

# Monthly Indicators



## November 2017

The facts of residential real estate have remained consistent in 2017. In year-over-year comparisons, the number of homes for sale has been fewer in most locales, and homes have been selling in fewer days for higher prices. This hasn't always been true, but it has been a common enough storyline to make it an overarching trend for the year.

New Listings were up 30.6 percent to 94 in Columbiana County and up 29.8 percent to 244 in Mahoning County. Pending Sales increased 56.7 percent to 105 in Columbiana County and increased 21.6 percent to 248 in Mahoning County. Inventory shrank 22.8 percent to 380 units in Columbiana County and shrank 15.2 percent to 992 units in Mahoning County.

Median Sales Price was up 7.6 percent to \$97,575 in Columbiana County and down 4.9 percent to \$82,750 in Mahoning County. Days on Market increased 5.0 percent to 125 days in Columbiana County while decreased 33.9 percent to 78 days in Mahoning County. Months Supply of Homes for Sale was down 33.8 percent to 4.7 months in Columbiana County and down 15.7 percent to 4.3 months in Mahoning County, indicating that demand increased relative to supply.

New tax legislation could have ramifications on housing. The White House believes that the tax reform bill will have a small impact on home prices, lowering them by less than 4 percent, and could conceivably boost homeownership. The National Association of REALTORS® has stated that eliminating the mortgage interest deduction could hurt housing, as the doubled standard deduction would reduce the desire to take out a mortgage and itemize the interest associated with it, thus reducing demand. This is a developing story.

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## Quick Facts

<b>- 1.3%</b>	<b>+ 7.6%</b>	<b>+ 5.7%</b>	<b>- 4.9%</b>
One-Year Change in <b>Closed Sales</b> Columbiana	One-Year Change in <b>Median Sales Price</b> Columbiana	One-Year Change in <b>Closed Sales</b> Mahoning	One-Year Change in <b>Median Sales Price</b> Mahoning

This is a research tool provided by the Youngstown/Columbiana Association of REALTORS®. Data is refreshed regularly to capture changes in market activity. Figures shown may be different than previously reported. Percent changes are calculated using rounded figures.



# Market Overview – Columbiana County



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	11-2016	11-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
<b>New Listings</b>		72	<b>94</b>	+ 30.6%	1,217	<b>1,276</b>	+ 4.8%
<b>Pending Sales</b>		67	<b>105</b>	+ 56.7%	775	<b>923</b>	+ 19.1%
<b>Closed Sales</b>		80	<b>79</b>	- 1.3%	774	<b>855</b>	+ 10.5%
<b>Days on Market Until Sale</b>		119	<b>125</b>	+ 5.0%	138	<b>122</b>	- 11.6%
<b>Median Sales Price</b>		\$90,650	<b>\$97,575</b>	+ 7.6%	\$92,000	<b>\$97,000</b>	+ 5.4%
<b>Average Sales Price</b>		\$103,451	<b>\$111,153</b>	+ 7.4%	\$110,325	<b>\$109,498</b>	- 0.7%
<b>Pct. of Orig. Price Received</b>		90.4%	<b>91.3%</b>	+ 1.0%	90.5%	<b>91.6%</b>	+ 1.2%
<b>Housing Affordability Index</b>		270	<b>253</b>	- 6.3%	266	<b>255</b>	- 4.1%
<b>Inventory of Homes for Sale</b>		492	<b>380</b>	- 22.8%	--	<b>--</b>	--
<b>Months Supply of Homes for Sale</b>		7.1	<b>4.7</b>	- 33.8%	--	<b>--</b>	--

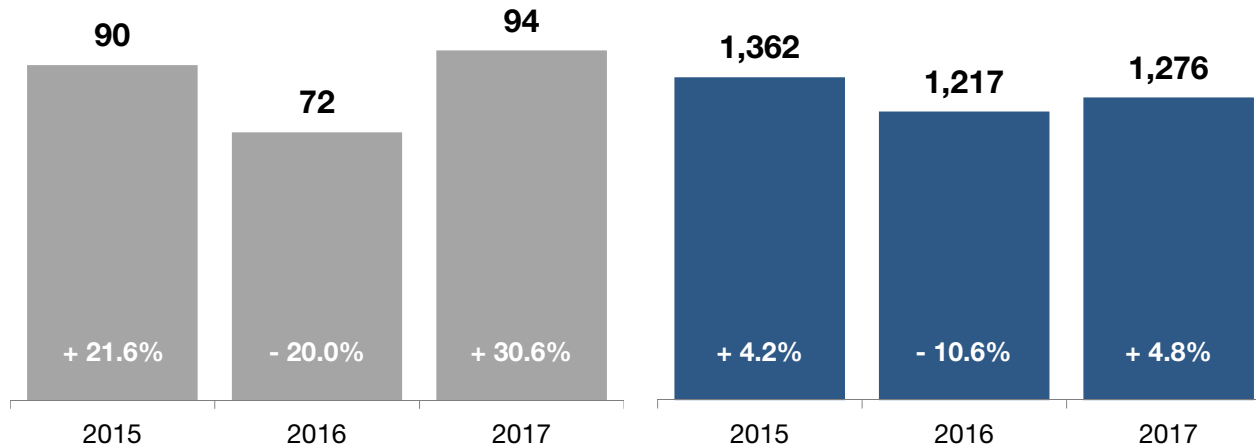
# New Listings – Columbiana County

A count of the properties that have been newly listed on the market in a given month.



## November

## Year to Date



	New Listings	Prior Year	Percent Change
December 2016	59	65	-9.2%
January 2017	84	75	+12.0%
February 2017	82	85	-3.5%
March 2017	126	131	-3.8%
April 2017	129	106	+21.7%
May 2017	124	131	-5.3%
June 2017	160	150	+6.7%
July 2017	120	123	-2.4%
August 2017	140	122	+14.8%
September 2017	110	110	0.0%
October 2017	107	112	-4.5%
<b>November 2017</b>	<b>94</b>	<b>72</b>	<b>+30.6%</b>
12-Month Avg	111	107	+3.7%

## Historical New Listings – Columbiana County by Month



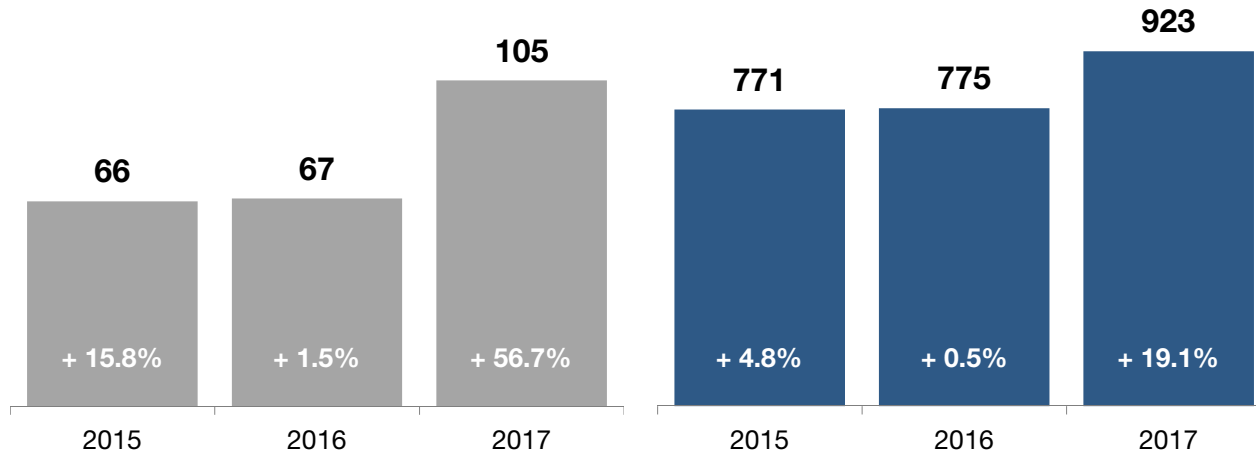
# Pending Sales – Columbiana County



A count of the properties on which offers have been accepted in a given month.

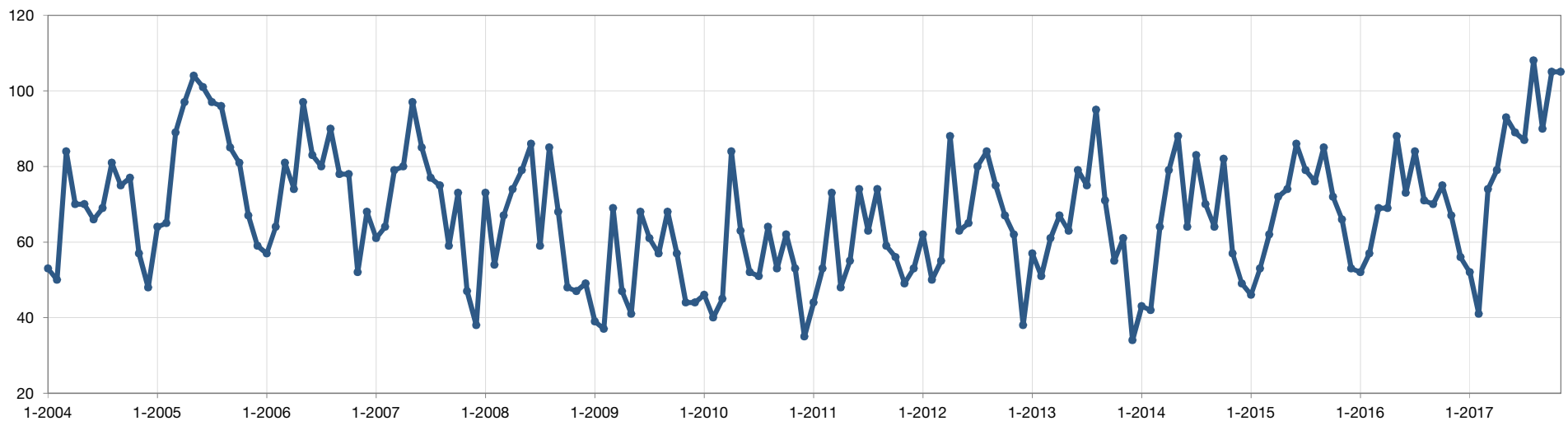
## November

## Year to Date



	Pending Sales	Prior Year	Percent Change
December 2016	56	53	+5.7%
January 2017	52	52	0.0%
February 2017	41	57	-28.1%
March 2017	74	69	+7.2%
April 2017	79	69	+14.5%
May 2017	93	88	+5.7%
June 2017	89	73	+21.9%
July 2017	87	84	+3.6%
August 2017	108	71	+52.1%
September 2017	90	70	+28.6%
October 2017	105	75	+40.0%
<b>November 2017</b>	<b>105</b>	<b>67</b>	<b>+56.7%</b>
12-Month Avg	82	69	+18.8%

## Historical Pending Sales – Columbiana County by Month



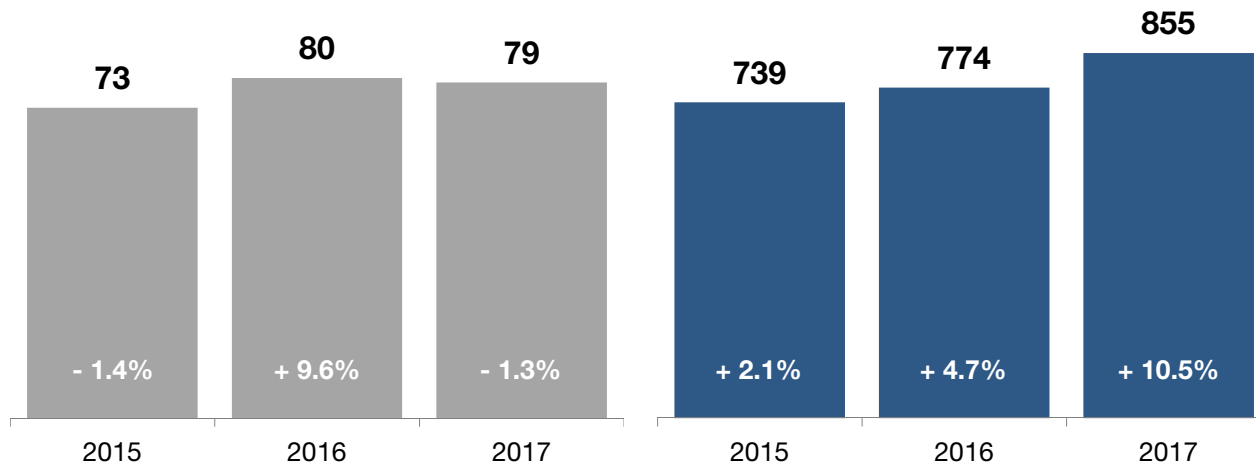
# Closed Sales – Columbiana County

A count of the actual sales that closed in a given month.



## November

## Year to Date



	Closed Sales	Prior Year	Percent Change
December 2016	72	69	+4.3%
January 2017	58	55	+5.5%
February 2017	37	43	-14.0%
March 2017	57	61	-6.6%
April 2017	68	59	+15.3%
May 2017	92	75	+22.7%
June 2017	85	94	-9.6%
July 2017	97	76	+27.6%
August 2017	95	85	+11.8%
September 2017	85	76	+11.8%
October 2017	102	70	+45.7%
<b>November 2017</b>	<b>79</b>	<b>80</b>	<b>-1.3%</b>
12-Month Avg	77	70	+10.0%

## Historical Closed Sales – Columbiana County by Month

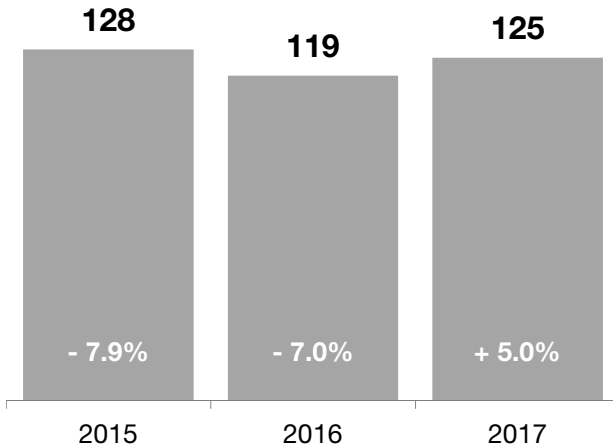


# Days on Market Until Sale – Columbiana County

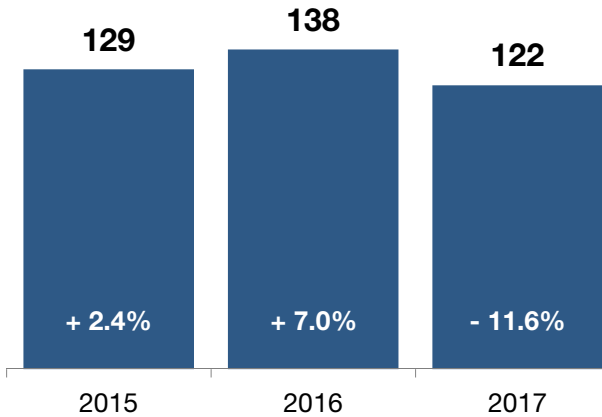


Average number of days between when a property is listed and when an offer is accepted in a given month.

## November



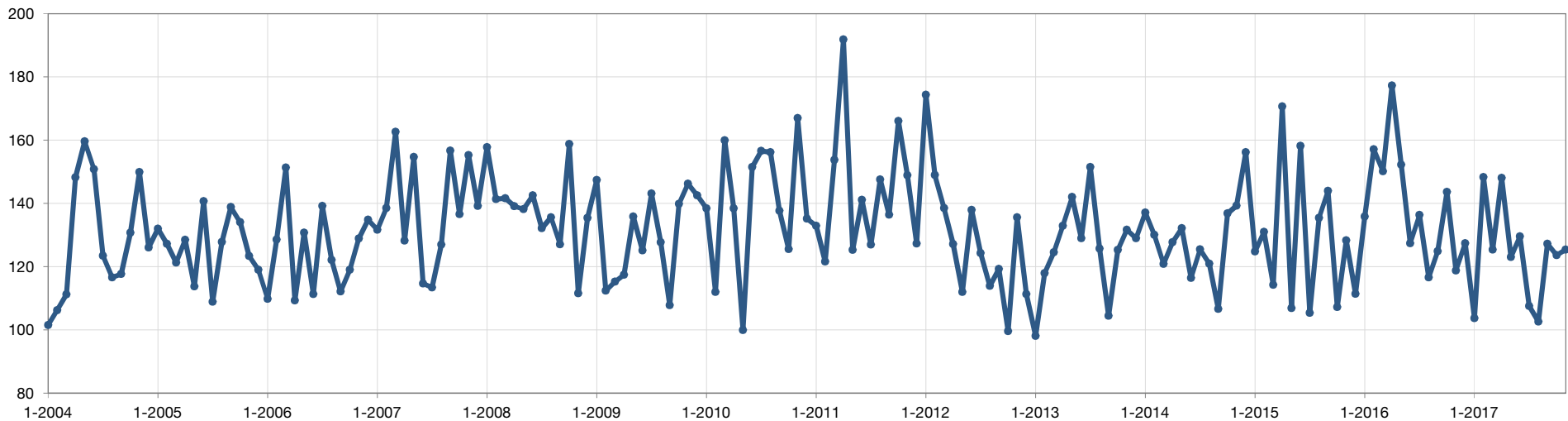
## Year to Date



	Days on Market	Prior Year	Percent Change
December 2016	127	111	+14.4%
January 2017	104	136	-23.5%
February 2017	148	157	-5.7%
March 2017	125	150	-16.7%
April 2017	148	177	-16.4%
May 2017	123	152	-19.1%
June 2017	130	127	+2.4%
July 2017	108	136	-20.6%
August 2017	103	117	-12.0%
September 2017	127	125	+1.6%
October 2017	124	144	-13.9%
<b>November 2017</b>	<b>125</b>	<b>119</b>	<b>+5.0%</b>
12-Month Avg*	123	135	-8.9%

\* Days on Market for all properties from December 2016 through November 2017. This is not the average of the individual figures above.

## Historical Days on Market Until Sale – Columbiana County by Month



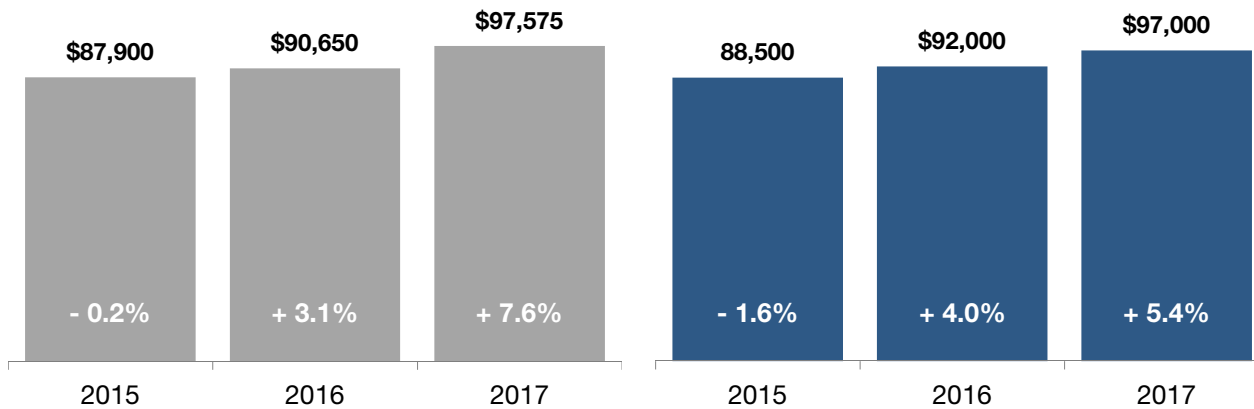
# Median Sales Price – Columbiana County



Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.

## November

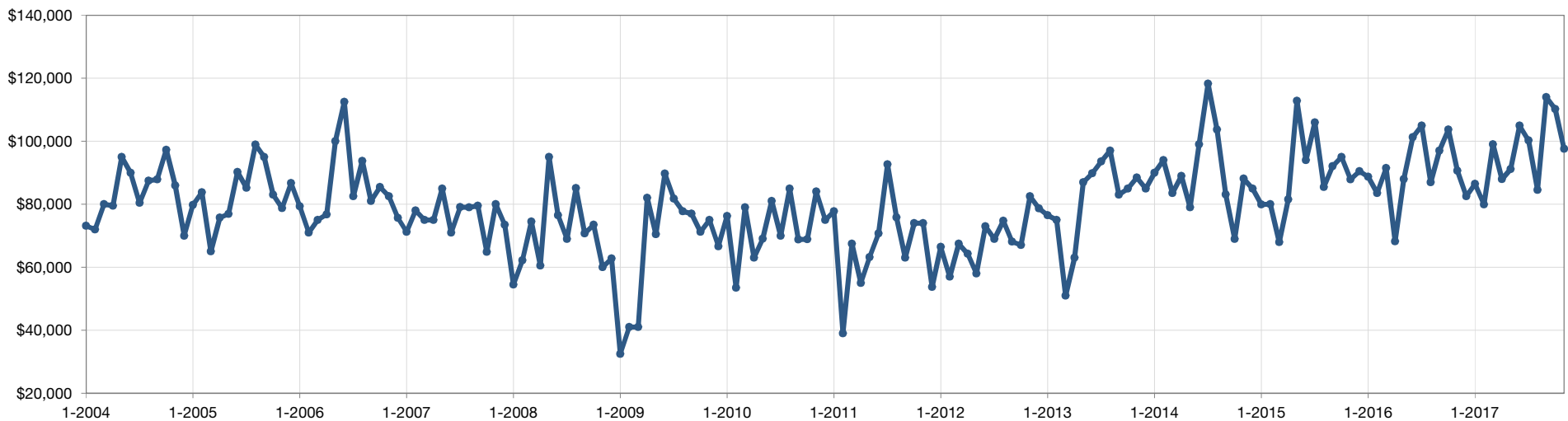
## Year to Date



	Median Sales Price	Prior Year	Percent Change
December 2016	\$82,500	\$90,500	-8.8%
January 2017	\$86,450	\$88,750	-2.6%
February 2017	\$79,900	\$83,500	-4.3%
March 2017	\$99,000	\$91,500	+8.2%
April 2017	\$88,000	\$68,251	+28.9%
May 2017	\$91,168	\$88,000	+3.6%
June 2017	\$105,000	\$101,250	+3.7%
July 2017	\$100,250	\$105,000	-4.5%
August 2017	\$84,500	\$87,000	-2.9%
September 2017	\$114,000	\$97,000	+17.5%
October 2017	\$110,250	\$103,750	+6.3%
<b>November 2017</b>	<b>\$97,575</b>	<b>\$90,650</b>	<b>+7.6%</b>
12-Month Avg*	\$94,900	\$92,000	+3.2%

\* Median Sales Price for all properties from December 2016 through November 2017. This is not the average of the individual figures above.

## Historical Median Sales Price – Columbiana County by Month

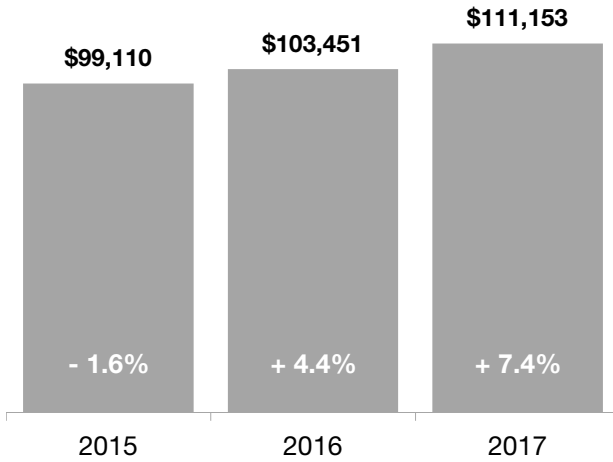


# Average Sales Price – Columbiana County

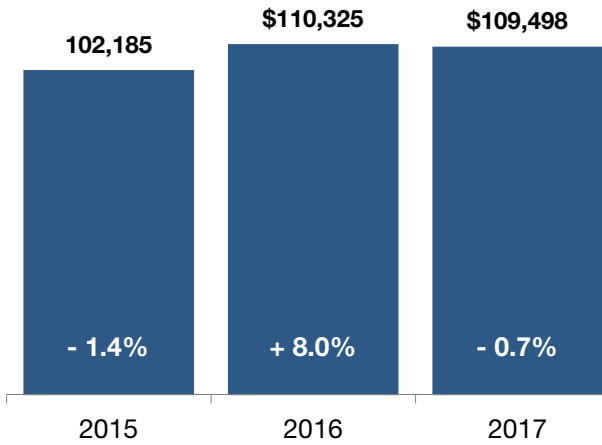


Average sales price for all closed sales, not accounting for seller concessions, in a given month.

## November



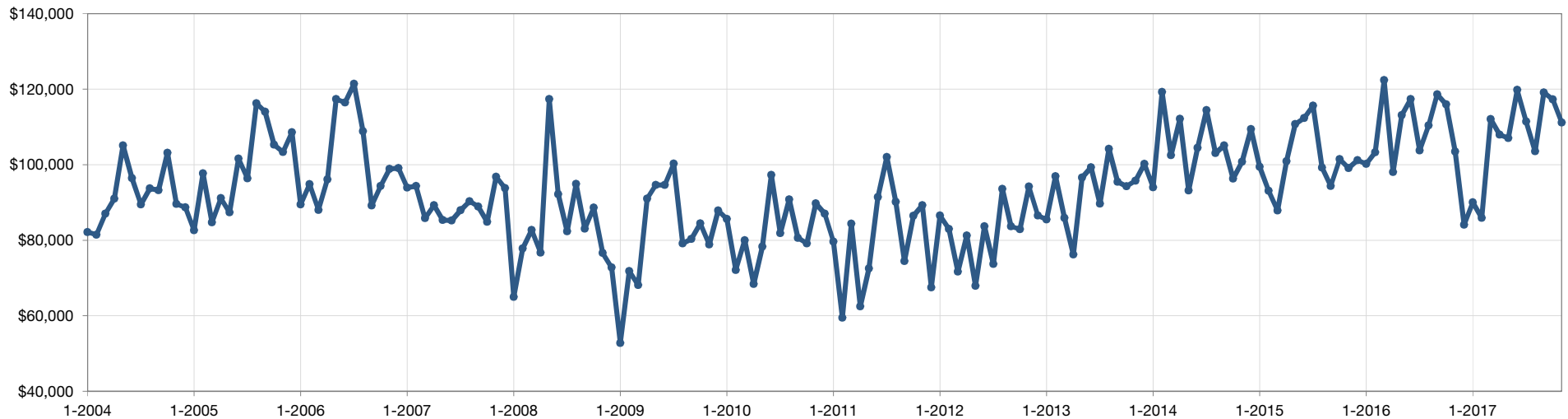
## Year to Date



	Average Sales Price	Prior Year	Percent Change
December 2016	\$84,122	\$101,163	-16.8%
January 2017	\$90,013	\$100,194	-10.2%
February 2017	\$85,887	\$103,264	-16.8%
March 2017	\$112,042	\$122,364	-8.4%
April 2017	\$107,950	\$98,004	+10.1%
May 2017	\$107,054	\$113,073	-5.3%
June 2017	\$119,830	\$117,367	+2.1%
July 2017	\$111,445	\$103,763	+7.4%
August 2017	\$103,535	\$110,361	-6.2%
September 2017	\$119,105	\$118,589	+0.4%
October 2017	\$117,325	\$115,980	+1.2%
<b>November 2017</b>	<b>\$111,153</b>	<b>\$103,451</b>	<b>+7.4%</b>
12-Month Avg*	\$107,615	\$109,621	-1.8%

\* Average Sales Price for all properties from December 2016 through November 2017. This is not the average of the individual figures above.

## Historical Average Sales Price – Columbiana County by Month





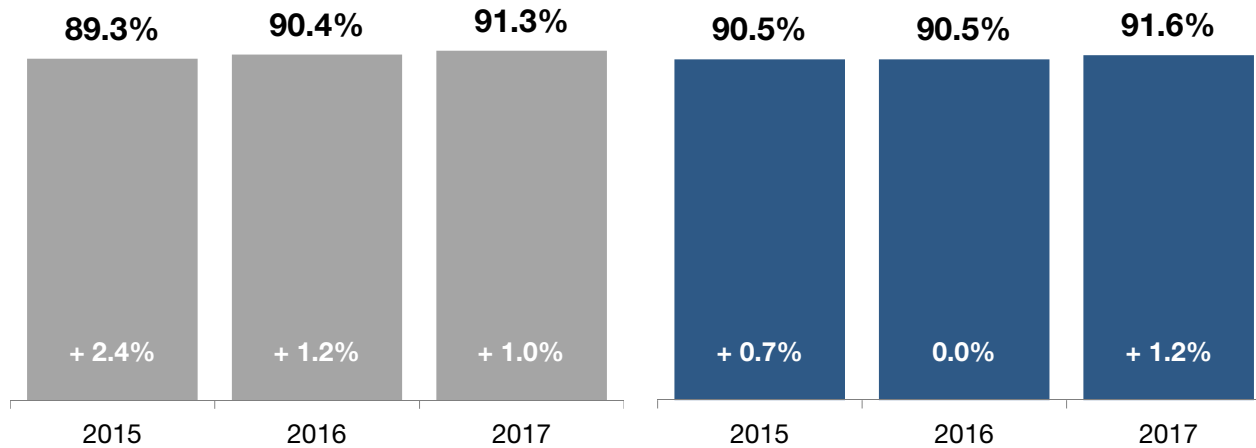
# Percent of Original List Price Received – Columbiana County



Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

## November

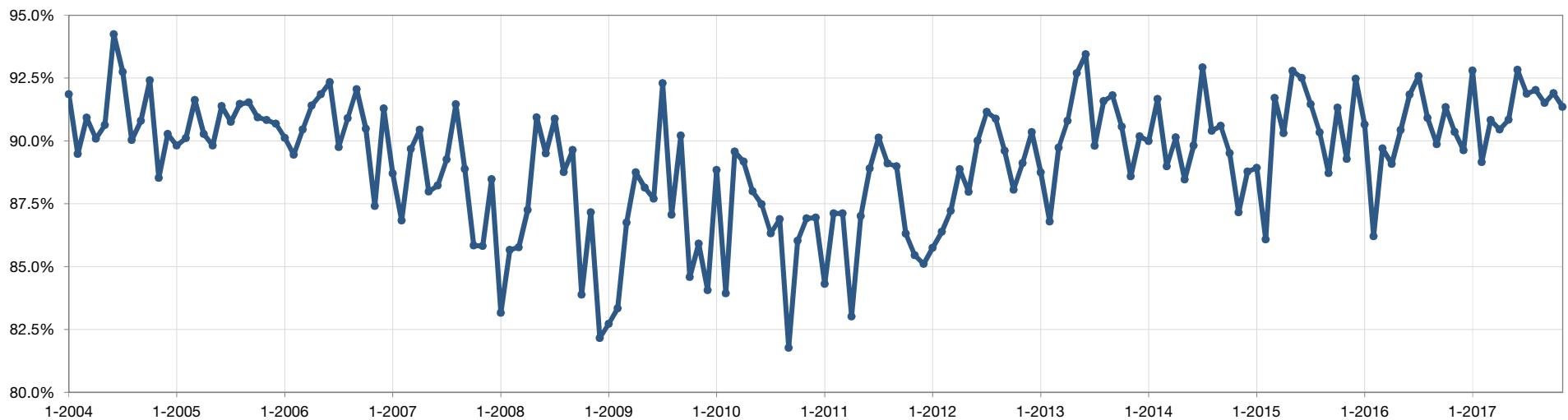
## Year to Date



	Pct. of Orig. Price Received	Prior Year	Percent Change
December 2016	89.6%	92.5%	-3.1%
January 2017	92.8%	90.7%	+2.3%
February 2017	89.2%	86.2%	+3.5%
March 2017	90.8%	89.7%	+1.2%
April 2017	90.4%	89.1%	+1.5%
May 2017	90.8%	90.4%	+0.4%
June 2017	92.8%	91.8%	+1.1%
July 2017	91.9%	92.6%	-0.8%
August 2017	92.0%	90.9%	+1.2%
September 2017	91.5%	89.9%	+1.8%
October 2017	91.9%	91.3%	+0.7%
<b>November 2017</b>	<b>91.3%</b>	<b>90.4%</b>	<b>+1.0%</b>
12-Month Avg*	91.4%	90.6%	+0.9%

\* Pct. of Orig. Price Received for all properties from December 2016 through November 2017. This is not the average of the individual figures above.

## Historical Percent of Original List Price Received – Columbiana County by Month



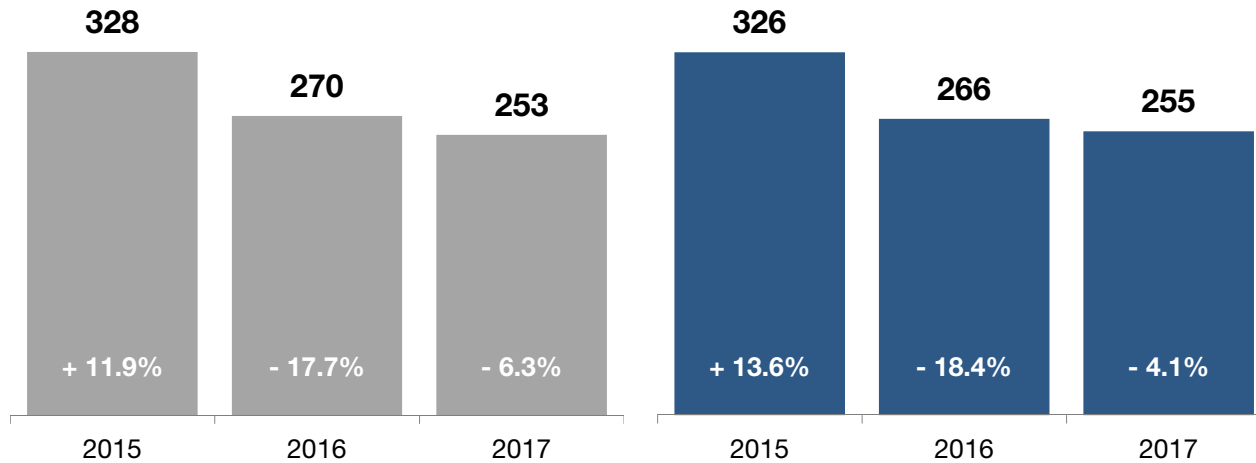
# Housing Affordability Index – Columbiana County



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

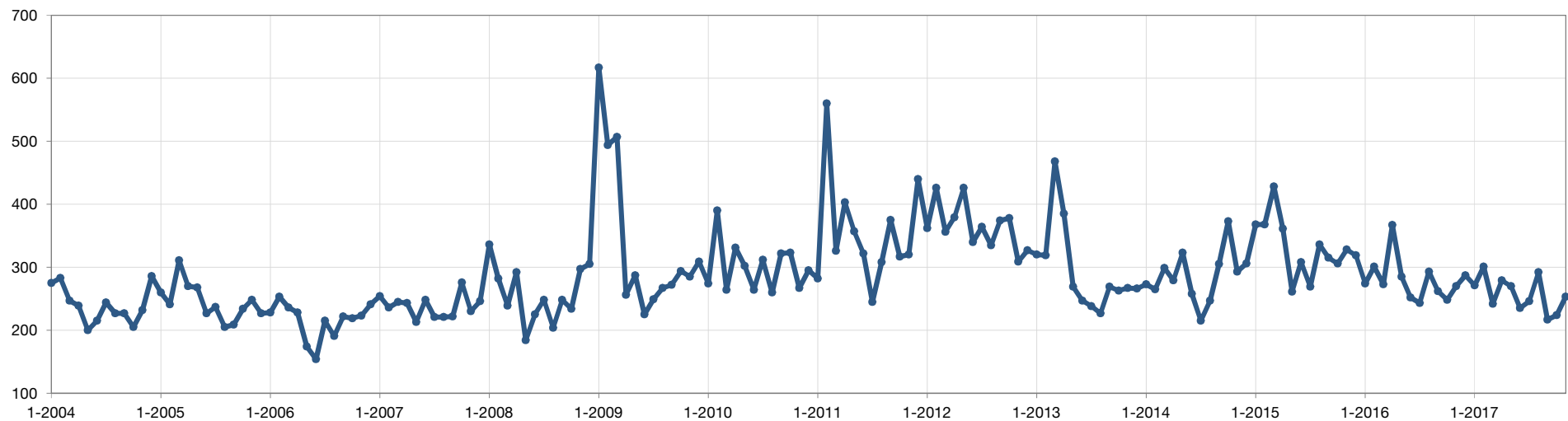
## November

## Year to Date



	Affordability Index	Prior Year	Percent Change
December 2016	287	319	-10.0%
January 2017	271	274	-1.1%
February 2017	301	301	0.0%
March 2017	242	273	-11.4%
April 2017	279	367	-24.0%
May 2017	270	285	-5.3%
June 2017	235	252	-6.7%
July 2017	246	243	+1.2%
August 2017	292	293	-0.3%
September 2017	217	262	-17.2%
October 2017	224	248	-9.7%
<b>November 2017</b>	<b>253</b>	<b>270</b>	<b>-6.3%</b>
12-Month Avg	260	282	-7.8%

## Historical Housing Affordability Index – Columbiana County by Month

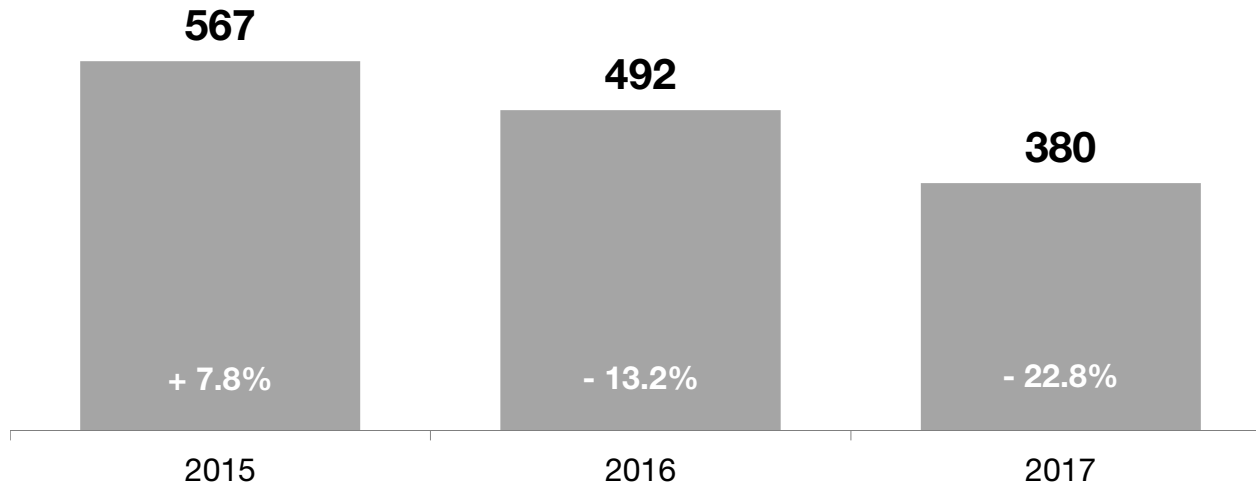


# Inventory of Homes for Sale – Columbiana County



The number of properties available for sale in active status at the end of a given month.

## November



	Homes for Sale	Prior Year	Percent Change
December 2016	444	498	-10.8%
January 2017	446	472	-5.5%
February 2017	461	463	-0.4%
March 2017	479	485	-1.2%
April 2017	497	489	+1.6%
May 2017	505	500	+1.0%
June 2017	543	536	+1.3%
July 2017	539	539	0.0%
August 2017	520	553	-6.0%
September 2017	495	541	-8.5%
October 2017	434	537	-19.2%
<b>November 2017</b>	<b>380</b>	<b>492</b>	<b>-22.8%</b>
12-Month Avg	479	509	-5.9%

## Historical Inventory of Homes for Sale – Columbiana County by Month

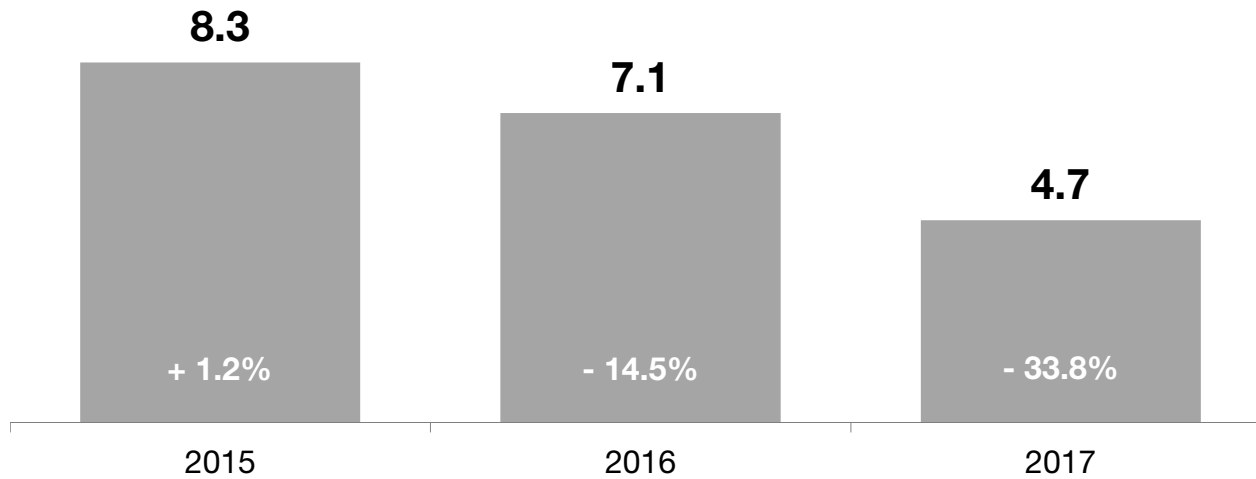


# Months Supply of Homes for Sale – Columbiana County



The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

## November



	Months Supply	Prior Year	Percent Change
December 2016	6.4	7.3	-12.3%
January 2017	6.4	6.8	-5.9%
February 2017	6.8	6.7	+1.5%
March 2017	7.0	6.9	+1.4%
April 2017	7.2	7.0	+2.9%
May 2017	7.3	7.0	+4.3%
June 2017	7.7	7.7	0.0%
July 2017	7.6	7.7	-1.3%
August 2017	7.0	7.9	-11.4%
September 2017	6.5	7.9	-17.7%
October 2017	5.5	7.8	-29.5%
<b>November 2017</b>	<b>4.7</b>	<b>7.1</b>	<b>-33.8%</b>
12-Month Avg*	6.7	7.3	-8.2%

\* Months Supply for all properties from December 2016 through November 2017. This is not the average of the individual figures above.

## Historical Months Supply of Homes for Sale – Columbiana County by Month



# Market Overview – Mahoning County



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	11-2016	11-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
<b>New Listings</b>		188	<b>244</b>	+ 29.8%	3,425	<b>3,523</b>	+ 2.9%
<b>Pending Sales</b>		204	<b>248</b>	+ 21.6%	2,571	<b>2,586</b>	+ 0.6%
<b>Closed Sales</b>		192	<b>203</b>	+ 5.7%	2,539	<b>2,474</b>	- 2.6%
<b>Days on Market</b>		118	<b>78</b>	- 33.9%	119	<b>99</b>	- 16.8%
<b>Median Sales Price</b>		\$87,000	<b>\$82,750</b>	- 4.9%	\$85,000	<b>\$89,000</b>	+ 4.7%
<b>Average Sales Price</b>		\$116,781	<b>\$109,969</b>	- 5.8%	\$111,250	<b>\$113,902</b>	+ 2.4%
<b>Pct. of Orig. Price Received</b>		88.4%	<b>89.7%</b>	+ 1.5%	89.7%	<b>90.9%</b>	+ 1.3%
<b>Housing Affordability Index</b>		294	<b>312</b>	+ 6.1%	301	<b>290</b>	- 3.7%
<b>Inventory of Homes for Sale</b>		1,170	<b>992</b>	- 15.2%	--	<b>--</b>	--
<b>Months Supply of Homes for Sale</b>		5.1	<b>4.3</b>	- 15.7%	--	<b>--</b>	--

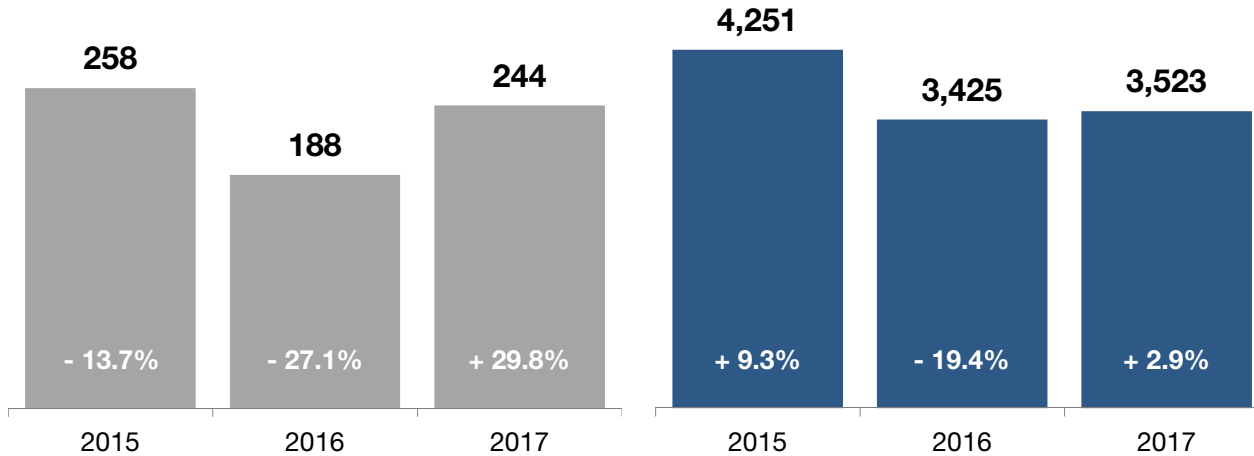
# New Listings – Mahoning County

A count of the properties that have been newly listed on the market in a given month.



## November

## Year to Date



	New Listings	Prior Year	Percent Change
December 2016	192	216	-11.1%
January 2017	221	271	-18.5%
February 2017	285	294	-3.1%
March 2017	355	357	-0.6%
April 2017	343	341	+0.6%
May 2017	358	368	-2.7%
June 2017	373	378	-1.3%
July 2017	371	340	+9.1%
August 2017	371	356	+4.2%
September 2017	306	272	+12.5%
October 2017	296	260	+13.8%
<b>November 2017</b>	<b>244</b>	<b>188</b>	<b>+29.8%</b>
12-Month Avg	310	303	+2.3%

## Historical New Listings – Mahoning County by Month



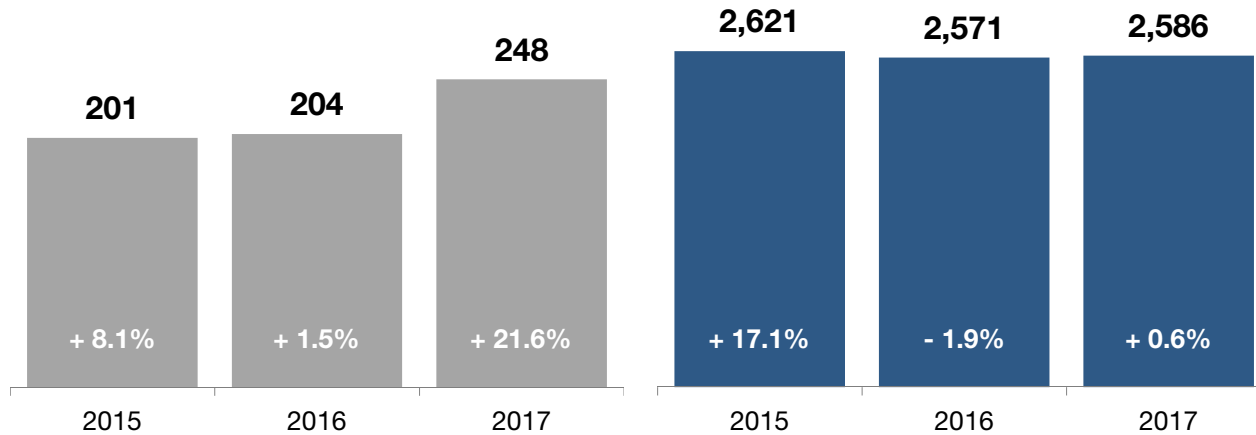
# Pending Sales – Mahoning County

A count of the properties on which offers have been accepted in a given month.



## November

## Year to Date



	Pending Sales	Prior Year	Percent Change
December 2016	180	177	+1.7%
January 2017	171	179	-4.5%
February 2017	187	213	-12.2%
March 2017	259	256	+1.2%
April 2017	217	270	-19.6%
May 2017	267	259	+3.1%
June 2017	232	264	-12.1%
July 2017	273	231	+18.2%
August 2017	272	266	+2.3%
September 2017	204	212	-3.8%
October 2017	256	217	+18.0%
<b>November 2017</b>	<b>248</b>	<b>204</b>	<b>+21.6%</b>
12-Month Avg	231	229	+0.9%

## Historical Pending Sales – Mahoning County by Month



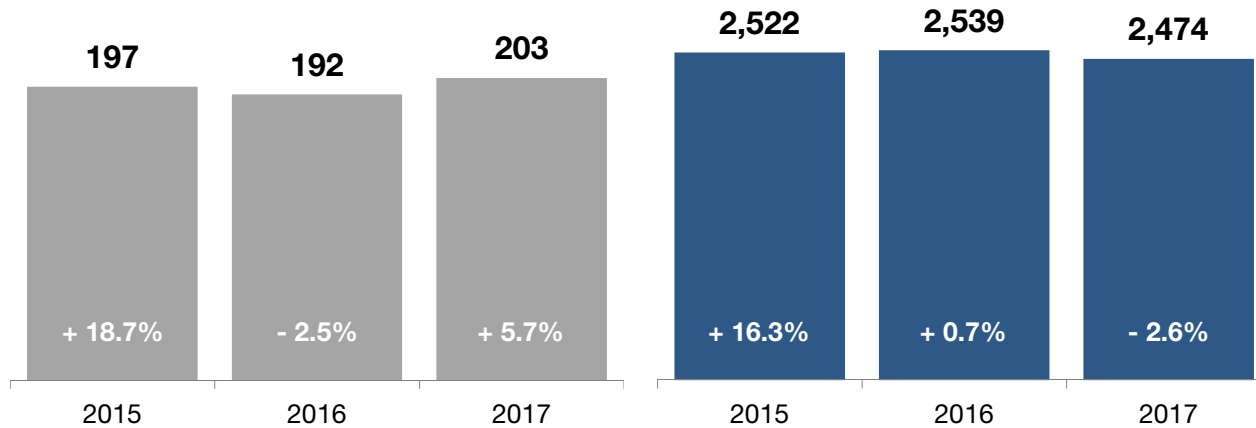
# Closed Sales – Mahoning County

A count of the actual sales that closed in a given month.



## November

## Year to Date



	Closed Sales	Prior Year	Percent Change
December 2016	219	221	-0.9%
January 2017	169	177	-4.5%
February 2017	153	162	-5.6%
March 2017	239	242	-1.2%
April 2017	209	227	-7.9%
May 2017	252	249	+1.2%
June 2017	268	284	-5.6%
July 2017	224	259	-13.5%
August 2017	291	267	+9.0%
September 2017	228	249	-8.4%
October 2017	238	231	+3.0%
<b>November 2017</b>	<b>203</b>	<b>192</b>	<b>+5.7%</b>
12-Month Avg	224	230	-2.6%

## Historical Closed Sales – Mahoning County by Month





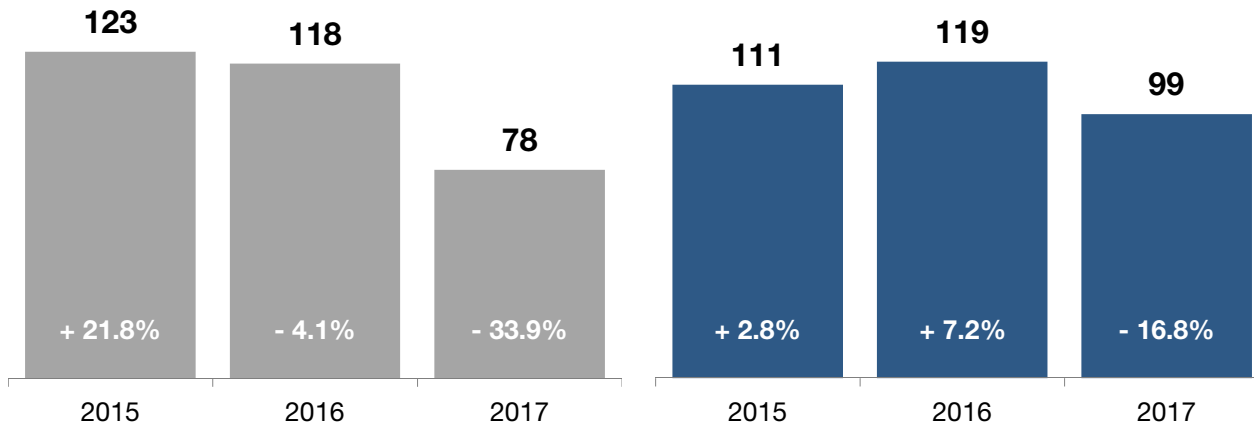
# Days on Market Until Sale – Mahoning County



Average number of days between when a property is listed and when an offer is accepted in a given month.

## November

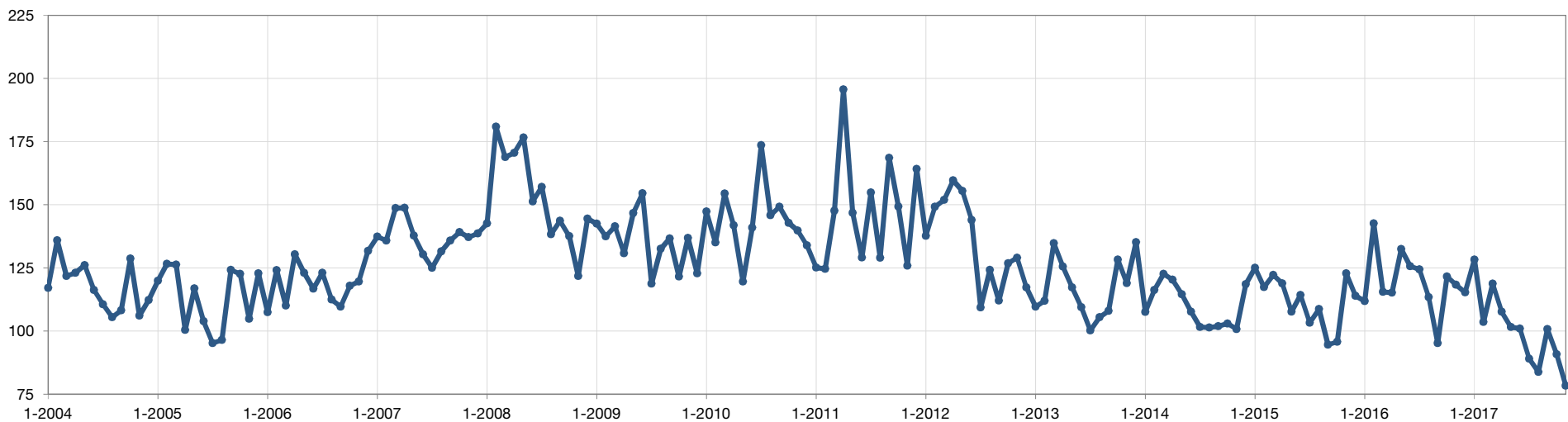
## Year to Date



	Days on Market	Prior Year	Percent Change
December 2016	115	114	+0.9%
January 2017	128	112	+14.3%
February 2017	104	143	-27.3%
March 2017	119	115	+3.5%
April 2017	108	115	-6.1%
May 2017	102	132	-22.7%
June 2017	101	126	-19.8%
July 2017	89	124	-28.2%
August 2017	84	113	-25.7%
September 2017	101	95	+6.3%
October 2017	91	122	-25.4%
<b>November 2017</b>	<b>78</b>	<b>118</b>	<b>-33.9%</b>
12-Month Avg*	123	135	-8.9%

\* Days on Market for all properties from December 2016 through November 2017. This is not the average of the individual figures above.

## Historical Days on Market Until Sale – Mahoning County by Month

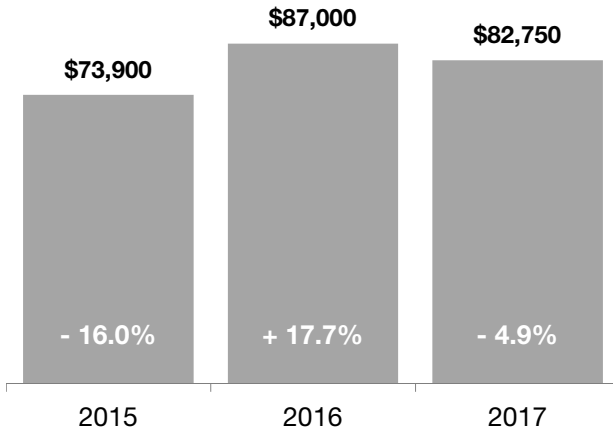


# Median Sales Price – Mahoning County

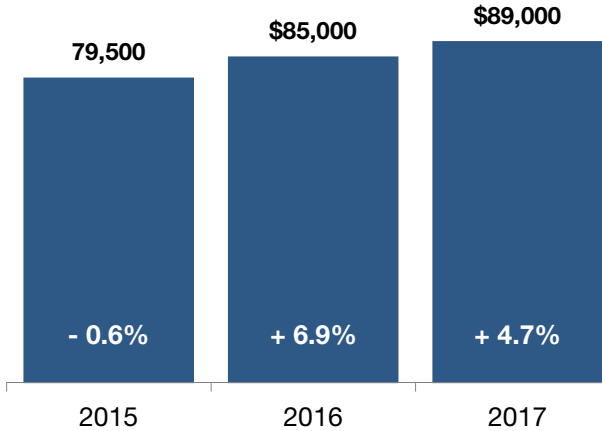


Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.

## November



## Year to Date



	Median Sales Price	Prior Year	Percent Change
December 2016	\$84,800	\$83,000	+2.2%
January 2017	\$72,000	\$75,000	-4.0%
February 2017	\$89,000	\$75,000	+18.7%
March 2017	\$86,000	\$80,500	+6.8%
April 2017	\$82,750	\$83,500	-0.9%
May 2017	\$88,625	\$86,000	+3.1%
June 2017	\$103,500	\$94,000	+10.1%
July 2017	\$87,600	\$91,500	-4.3%
August 2017	\$89,000	\$87,750	+1.4%
September 2017	\$98,600	\$88,000	+12.0%
October 2017	\$92,000	\$80,000	+15.0%
<b>November 2017</b>	<b>\$82,750</b>	<b>\$87,000</b>	<b>-4.9%</b>
12-Month Avg*	\$94,900	\$92,000	+3.2%

\* Median Sales Price for all properties from December 2016 through November 2017. This is not the average of the individual figures above.

## Historical Median Sales Price – Mahoning County by Month

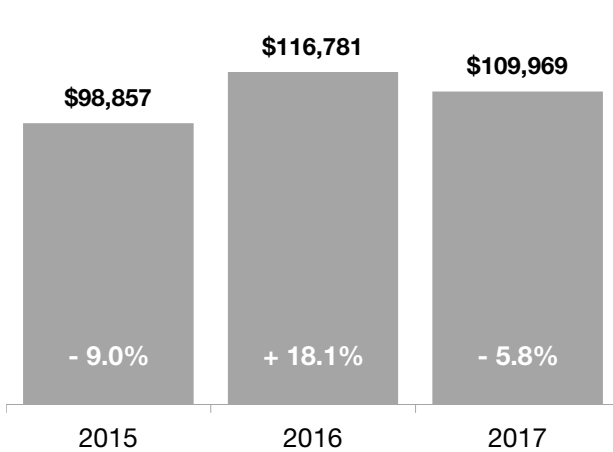


# Average Sales Price – Mahoning County

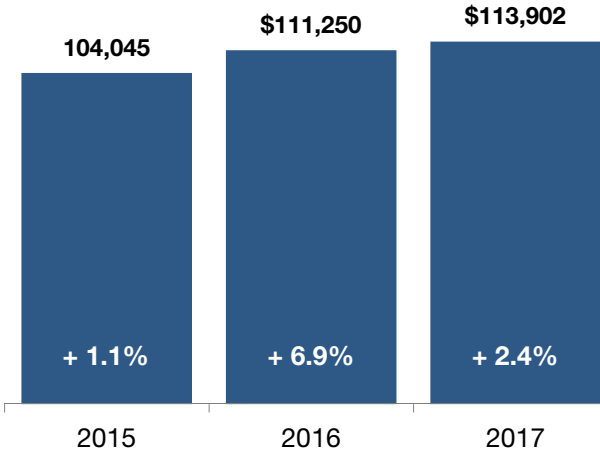


Average sales price for all closed sales, not accounting for seller concessions, in a given month.

## November



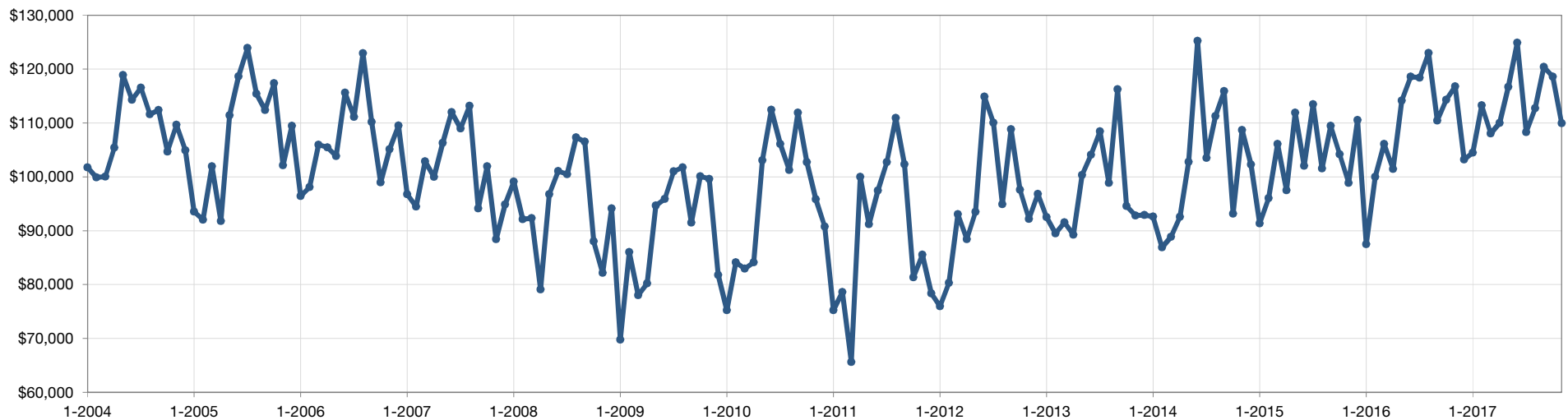
## Year to Date



	Average Sales Price	Prior Year	Percent Change
December 2016	\$103,211	\$110,538	-6.6%
January 2017	\$104,481	\$87,496	+19.4%
February 2017	\$113,292	\$100,013	+13.3%
March 2017	\$108,060	\$106,107	+1.8%
April 2017	\$109,983	\$101,466	+8.4%
May 2017	\$116,696	\$114,146	+2.2%
June 2017	\$124,880	\$118,614	+5.3%
July 2017	\$108,290	\$118,423	-8.6%
August 2017	\$112,731	\$122,971	-8.3%
September 2017	\$120,400	\$110,439	+9.0%
October 2017	\$118,590	\$114,305	+3.7%
<b>November 2017</b>	<b>\$109,969</b>	<b>\$116,781</b>	<b>-5.8%</b>
12-Month Avg*	\$107,615	\$109,621	-1.8%

\* Average Sales Price for all properties from December 2016 through November 2017. This is not the average of the individual figures above.

## Historical Average Sales Price – Mahoning County by Month



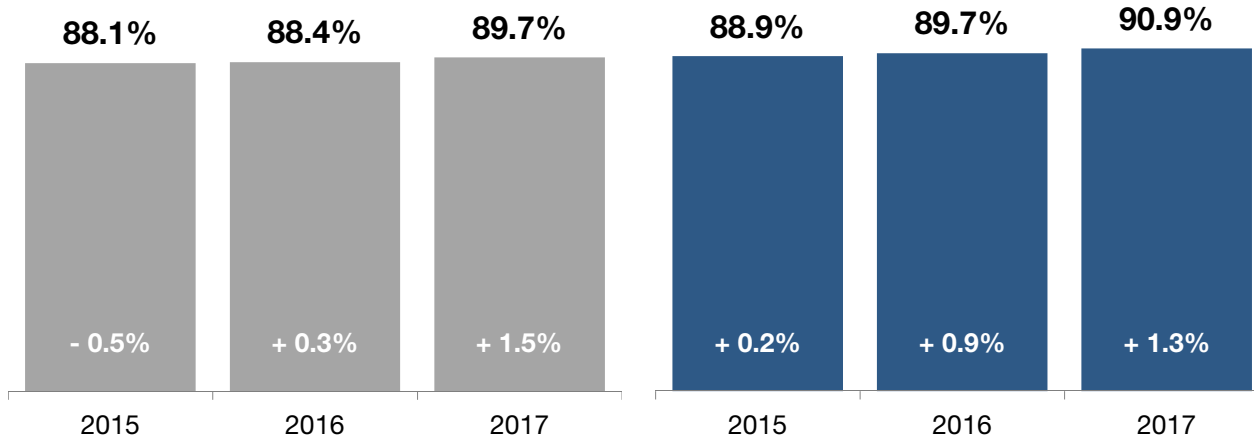
# Percent of Original List Price Received – Mahoning County



Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

## November

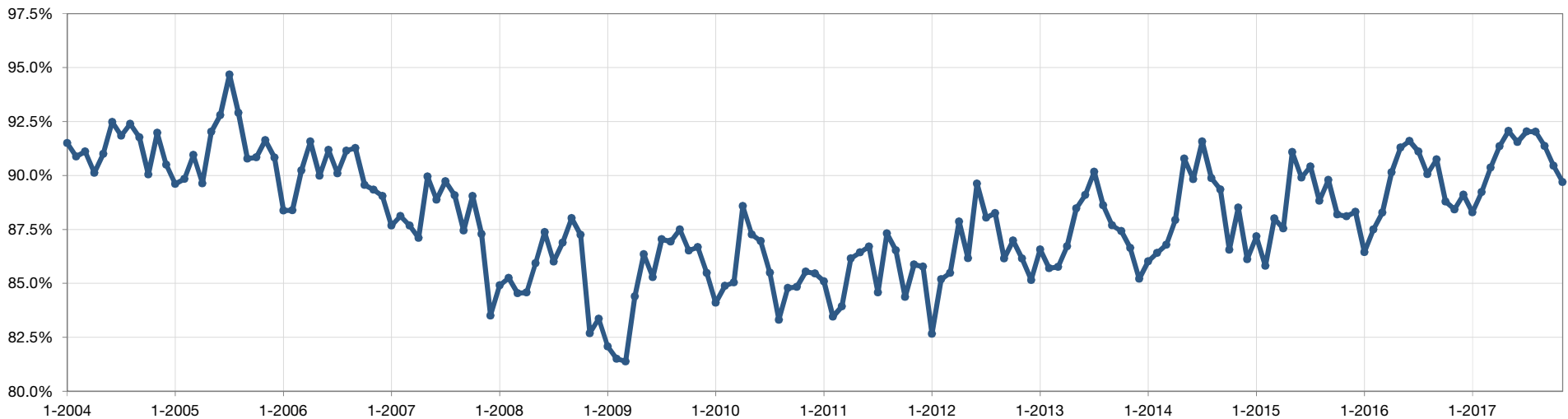
## Year to Date



	Pct. of Orig. Price Received	Prior Year	Percent Change
December 2016	89.1%	88.3%	+0.9%
January 2017	88.3%	86.4%	+2.2%
February 2017	89.2%	87.5%	+1.9%
March 2017	90.4%	88.3%	+2.4%
April 2017	91.4%	90.1%	+1.4%
May 2017	92.1%	91.3%	+0.9%
June 2017	91.6%	91.6%	0.0%
July 2017	92.0%	91.1%	+1.0%
August 2017	92.0%	90.1%	+2.1%
September 2017	91.4%	90.7%	+0.8%
October 2017	90.4%	88.8%	+1.8%
<b>November 2017</b>	<b>89.7%</b>	<b>88.4%</b>	<b>+1.5%</b>
12-Month Avg*	91.4%	90.6%	+0.9%

\* Pct. of Orig. Price Received for all properties from December 2016 through November 2017. This is not the average of the individual figures above.

## Historical Percent of Original List Price Received – Mahoning County by Month



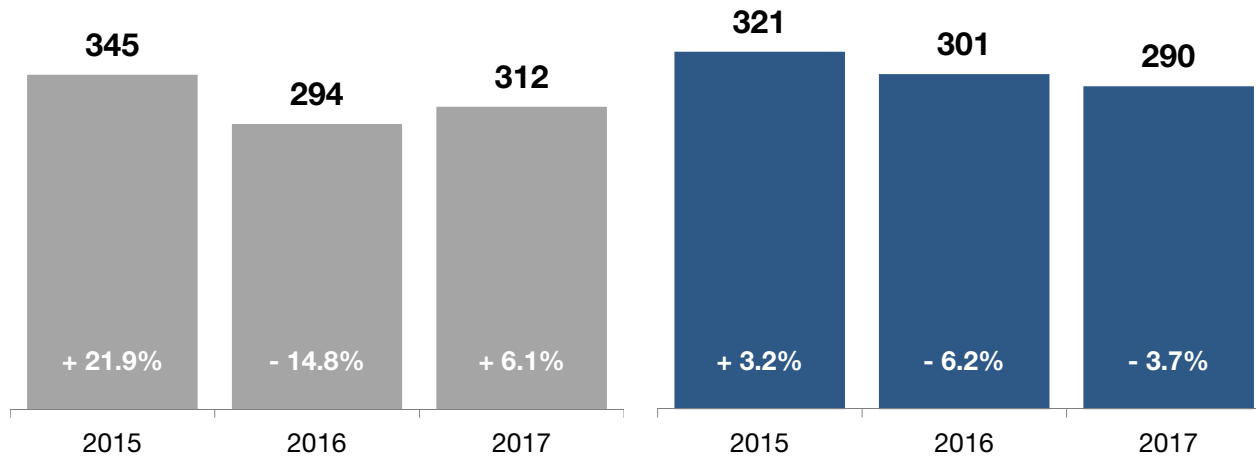
# Housing Affordability Index – Mahoning County



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

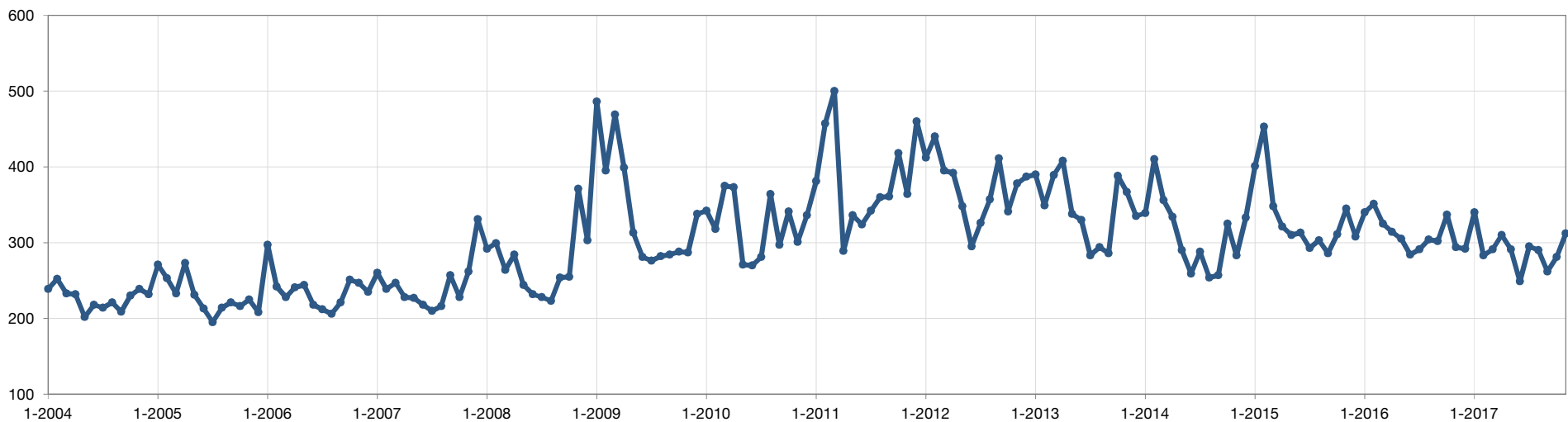
## November

## Year to Date



	Affordability Index	Prior Year	Percent Change
December 2016	292	308	-5.2%
January 2017	340	340	0.0%
February 2017	283	351	-19.4%
March 2017	291	325	-10.5%
April 2017	310	314	-1.3%
May 2017	291	305	-4.6%
June 2017	249	284	-12.3%
July 2017	295	291	+1.4%
August 2017	290	304	-4.6%
September 2017	262	302	-13.2%
October 2017	281	337	-16.6%
<b>November 2017</b>	<b>312</b>	<b>294</b>	<b>+6.1%</b>
12-Month Avg	291	313	-7.0%

## Historical Housing Affordability Index – Mahoning County by Month

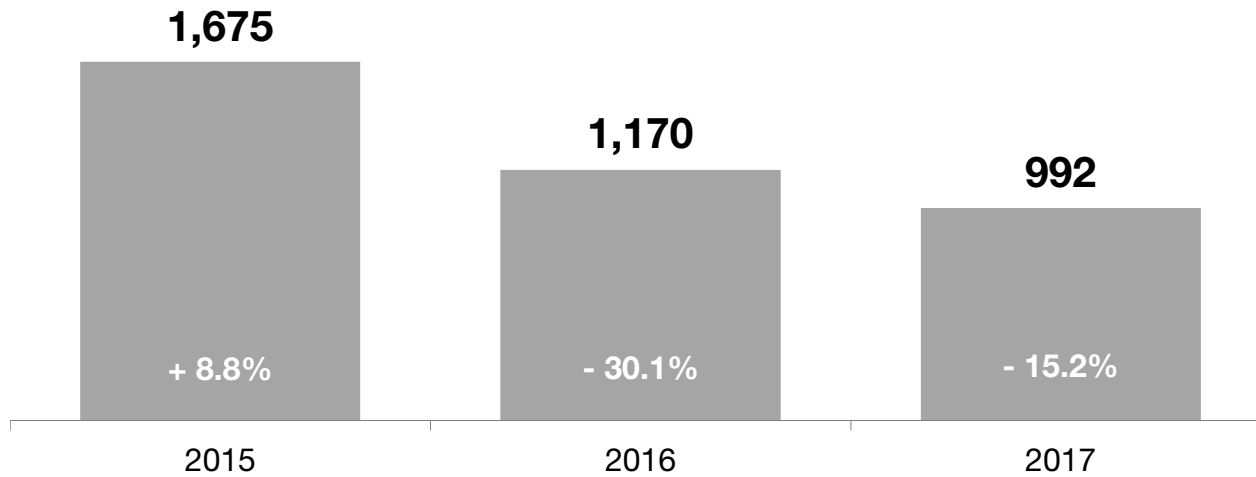


# Inventory of Homes for Sale – Mahoning County



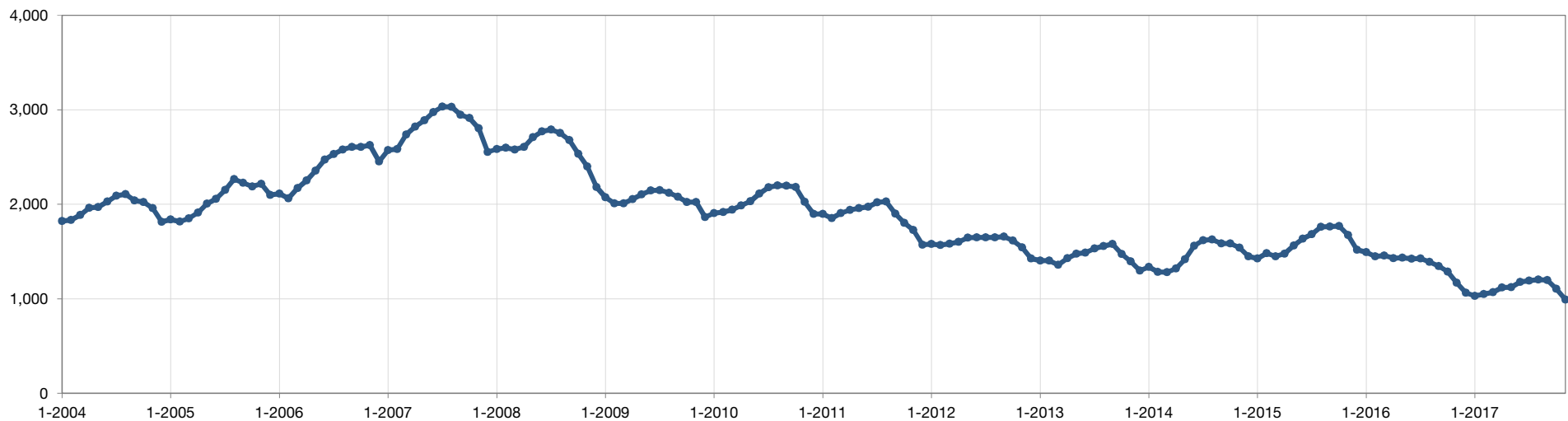
The number of properties available for sale in active status at the end of a given month.

## November



	Homes for Sale	Prior Year	Percent Change
December 2016	1,062	1,519	-30.1%
January 2017	1,029	1,492	-31.0%
February 2017	1,048	1,448	-27.6%
March 2017	1,069	1,457	-26.6%
April 2017	1,118	1,429	-21.8%
May 2017	1,122	1,433	-21.7%
June 2017	1,178	1,422	-17.2%
July 2017	1,192	1,426	-16.4%
August 2017	1,204	1,390	-13.4%
September 2017	1,197	1,344	-10.9%
October 2017	1,105	1,287	-14.1%
<b>November 2017</b>	<b>992</b>	<b>1,170</b>	<b>-15.2%</b>
12-Month Avg	1,110	1,401	-20.8%

## Historical Inventory of Homes for Sale – Mahoning County by Month

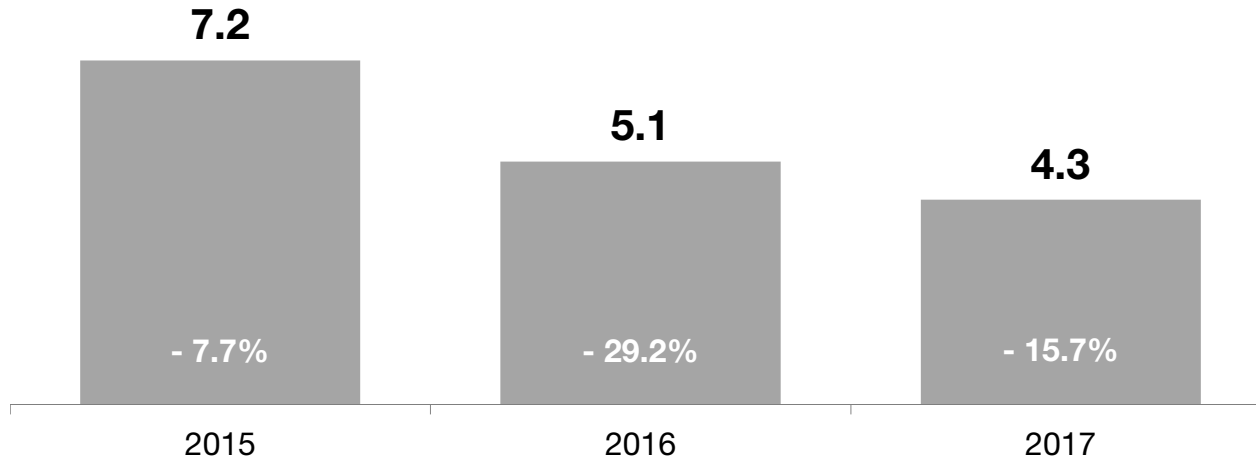


# Months Supply of Homes for Sale – Mahoning County



The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

## November



Months Supply		Prior Year	Percent Change
December 2016	4.6	6.5	-29.2%
January 2017	4.5	6.4	-29.7%
February 2017	4.6	6.2	-25.8%
March 2017	4.7	6.2	-24.2%
April 2017	5.0	6.1	-18.0%
May 2017	5.0	6.1	-18.0%
June 2017	5.3	6.1	-13.1%
July 2017	5.3	6.2	-14.5%
August 2017	5.4	6.0	-10.0%
September 2017	5.4	5.9	-8.5%
October 2017	4.9	5.6	-12.5%
<b>November 2017</b>	<b>4.3</b>	<b>5.1</b>	<b>-15.7%</b>
12-Month Avg*	6.7	7.3	-8.2%

\* Months Supply for all properties from December 2016 through November 2017. This is not the average of the individual figures above.

## Historical Months Supply of Homes for Sale – Mahoning County by Month

