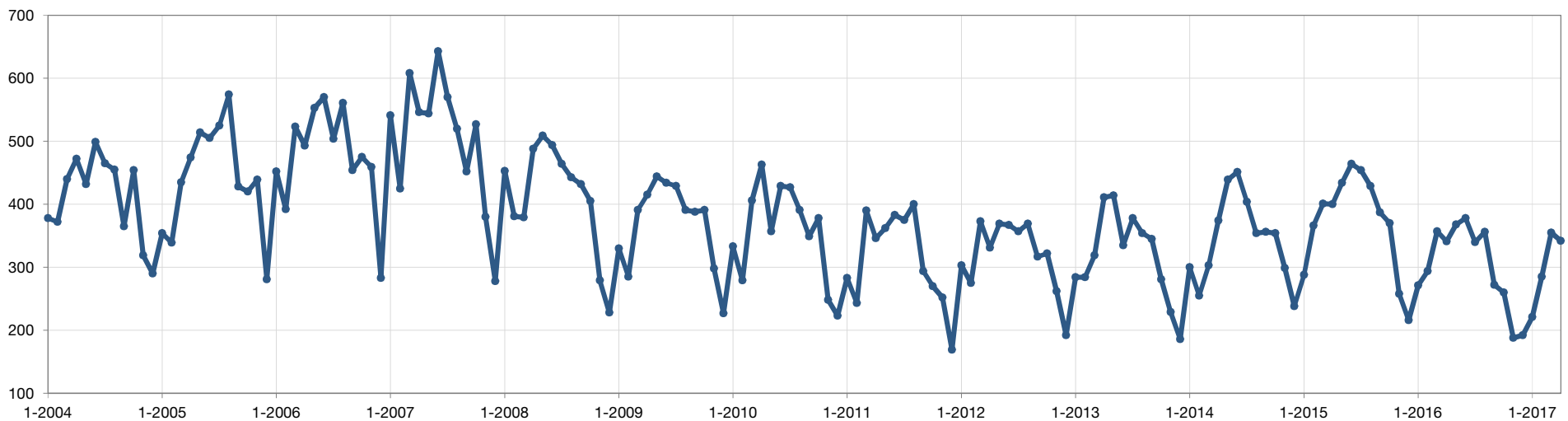
## April

## Year to Date



	New Listings	Prior Year	Percent Change
May 2016	368	434	-15.2%
June 2016	378	464	-18.5%
July 2016	340	454	-25.1%
August 2016	356	429	-17.0%
September 2016	272	387	-29.7%
October 2016	260	370	-29.7%
November 2016	188	258	-27.1%
December 2016	192	216	-11.1%
January 2017	221	271	-18.5%
February 2017	285	294	-3.1%
March 2017	355	357	-0.6%
<b>April 2017</b>	<b>342</b>	<b>341</b>	<b>+0.3%</b>
12-Month Avg	296	356	-16.9%

## Historical New Listings – Mahoning County by Month

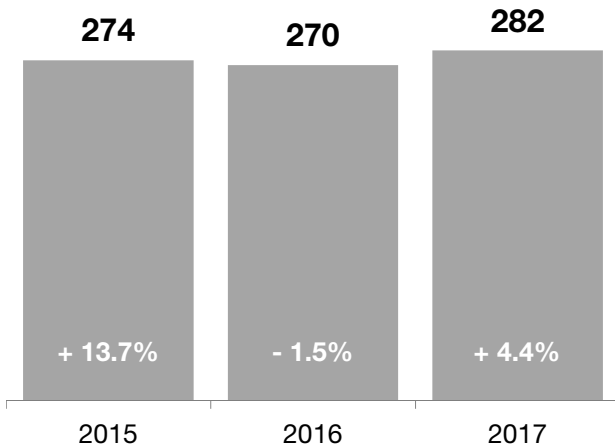


# Pending Sales – Mahoning County

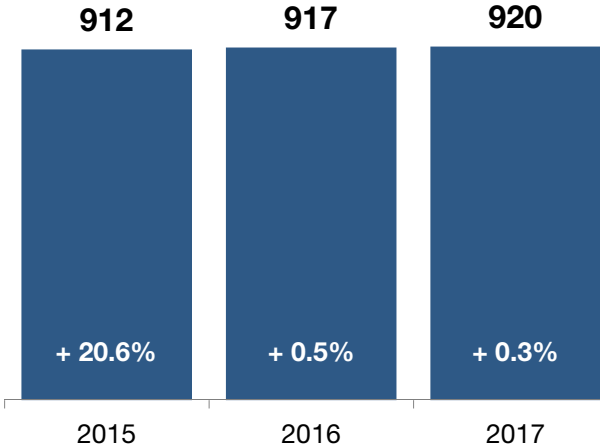


A count of the properties on which offers have been accepted in a given month.

## April

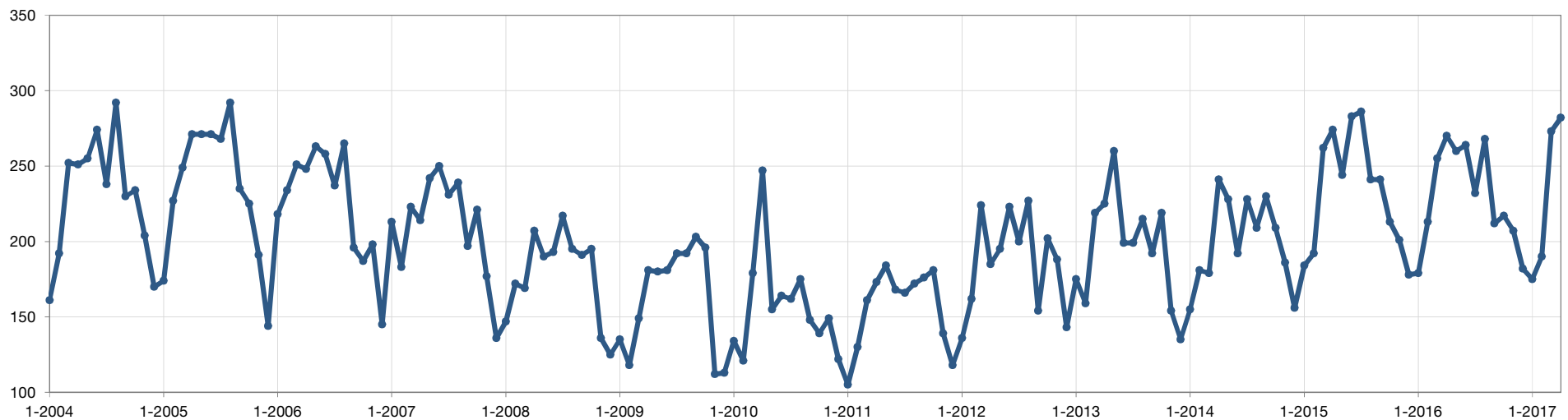


## Year to Date



Pending Sales		Prior Year	Percent Change
May 2016	260	244	+6.6%
June 2016	264	283	-6.7%
July 2016	232	286	-18.9%
August 2016	268	241	+11.2%
September 2016	212	241	-12.0%
October 2016	217	213	+1.9%
November 2016	207	201	+3.0%
December 2016	182	178	+2.2%
January 2017	175	179	-2.2%
February 2017	190	213	-10.8%
March 2017	273	255	+7.1%
<b>April 2017</b>	<b>282</b>	<b>270</b>	<b>+4.4%</b>
12-Month Avg	230	234	-1.7%

## Historical Pending Sales – Mahoning County by Month



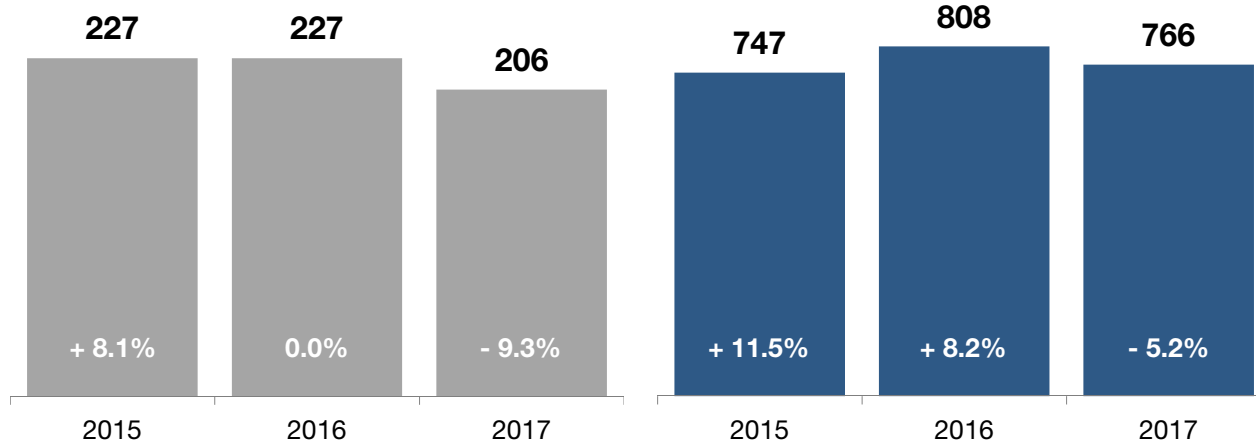
# Closed Sales – Mahoning County

A count of the actual sales that closed in a given month.



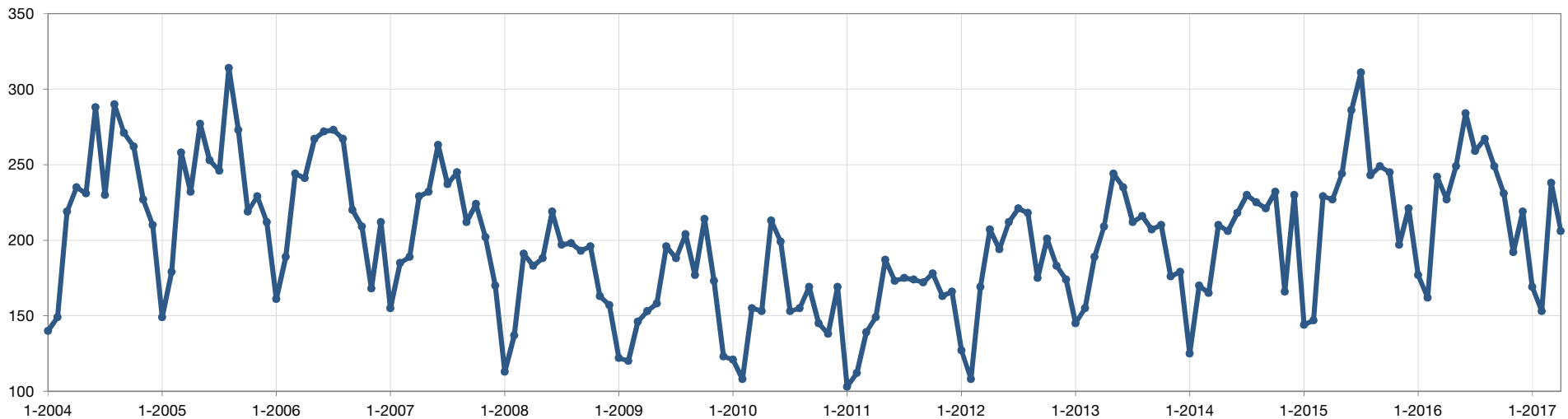
## April

## Year to Date



Closed Sales	Prior Year	Percent Change
May 2016	249	244 +2.0%
June 2016	284	286 -0.7%
July 2016	259	311 -16.7%
August 2016	267	243 +9.9%
September 2016	249	249 0.0%
October 2016	231	245 -5.7%
November 2016	192	197 -2.5%
December 2016	219	221 -0.9%
January 2017	169	177 -4.5%
February 2017	153	162 -5.6%
March 2017	238	242 -1.7%
<b>April 2017</b>	<b>206</b>	<b>227 -9.3%</b>
12-Month Avg	226	234 -3.4%

## Historical Closed Sales – Mahoning County by Month





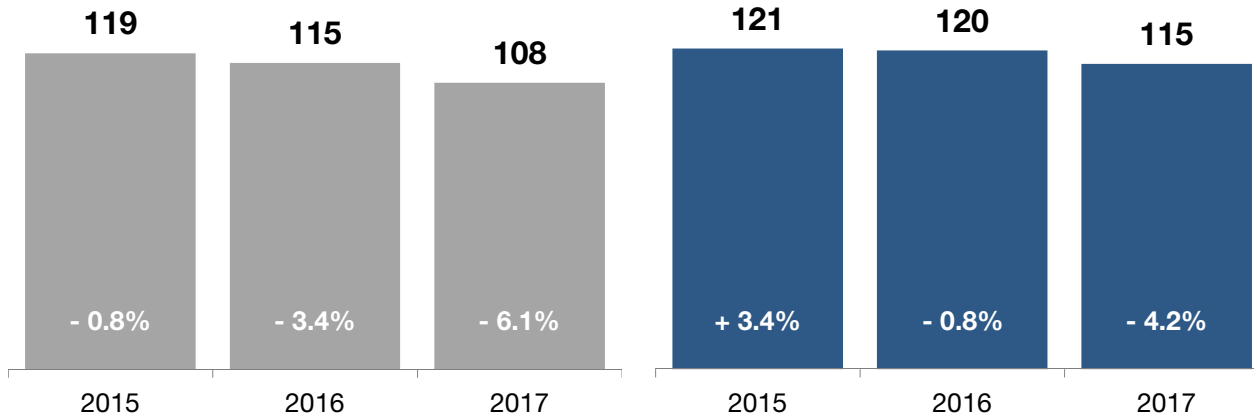
# Days on Market Until Sale – Mahoning County



Average number of days between when a property is listed and when an offer is accepted in a given month.

## April

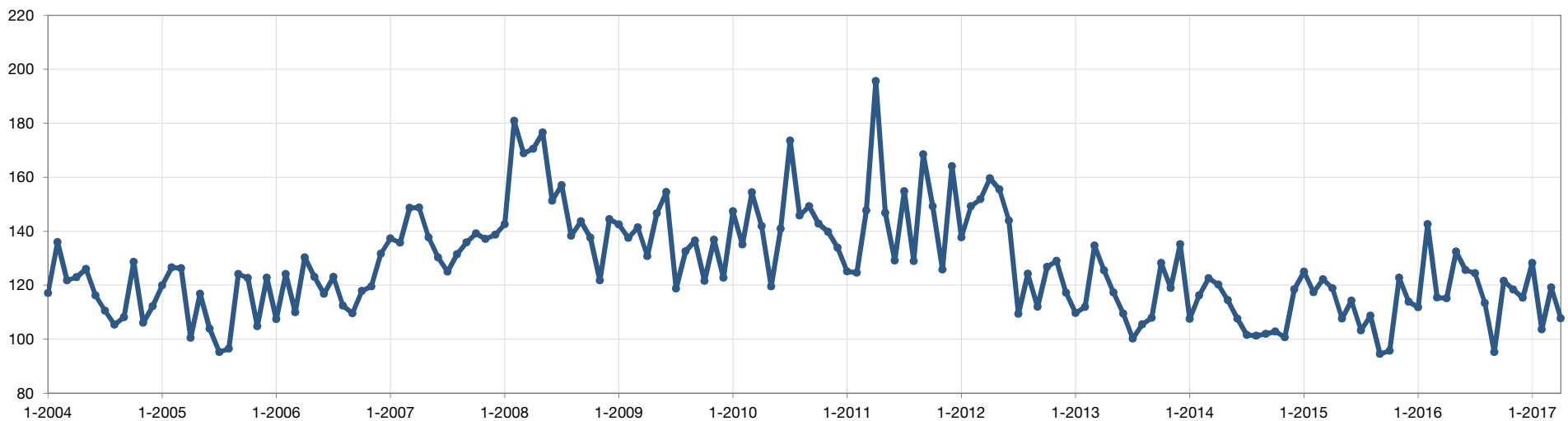
## Year to Date



Days on Market	Prior Year	Percent Change
May 2016	108	+22.2%
June 2016	114	+10.5%
July 2016	103	+20.4%
August 2016	109	+3.7%
September 2016	95	0.0%
October 2016	96	+27.1%
November 2016	123	-4.1%
December 2016	114	+0.9%
January 2017	112	+14.3%
February 2017	143	-27.3%
March 2017	115	+3.5%
<b>April 2017</b>	<b>115</b>	<b>-6.1%</b>
12-Month Avg*	130	-2.3%

\* Days on Market for all properties from May 2016 through April 2017. This is not the average of the individual figures above.

## Historical Days on Market Until Sale – Mahoning County by Month

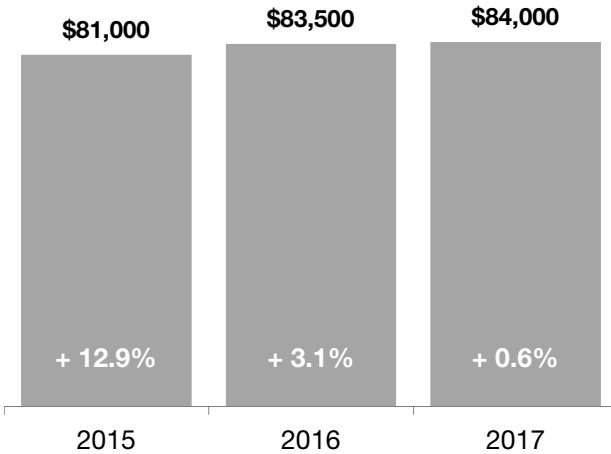


# Median Sales Price – Mahoning County

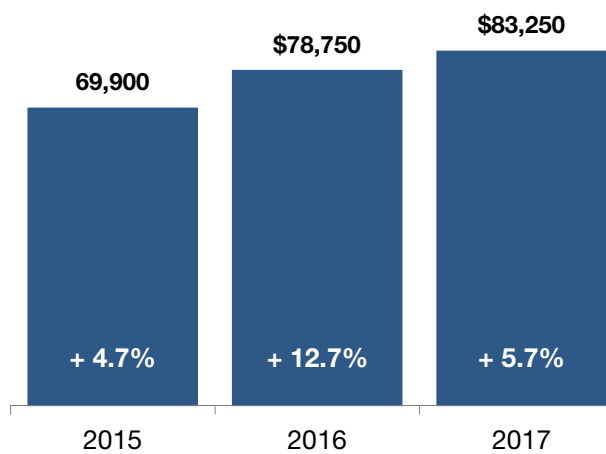


Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.

## April



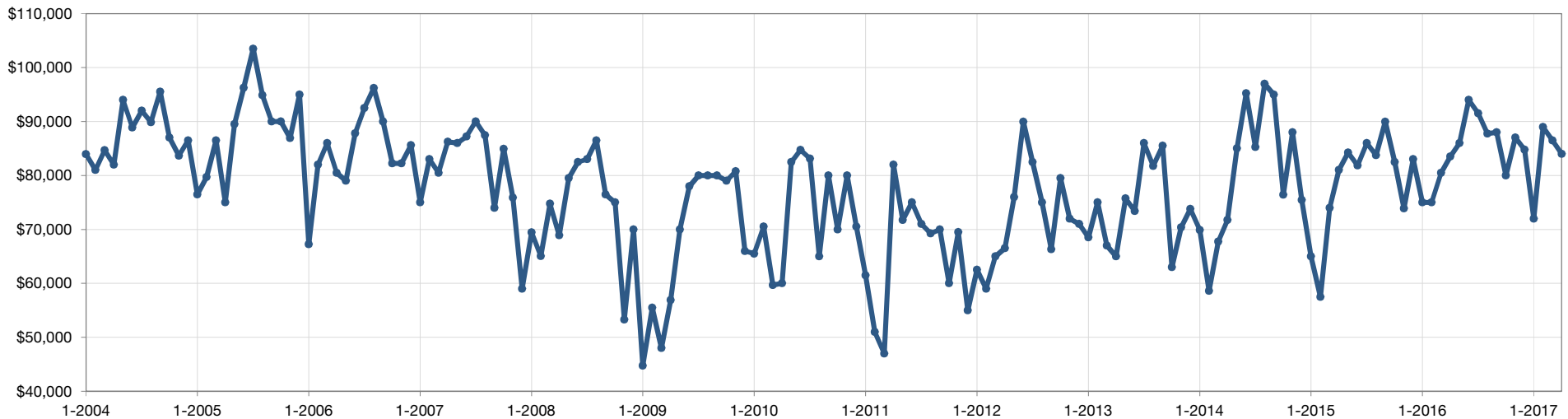
## Year to Date



	Median Sales Price	Prior Year	Percent Change
May 2016	\$86,000	\$84,250	+2.1%
June 2016	\$94,000	\$81,861	+14.8%
July 2016	\$91,500	\$86,000	+6.4%
August 2016	\$87,750	\$83,750	+4.8%
September 2016	\$88,000	\$89,950	-2.2%
October 2016	\$80,000	\$82,500	-3.0%
November 2016	\$87,000	\$73,900	+17.7%
December 2016	\$84,800	\$83,000	+2.2%
January 2017	\$72,000	\$75,000	-4.0%
February 2017	\$89,000	\$75,000	+18.7%
March 2017	\$86,500	\$80,500	+7.5%
<b>April 2017</b>	<b>\$84,000</b>	<b>\$83,500</b>	<b>+0.6%</b>
12-Month Avg*	\$92,000	\$90,000	+2.2%

\* Median Sales Price for all properties from May 2016 through April 2017. This is not the average of the individual figures above.

## Historical Median Sales Price – Mahoning County by Month



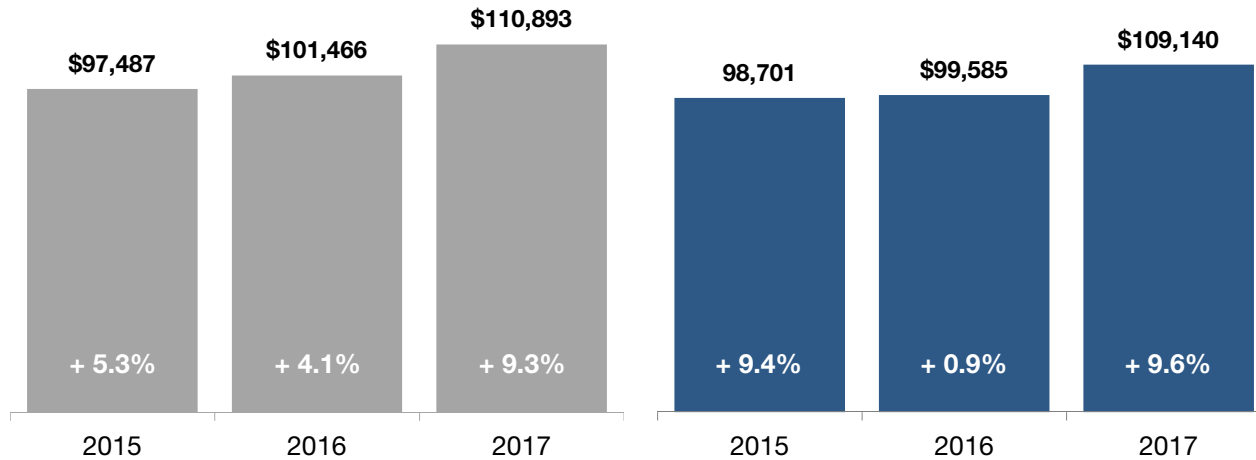
# Average Sales Price – Mahoning County



Average sales price for all closed sales, not accounting for seller concessions, in a given month.

## April

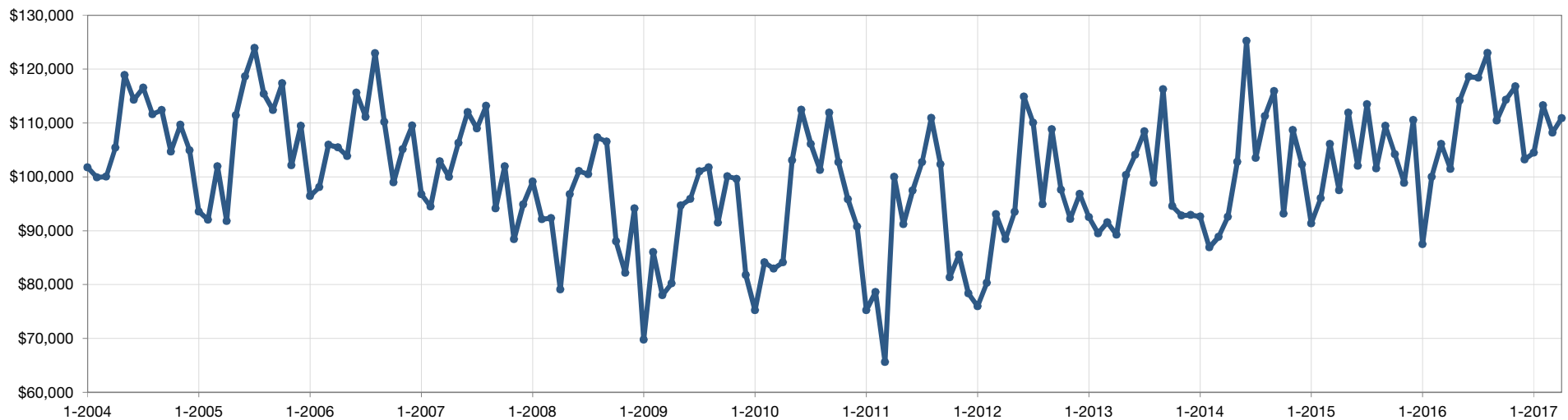
## Year to Date



	Average Sales Price	Prior Year	Percent Change
May 2016	\$114,146	\$111,906	+2.0%
June 2016	\$118,614	\$102,064	+16.2%
July 2016	\$118,423	\$113,485	+4.4%
August 2016	\$122,971	\$101,577	+21.1%
September 2016	\$110,439	\$109,482	+0.9%
October 2016	\$114,305	\$104,168	+9.7%
November 2016	\$116,781	\$98,857	+18.1%
December 2016	\$103,211	\$110,538	-6.6%
January 2017	\$104,481	\$87,496	+19.4%
February 2017	\$113,292	\$100,013	+13.3%
March 2017	\$108,181	\$106,107	+2.0%
<b>April 2017</b>	<b>\$110,893</b>	<b>\$101,466</b>	<b>+9.3%</b>
12-Month Avg*	\$106,756	\$104,818	+1.8%

\* Average Sales Price for all properties from May 2016 through April 2017. This is not the average of the individual figures above.

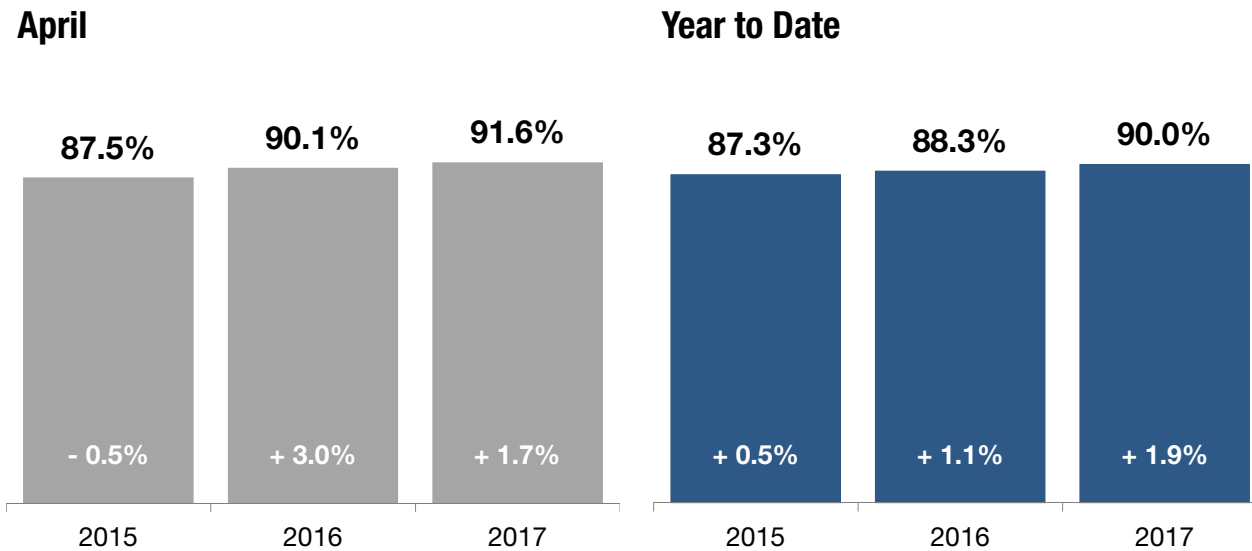
## Historical Average Sales Price – Mahoning County by Month



# Percent of Original List Price Received – Mahoning County



Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



	Pct. of Orig. Price Received	Prior Year	Percent Change
May 2016	91.3%	91.1%	+0.2%
June 2016	91.6%	89.9%	+1.9%
July 2016	91.1%	90.4%	+0.8%
August 2016	90.1%	88.8%	+1.5%
September 2016	90.7%	89.8%	+1.0%
October 2016	88.8%	88.2%	+0.7%
November 2016	88.4%	88.1%	+0.3%
December 2016	89.1%	88.3%	+0.9%
January 2017	88.3%	86.4%	+2.2%
February 2017	89.2%	87.5%	+1.9%
March 2017	90.4%	88.3%	+2.4%
<b>April 2017</b>	<b>91.6%</b>	<b>90.1%</b>	<b>+1.7%</b>
12-Month Avg*	90.9%	90.5%	+0.4%

\* Pct. of Orig. Price Received for all properties from May 2016 through April 2017. This is not the average of the individual figures above.

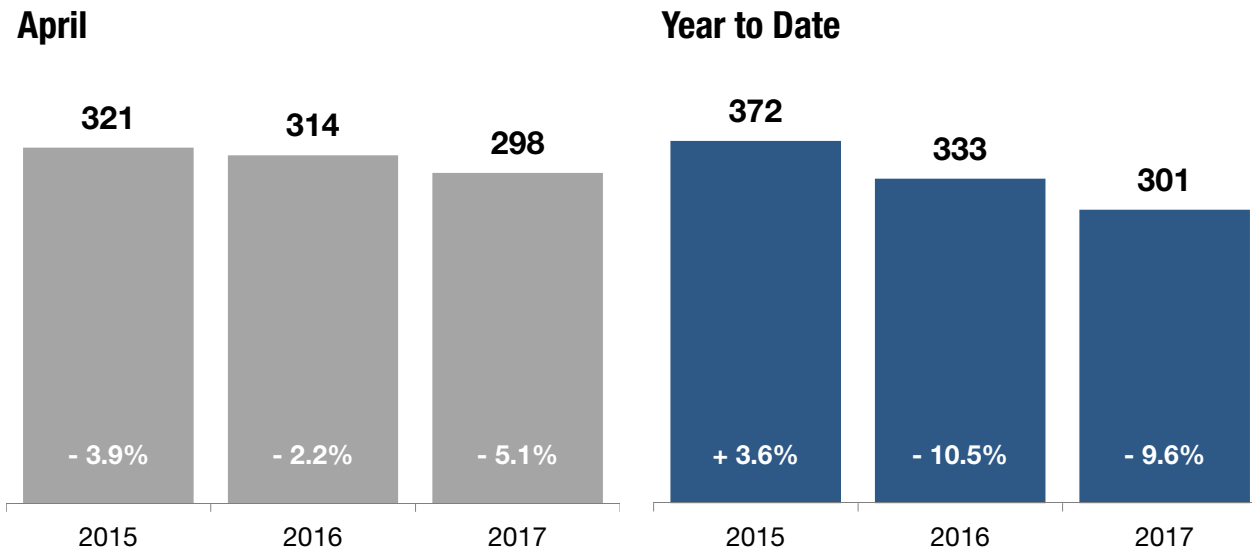
## Historical Percent of Original List Price Received – Mahoning County by Month



# Housing Affordability Index – Mahoning County

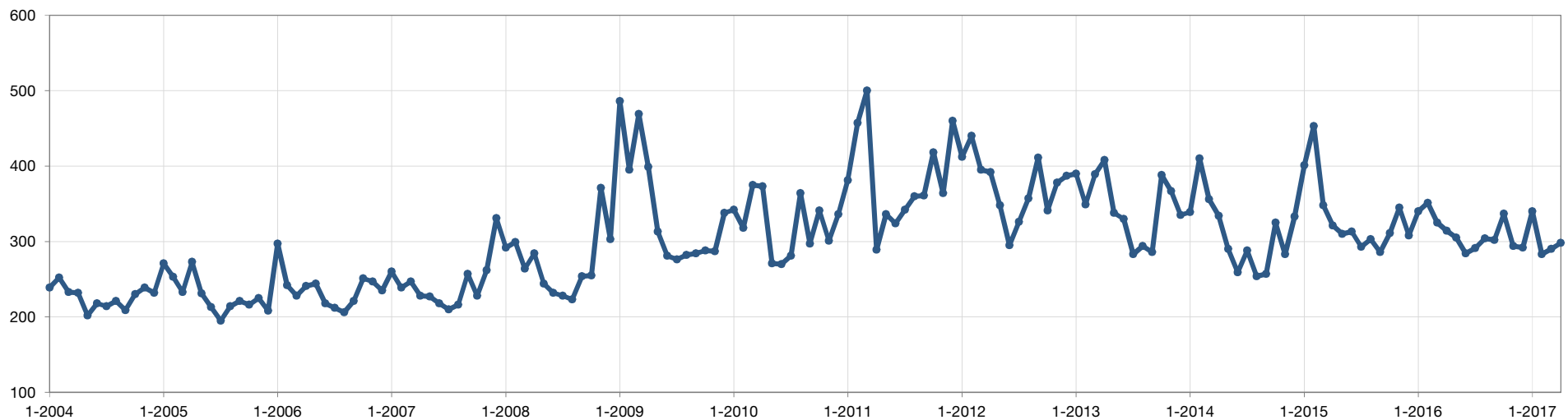


This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



Affordability Index	Prior Year	Percent Change
May 2016	310	-1.6%
June 2016	313	-9.3%
July 2016	293	-0.7%
August 2016	303	+0.3%
September 2016	286	+5.6%
October 2016	311	+8.4%
November 2016	345	-14.8%
December 2016	308	-5.2%
January 2017	340	0.0%
February 2017	351	-19.4%
March 2017	325	-10.8%
<b>April 2017</b>	<b>314</b>	<b>-5.1%</b>
12-Month Avg	317	-4.7%

## Historical Housing Affordability Index – Mahoning County by Month

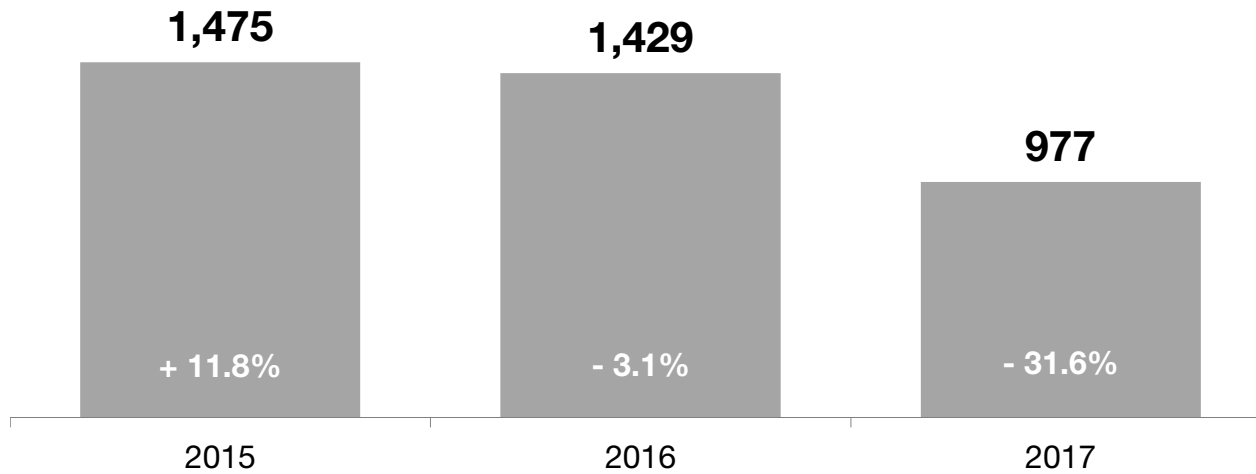


# Inventory of Homes for Sale – Mahoning County



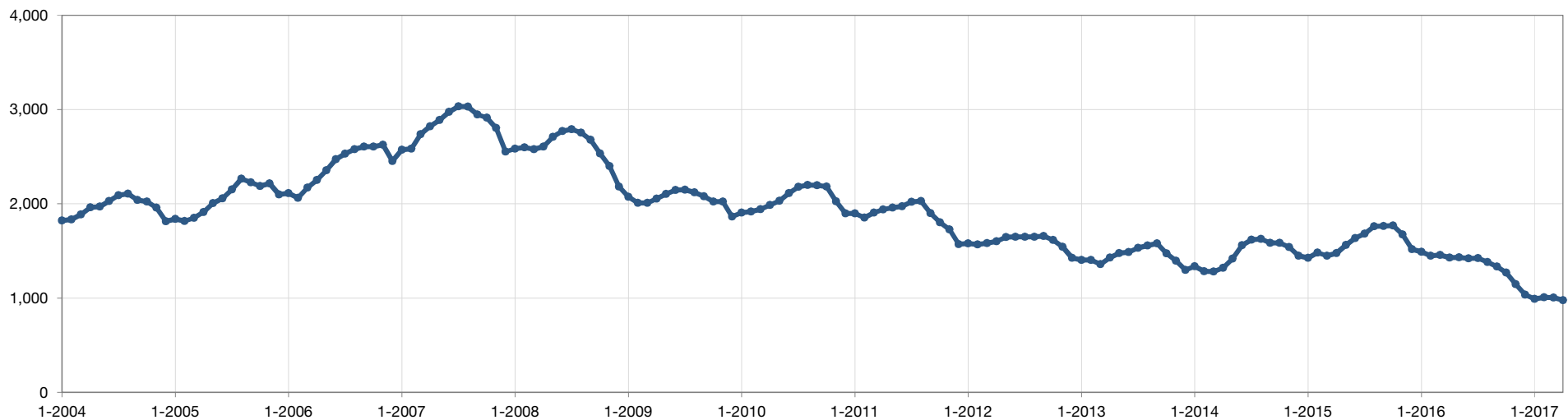
The number of properties available for sale in active status at the end of a given month.

## April



	Homes for Sale	Prior Year	Percent Change
May 2016	1,432	1,563	-8.4%
June 2016	1,420	1,635	-13.1%
July 2016	1,423	1,683	-15.4%
August 2016	1,381	1,762	-21.6%
September 2016	1,333	1,764	-24.4%
October 2016	1,270	1,769	-28.2%
November 2016	1,146	1,675	-31.6%
December 2016	1,034	1,518	-31.9%
January 2017	990	1,491	-33.6%
February 2017	1,008	1,447	-30.3%
March 2017	1,004	1,457	-31.1%
<b>April 2017</b>	<b>977</b>	<b>1,429</b>	<b>-31.6%</b>
12-Month Avg	1,202	1,599	-24.8%

## Historical Inventory of Homes for Sale – Mahoning County by Month

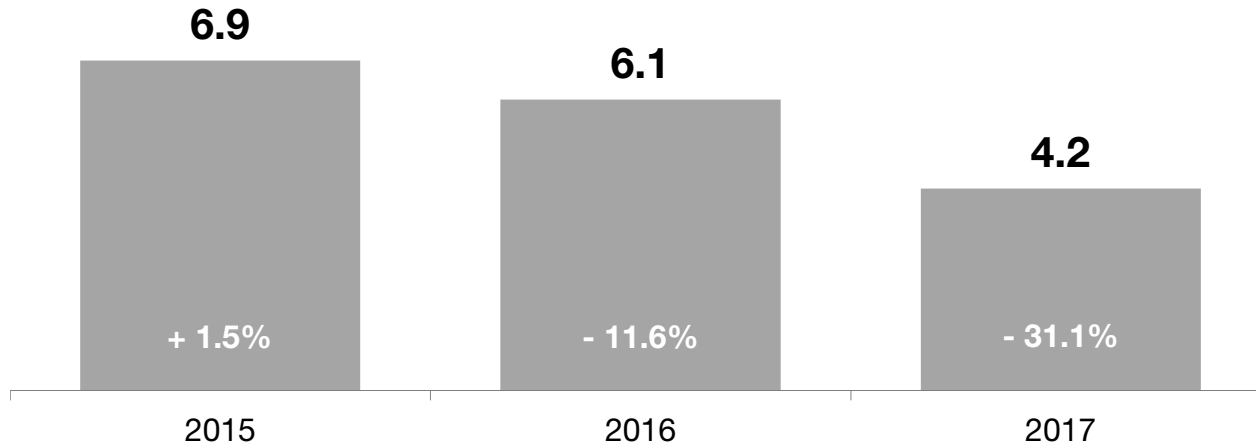


# Months Supply of Homes for Sale – Mahoning County



The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

## April



Months Supply		Prior Year	Percent Change
May 2016	6.1	7.3	-16.4%
June 2016	6.1	7.4	-17.6%
July 2016	6.2	7.4	-16.2%
August 2016	6.0	7.7	-22.1%
September 2016	5.8	7.7	-24.7%
October 2016	5.5	7.7	-28.6%
November 2016	5.0	7.2	-30.6%
December 2016	4.5	6.5	-30.8%
January 2017	4.3	6.4	-32.8%
February 2017	4.4	6.2	-29.0%
March 2017	4.4	6.2	-29.0%
<b>April 2017</b>	<b>4.2</b>	<b>6.1</b>	<b>-31.1%</b>
12-Month Avg*	7.0	8.2	-14.6%

\* Months Supply for all properties from May 2016 through April 2017. This is not the average of the individual figures above.

## Historical Months Supply of Homes for Sale – Mahoning County by Month

