

# Monthly Indicators



## February 2018

The three most prominent national market trends for residential real estate are the ongoing lack of abundant inventory, the steadily upward movement of home prices and year-over-year declines in home sales. Sales declines are a natural result of there being fewer homes for sale, but higher prices often indicate higher demand leading to competitive bidding. Markets are poised for increased supply, so there is hope that more sellers will take advantage of what appears to be a ready and willing buyer base.

New Listings were down 7.3 percent to 76 in Columbiana County and down 10.9 percent to 254 in Mahoning County. Pending Sales increased 109.8 percent to 86 in Columbiana County and increased 30.5 percent to 244 in Mahoning County. Inventory shrank 24.0 percent to 351 units in Columbiana County and shrank 16.4 percent to 882 units in Mahoning County.

Median Sales Price was up 10.8 percent to \$88,500 in Columbiana County and up 18.0 percent to \$105,000 in Mahoning County. Days on Market decreased 29.7 percent to 104 days in Columbiana County while increased 16.3 percent to 121 days in Mahoning County. Months Supply of Homes for Sale was down 38.2 percent to 4.2 months in Columbiana County and down 19.1 percent to 3.8 months in Mahoning County, indicating that demand increased relative to supply.

In February, prevailing mortgage rates continued to rise. This has a notable impact on housing affordability and can leave consumers choosing between higher payments or lower-priced homes. According to the Mortgage Bankers Association, the average rate for 30-year fixed-rate mortgages with a 20 percent down payment that qualify for backing by Fannie Mae and Freddie Mac rose to its highest

## Quick Facts

<b>+ 24.3%</b>	<b>+ 10.8%</b>	<b>- 3.3%</b>	<b>+ 18.0%</b>
One-Year Change in <b>Closed Sales</b> Columbiana	One-Year Change in <b>Median Sales Price</b> Columbiana	One-Year Change in <b>Closed Sales</b> Mahoning	One-Year Change in <b>Median Sales Price</b> Mahoning

This is a research tool provided by the Youngstown/Columbiana Association of REALTORS®. Data is refreshed regularly to capture changes in market activity. Figures shown may be different than previously reported. Percent changes are calculated using rounded figures.



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# Market Overview – Columbiana County



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

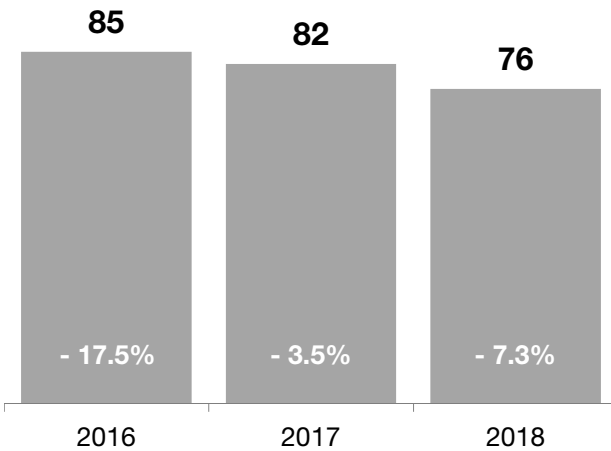
Key Metrics	Historical Sparkbars	2-2017	2-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
<b>New Listings</b>		82	76	- 7.3%	166	169	+ 1.8%
<b>Pending Sales</b>		41	86	+ 109.8%	93	151	+ 62.4%
<b>Closed Sales</b>		37	46	+ 24.3%	95	91	- 4.2%
<b>Days on Market Until Sale</b>		148	104	- 29.7%	121	101	- 16.5%
<b>Median Sales Price</b>		\$79,900	\$88,500	+ 10.8%	\$84,000	\$80,000	- 4.8%
<b>Average Sales Price</b>		\$85,887	\$110,397	+ 28.5%	\$88,517	\$100,312	+ 13.3%
<b>Pct. of Orig. Price Received</b>		89.2%	93.8%	+ 5.2%	91.5%	93.1%	+ 1.7%
<b>Housing Affordability Index</b>		314	279	- 11.1%	298	308	+ 3.4%
<b>Inventory of Homes for Sale</b>		462	351	- 24.0%	--	--	--
<b>Months Supply of Homes for Sale</b>		6.8	4.2	- 38.2%	--	--	--

# New Listings – Columbiana County

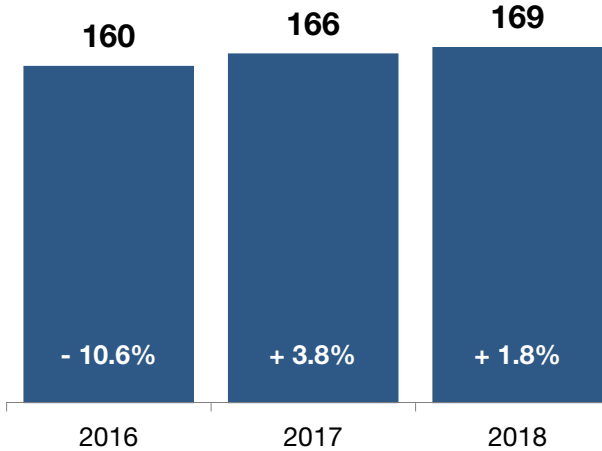
A count of the properties that have been newly listed on the market in a given month.



## February

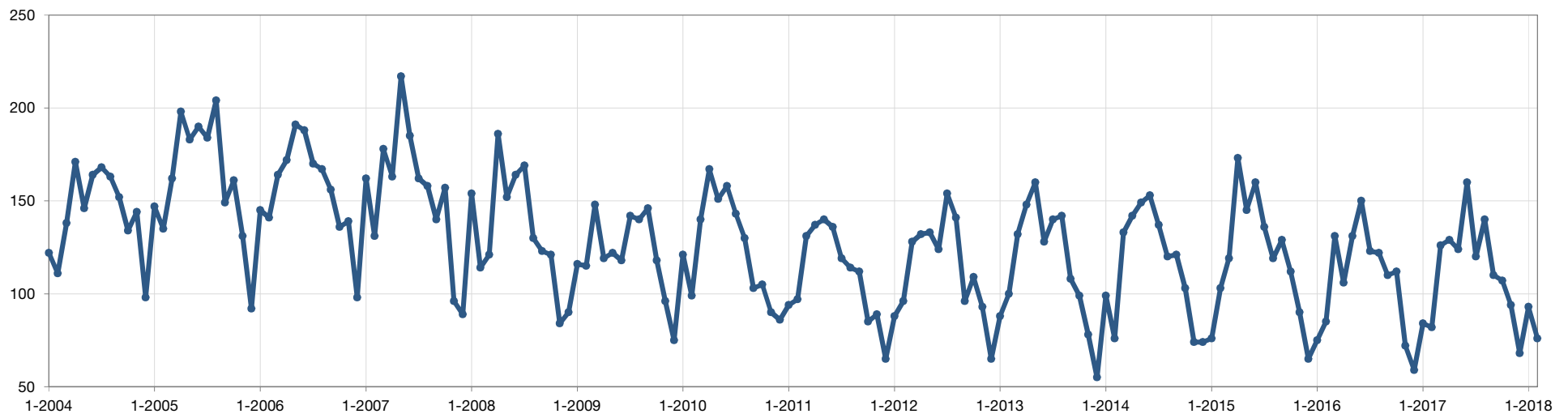


## Year to Date



	New Listings	Prior Year	Percent Change
March 2017	126	131	-3.8%
April 2017	129	106	+21.7%
May 2017	124	131	-5.3%
June 2017	160	150	+6.7%
July 2017	120	123	-2.4%
August 2017	140	122	+14.8%
September 2017	110	110	0.0%
October 2017	107	112	-4.5%
November 2017	94	72	+30.6%
December 2017	68	59	+15.3%
January 2018	93	84	+10.7%
<b>February 2018</b>	<b>76</b>	<b>82</b>	<b>-7.3%</b>
12-Month Avg	112	107	+4.7%

## Historical New Listings – Columbiana County by Month



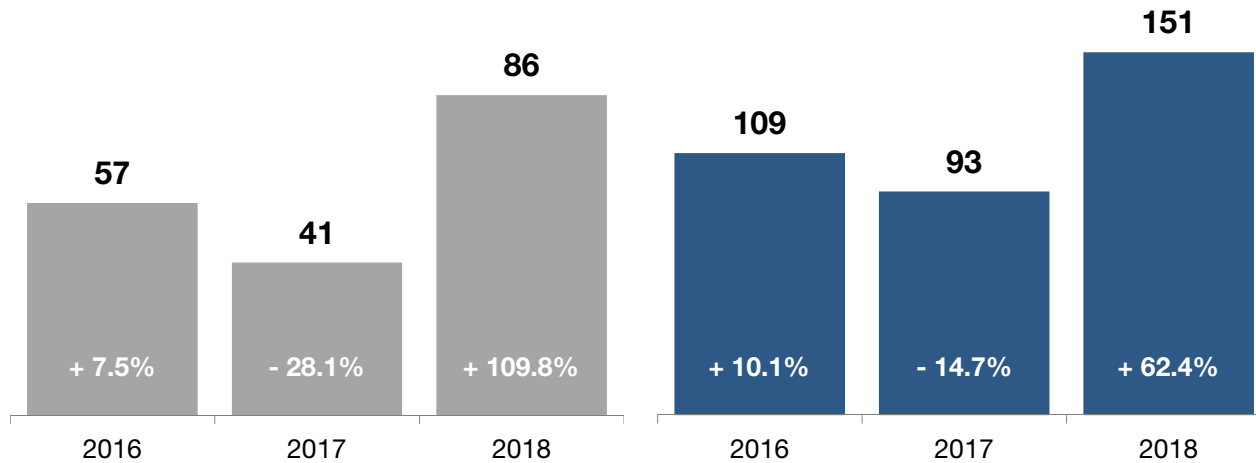
# Pending Sales – Columbiana County



A count of the properties on which offers have been accepted in a given month.

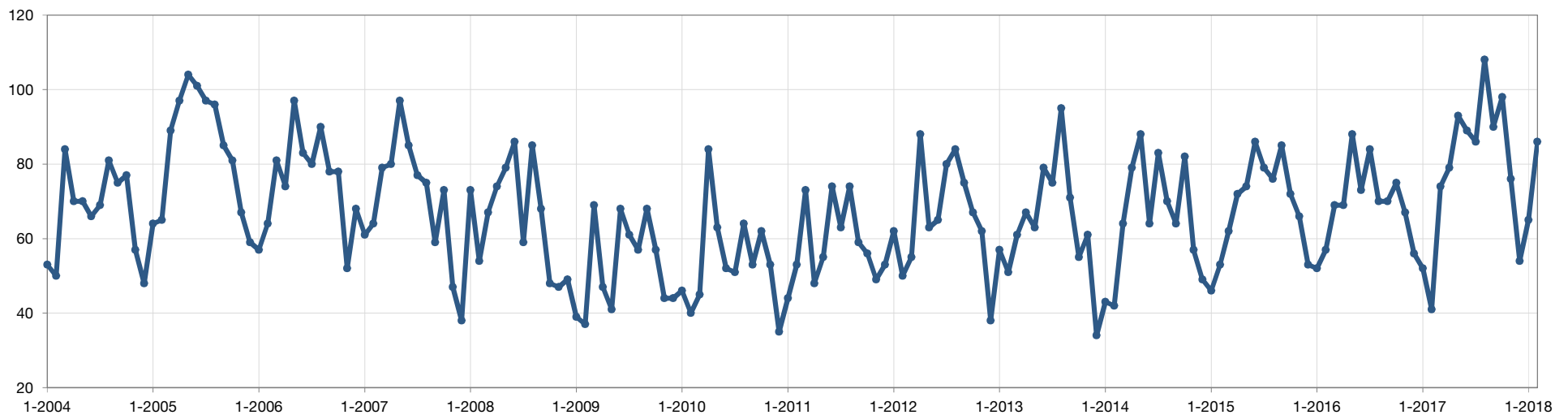
## February

## Year to Date



	Pending Sales	Prior Year	Percent Change
March 2017	74	69	+7.2%
April 2017	79	69	+14.5%
May 2017	93	88	+5.7%
June 2017	89	73	+21.9%
July 2017	86	84	+2.4%
August 2017	108	70	+54.3%
September 2017	90	70	+28.6%
October 2017	98	75	+30.7%
November 2017	76	67	+13.4%
December 2017	54	56	-3.6%
January 2018	65	52	+25.0%
<b>February 2018</b>	<b>86</b>	<b>41</b>	<b>+109.8%</b>
12-Month Avg	83	68	+22.1%

## Historical Pending Sales – Columbiana County by Month



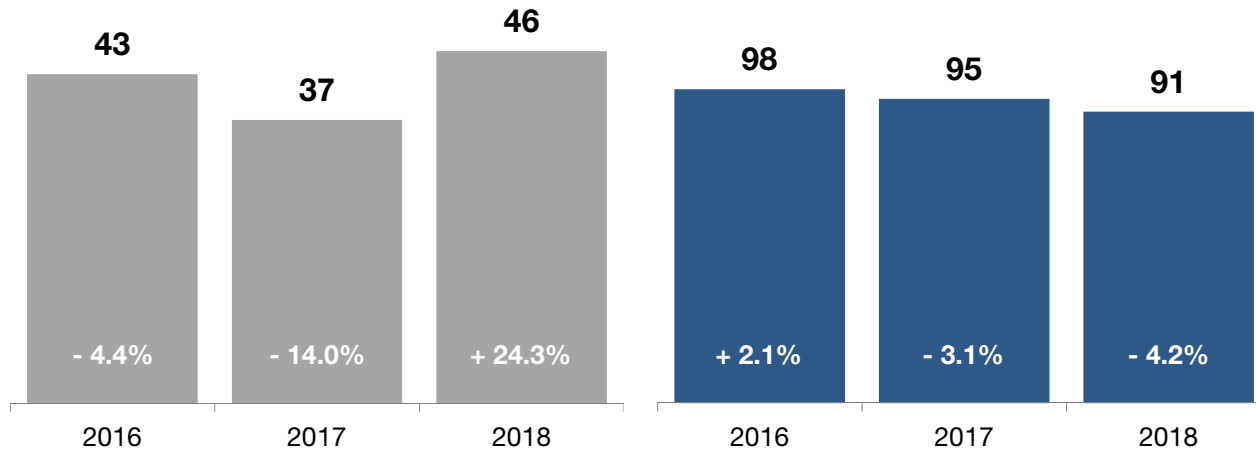
# Closed Sales – Columbiana County

A count of the actual sales that closed in a given month.



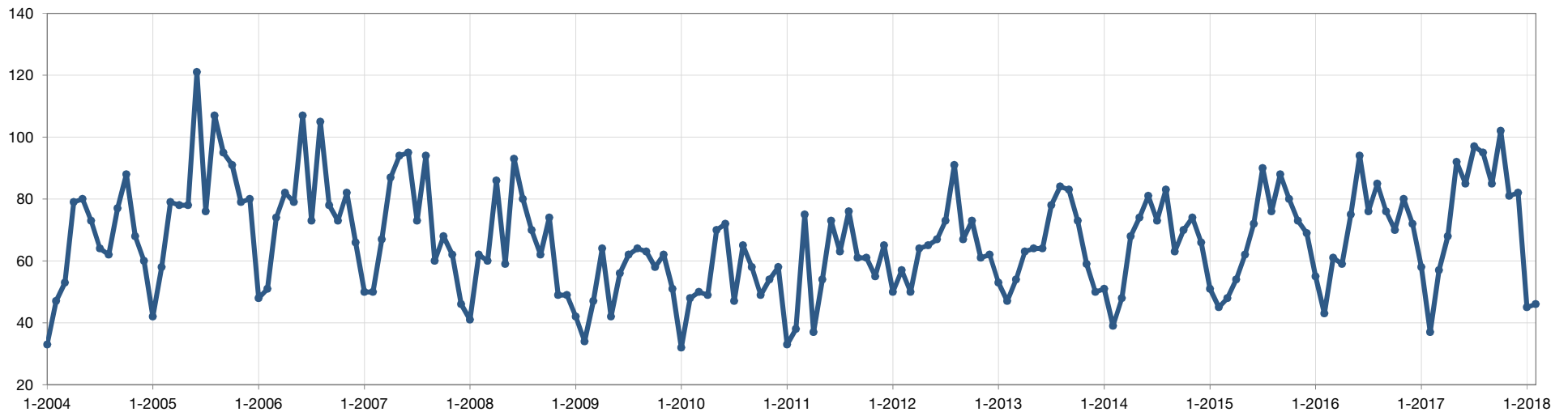
## February

## Year to Date



Closed Sales		Prior Year	Percent Change
March 2017	57	61	-6.6%
April 2017	68	59	+15.3%
May 2017	92	75	+22.7%
June 2017	85	94	-9.6%
July 2017	97	76	+27.6%
August 2017	95	85	+11.8%
September 2017	85	76	+11.8%
October 2017	102	70	+45.7%
November 2017	81	80	+1.3%
December 2017	82	72	+13.9%
January 2018	45	58	-22.4%
<b>February 2018</b>	<b>46</b>	<b>37</b>	<b>+24.3%</b>
12-Month Avg	78	70	+11.4%

## Historical Closed Sales – Columbiana County by Month



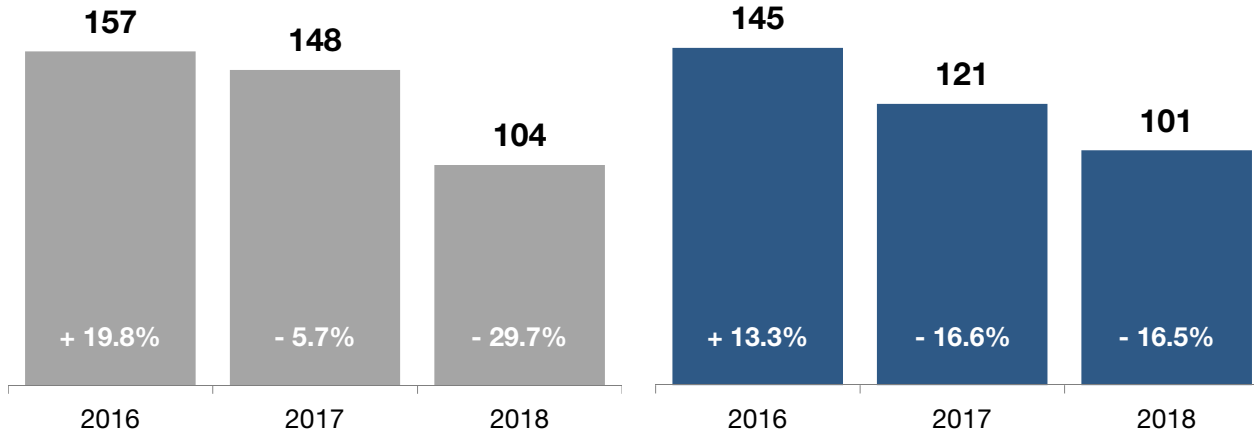
# Days on Market Until Sale – Columbiana County



Average number of days between when a property is listed and when an offer is accepted in a given month.

## February

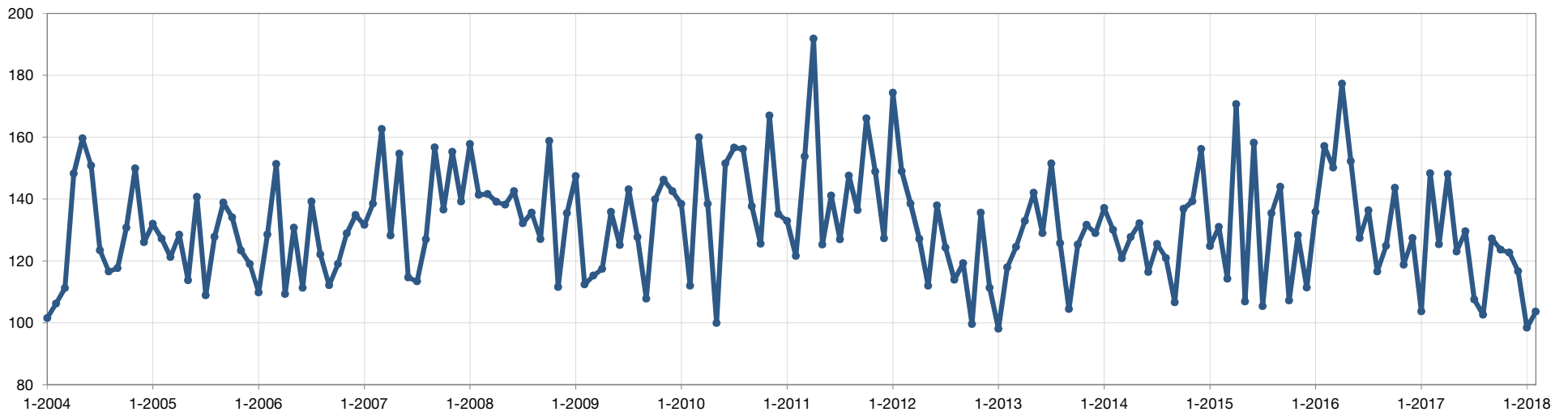
## Year to Date



Days on Market		Prior Year	Percent Change
March 2017	125	150	-16.7%
April 2017	148	177	-16.4%
May 2017	123	152	-19.1%
June 2017	130	127	+2.4%
July 2017	108	136	-20.6%
August 2017	103	117	-12.0%
September 2017	127	125	+1.6%
October 2017	124	144	-13.9%
November 2017	123	119	+3.4%
December 2017	117	127	-7.9%
January 2018	98	104	-5.8%
<b>February 2018</b>	<b>104</b>	<b>148</b>	<b>-29.7%</b>
12-Month Avg*	120	134	-10.4%

\* Days on Market for all properties from March 2017 through February 2018. This is not the average of the individual figures above.

## Historical Days on Market Until Sale – Columbiana County by Month

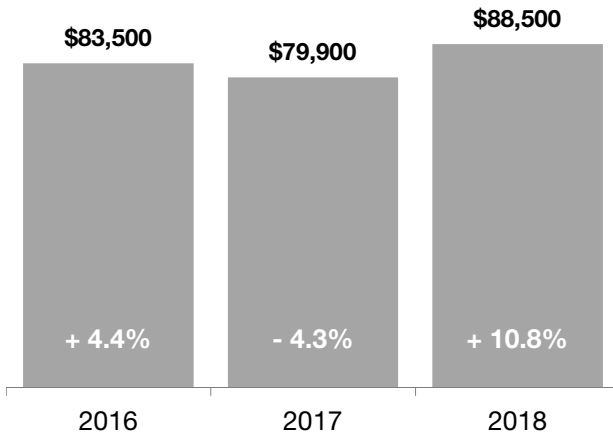


# Median Sales Price – Columbiana County

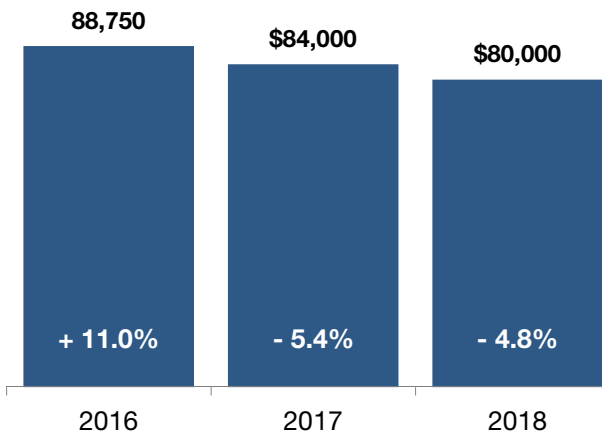


Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.

## February



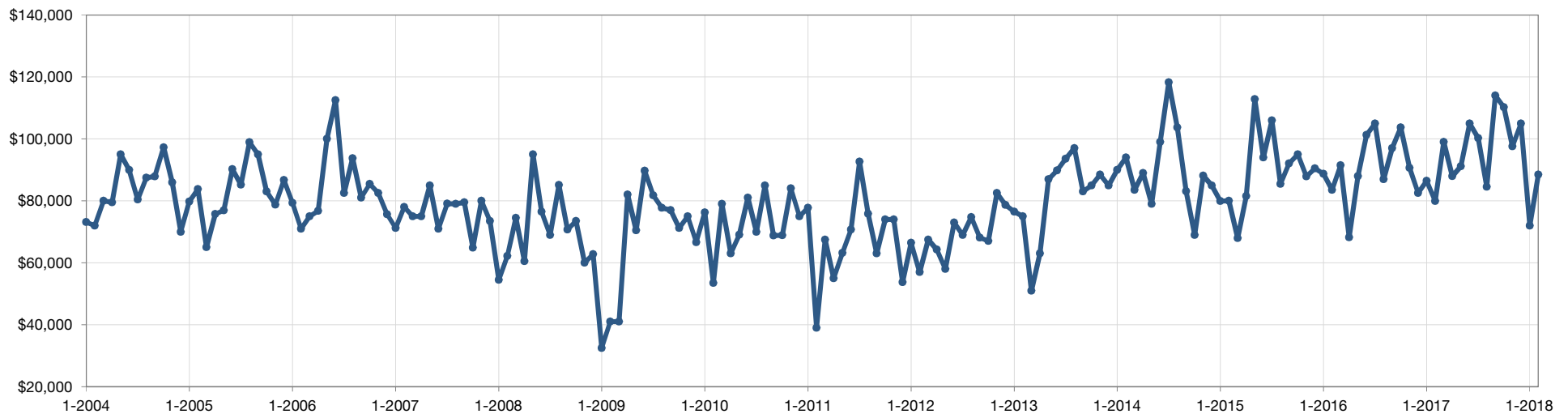
## Year to Date



	Median Sales Price	Prior Year	Percent Change
March 2017	\$99,000	\$91,500	+8.2%
April 2017	\$88,000	\$68,251	+28.9%
May 2017	\$91,168	\$88,000	+3.6%
June 2017	\$105,000	\$101,250	+3.7%
July 2017	\$100,250	\$105,000	-4.5%
August 2017	\$84,500	\$87,000	-2.9%
September 2017	\$114,000	\$97,000	+17.5%
October 2017	\$110,250	\$103,750	+6.3%
November 2017	\$97,575	\$90,650	+7.6%
December 2017	\$105,000	\$82,500	+27.3%
January 2018	\$72,000	\$86,450	-16.7%
<b>February 2018</b>	<b>\$88,500</b>	<b>\$79,900</b>	<b>+10.8%</b>
12-Month Avg*	\$97,250	\$90,900	+7.0%

\* Median Sales Price for all properties from March 2017 through February 2018. This is not the average of the individual figures above.

## Historical Median Sales Price – Columbiana County by Month

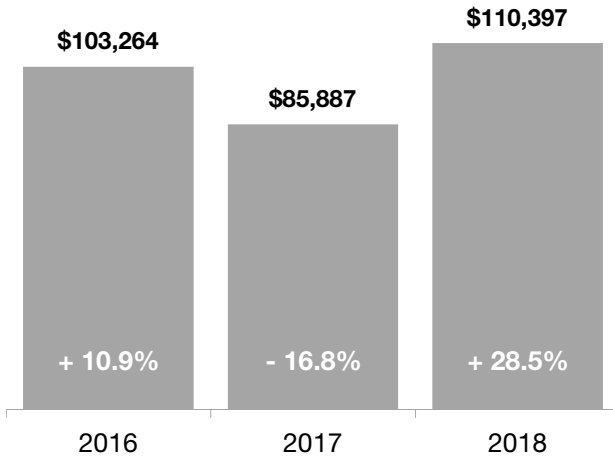


# Average Sales Price – Columbiana County

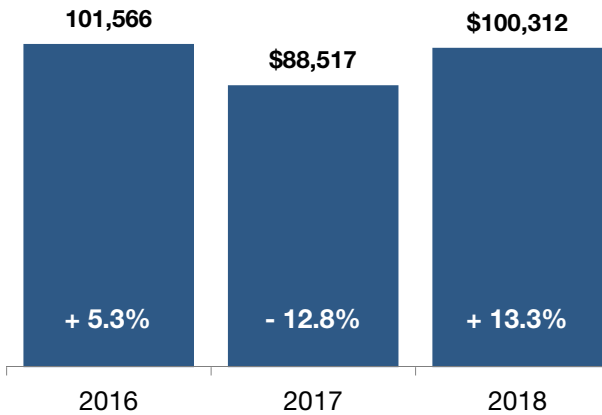


Average sales price for all closed sales, not accounting for seller concessions, in a given month.

## February



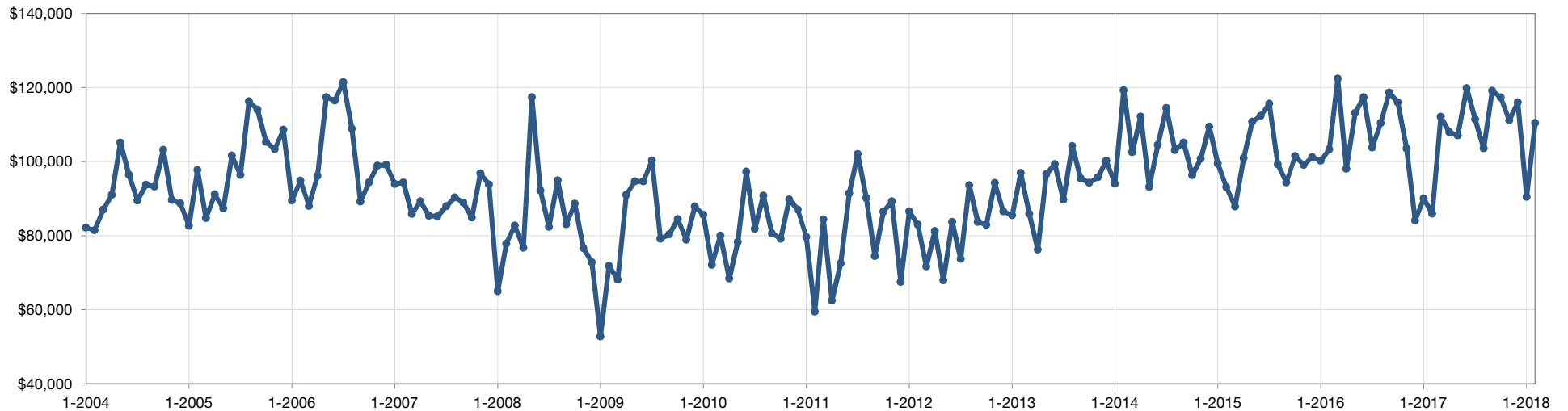
## Year to Date



	Average Sales Price	Prior Year	Percent Change
March 2017	\$112,042	\$122,364	-8.4%
April 2017	\$107,950	\$98,004	+10.1%
May 2017	\$107,054	\$113,073	-5.3%
June 2017	\$119,830	\$117,367	+2.1%
July 2017	\$111,445	\$103,763	+7.4%
August 2017	\$103,535	\$110,361	-6.2%
September 2017	\$119,105	\$118,589	+0.4%
October 2017	\$117,325	\$115,980	+1.2%
November 2017	\$111,084	\$103,451	+7.4%
December 2017	\$115,939	\$84,122	+37.8%
January 2018	\$90,462	\$90,013	+0.5%
<b>February 2018</b>	<b>\$110,397</b>	<b>\$85,887</b>	<b>+28.5%</b>
12-Month Avg*	\$111,354	\$106,776	+4.3%

\* Average Sales Price for all properties from March 2017 through February 2018. This is not the average of the individual figures above.

## Historical Average Sales Price – Columbiana County by Month



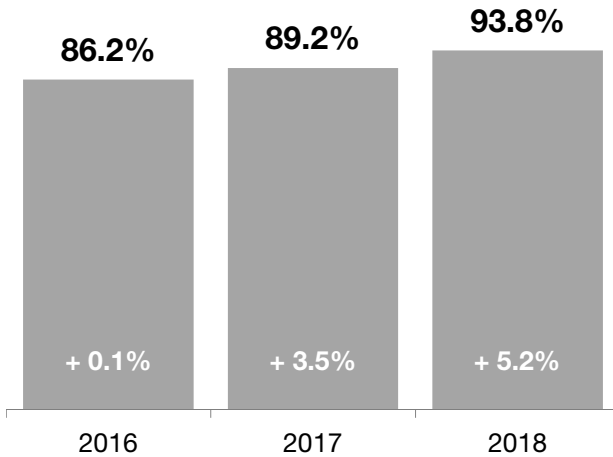


# Percent of Original List Price Received – Columbiana County

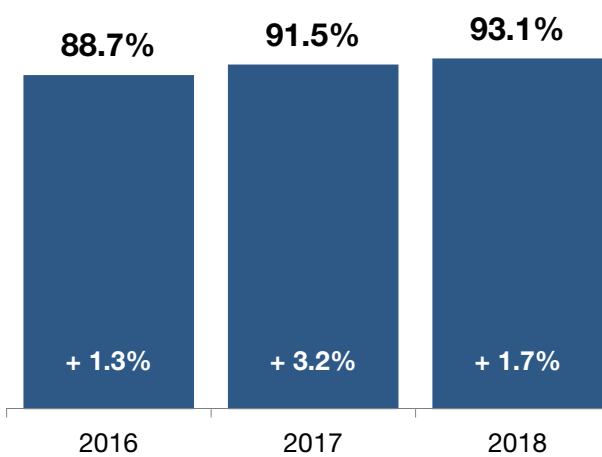


Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

## February



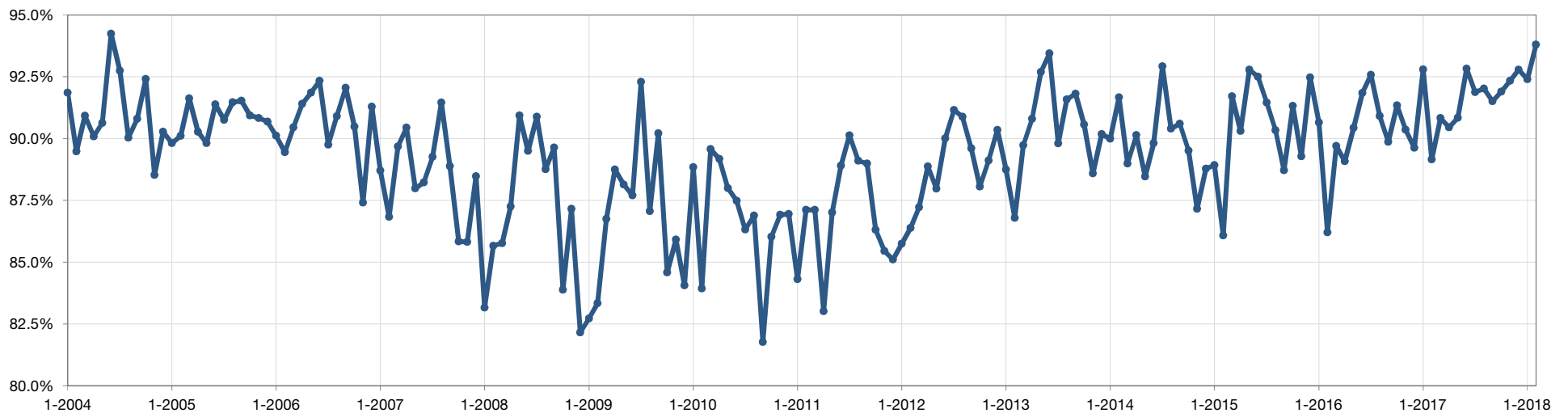
## Year to Date



	Pct. of Orig. Price Received	Prior Year	Percent Change
March 2017	90.8%	89.7%	+1.2%
April 2017	90.4%	89.1%	+1.5%
May 2017	90.8%	90.4%	+0.4%
June 2017	92.8%	91.8%	+1.1%
July 2017	91.9%	92.6%	-0.8%
August 2017	92.0%	90.9%	+1.2%
September 2017	91.5%	89.9%	+1.8%
October 2017	91.9%	91.3%	+0.7%
November 2017	92.3%	90.4%	+2.1%
December 2017	92.8%	89.6%	+3.6%
January 2018	92.4%	92.8%	-0.4%
<b>February 2018</b>	<b>93.8%</b>	<b>89.2%</b>	<b>+5.2%</b>
12-Month Avg*	91.9%	90.7%	+1.3%

\* Pct. of Orig. Price Received for all properties from March 2017 through February 2018. This is not the average of the individual figures above.

## Historical Percent of Original List Price Received – Columbiana County by Month

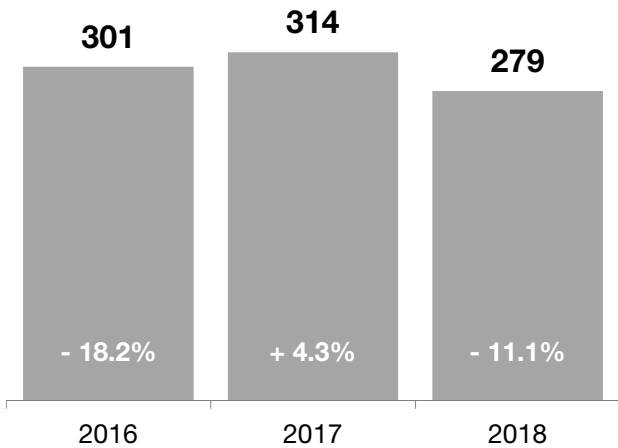


# Housing Affordability Index – Columbiana County

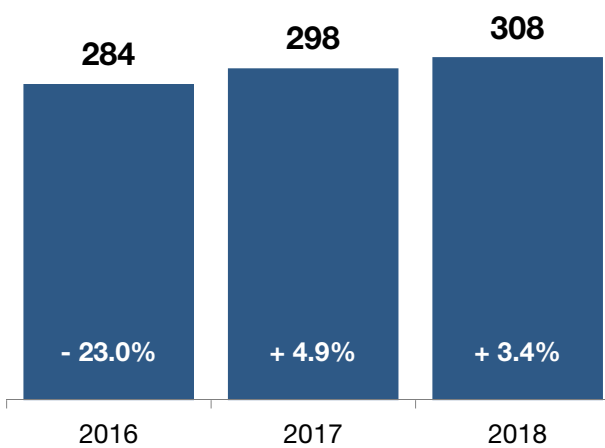


This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

## February

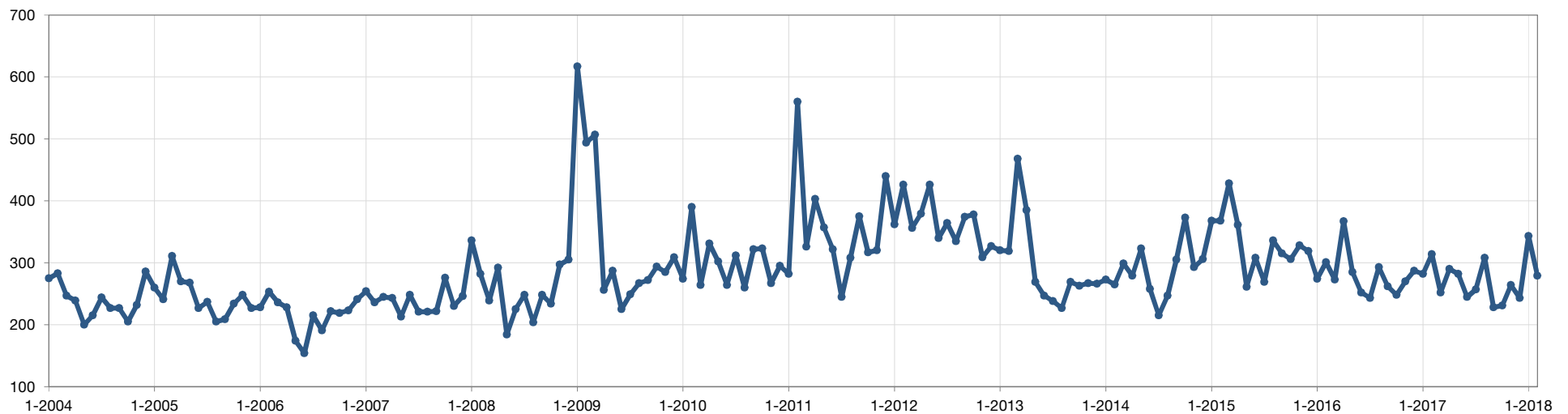


## Year to Date



	Affordability Index	Prior Year	Percent Change
March 2017	252	273	-7.7%
April 2017	290	367	-21.0%
May 2017	282	285	-1.1%
June 2017	245	252	-2.8%
July 2017	257	243	+5.8%
August 2017	308	293	+5.1%
September 2017	228	262	-13.0%
October 2017	231	248	-6.9%
November 2017	264	270	-2.2%
December 2017	243	287	-15.3%
January 2018	343	282	+21.6%
<b>February 2018</b>	<b>279</b>	<b>314</b>	<b>-11.1%</b>
12-Month Avg	269	281	-4.3%

## Historical Housing Affordability Index – Columbiana County by Month

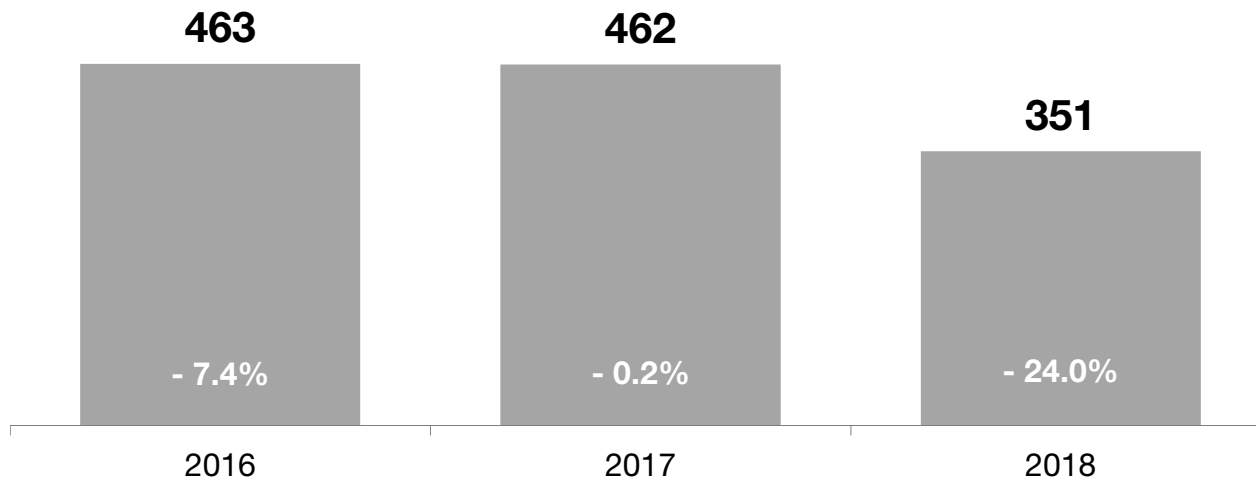


# Inventory of Homes for Sale – Columbiana County



The number of properties available for sale in active status at the end of a given month.

## February



Homes for Sale		Prior Year	Percent Change
March 2017	480	485	-1.0%
April 2017	498	489	+1.8%
May 2017	507	500	+1.4%
June 2017	545	536	+1.7%
July 2017	543	539	+0.7%
August 2017	525	554	-5.2%
September 2017	504	542	-7.0%
October 2017	453	538	-15.8%
November 2017	430	493	-12.8%
December 2017	394	445	-11.5%
January 2018	390	447	-12.8%
<b>February 2018</b>	<b>351</b>	<b>462</b>	<b>-24.0%</b>
12-Month Avg	468	503	-7.0%

## Historical Inventory of Homes for Sale – Columbiana County by Month

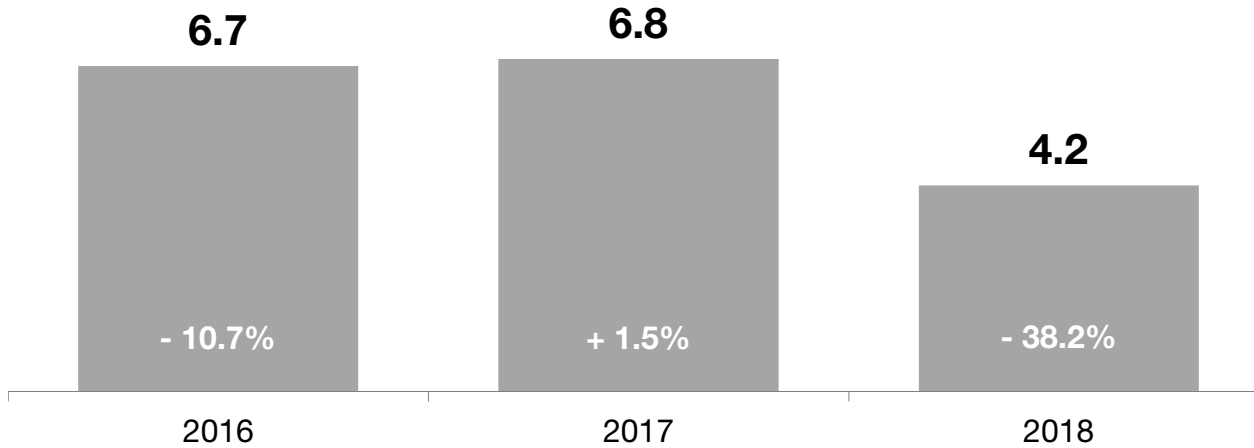


# Months Supply of Homes for Sale – Columbiana County



The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

## February



	Months Supply	Prior Year	Percent Change
March 2017	7.0	6.9	+1.4%
April 2017	7.2	7.0	+2.9%
May 2017	7.3	7.0	+4.3%
June 2017	7.7	7.7	0.0%
July 2017	7.6	7.7	-1.3%
August 2017	7.1	7.9	-10.1%
September 2017	6.6	7.9	-16.5%
October 2017	5.8	7.8	-25.6%
November 2017	5.5	7.2	-23.6%
December 2017	5.0	6.4	-21.9%
January 2018	4.9	6.5	-24.6%
<b>February 2018</b>	<b>4.2</b>	<b>6.8</b>	<b>-38.2%</b>
12-Month Avg*	6.3	7.2	-12.5%

\* Months Supply for all properties from March 2017 through February 2018. This is not the average of the individual figures above.

## Historical Months Supply of Homes for Sale – Columbiana County by Month



# Market Overview – Mahoning County



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

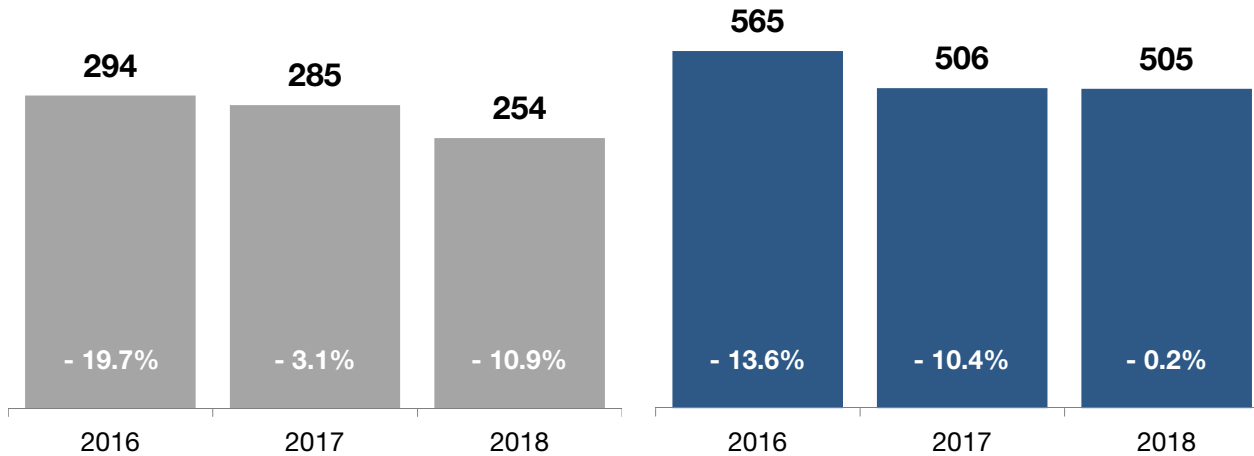
Key Metrics	Historical Sparkbars	2-2017	2-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
<b>New Listings</b>		285	<b>254</b>	- 10.9%	506	<b>505</b>	- 0.2%
<b>Pending Sales</b>		187	<b>244</b>	+ 30.5%	358	<b>429</b>	+ 19.8%
<b>Closed Sales</b>		153	<b>148</b>	- 3.3%	322	<b>317</b>	- 1.6%
<b>Days on Market</b>		104	<b>121</b>	+ 16.3%	117	<b>120</b>	+ 2.6%
<b>Median Sales Price</b>		\$89,000	<b>\$105,000</b>	+ 18.0%	\$80,500	<b>\$90,000</b>	+ 11.8%
<b>Average Sales Price</b>		\$113,292	<b>\$121,589</b>	+ 7.3%	\$108,703	<b>\$111,809</b>	+ 2.9%
<b>Pct. of Orig. Price Received</b>		89.2%	<b>89.7%</b>	+ 0.6%	88.7%	<b>89.4%</b>	+ 0.8%
<b>Housing Affordability Index</b>		286	<b>239</b>	- 16.4%	317	<b>279</b>	- 12.0%
<b>Inventory of Homes for Sale</b>		1,055	<b>882</b>	- 16.4%	--	<b>--</b>	--
<b>Months Supply of Homes for Sale</b>		4.7	<b>3.8</b>	- 19.1%	--	<b>--</b>	--

# New Listings – Mahoning County

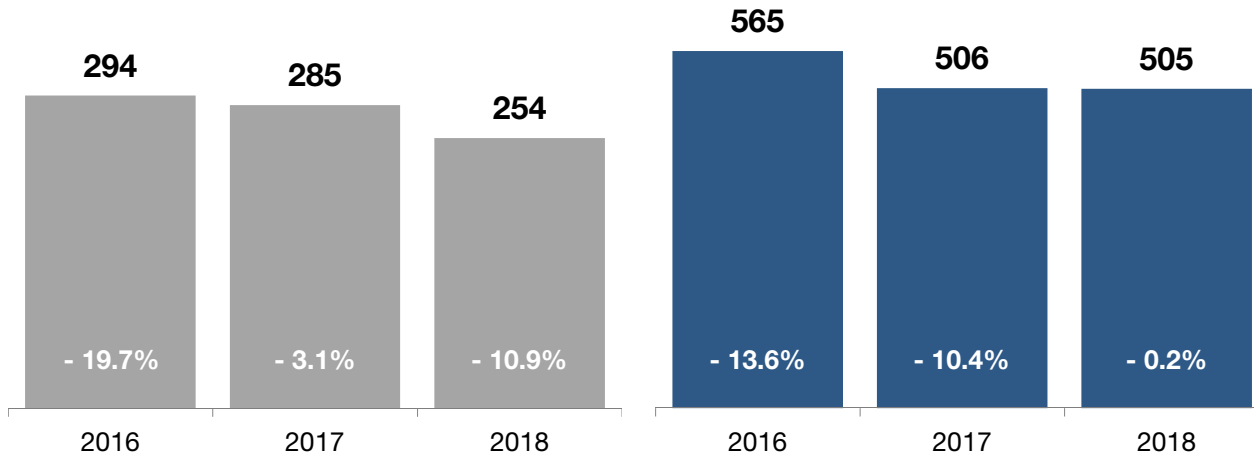
A count of the properties that have been newly listed on the market in a given month.



## February



## Year to Date



	New Listings	Prior Year	Percent Change
March 2017	355	357	-0.6%
April 2017	343	341	+0.6%
May 2017	358	368	-2.7%
June 2017	374	378	-1.1%
July 2017	371	340	+9.1%
August 2017	372	356	+4.5%
September 2017	306	272	+12.5%
October 2017	297	260	+14.2%
November 2017	244	188	+29.8%
December 2017	189	192	-1.6%
January 2018	251	221	+13.6%
<b>February 2018</b>	<b>254</b>	<b>285</b>	<b>-10.9%</b>
12-Month Avg	310	297	+4.4%

## Historical New Listings – Mahoning County by Month



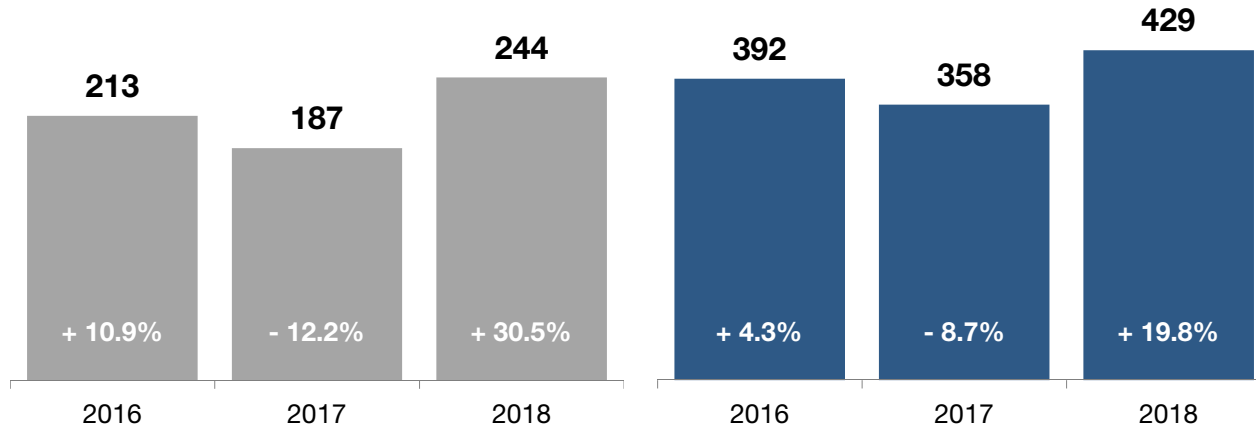
# Pending Sales – Mahoning County

A count of the properties on which offers have been accepted in a given month.



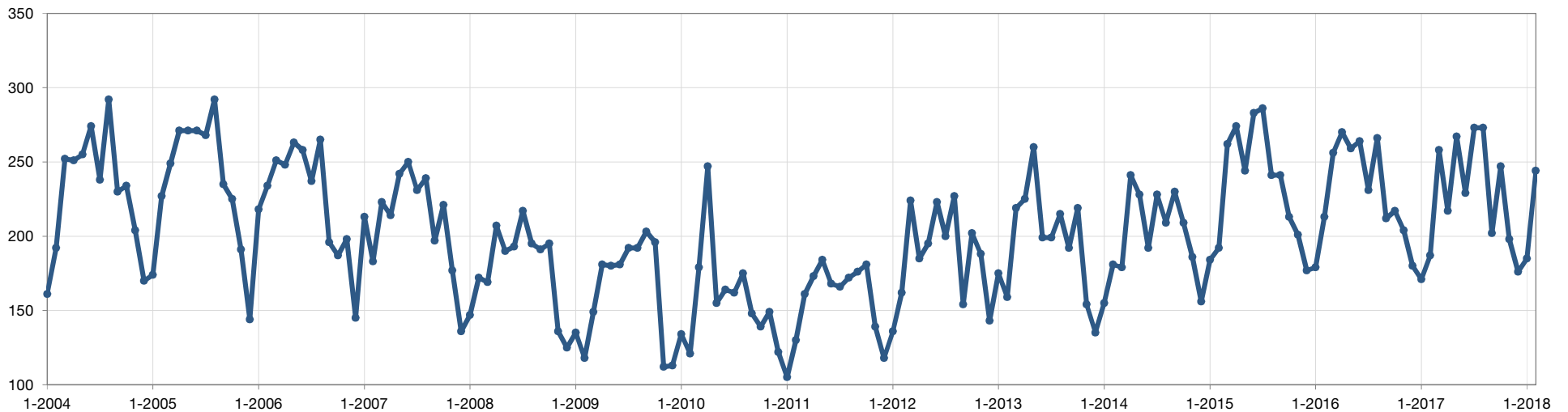
## February

## Year to Date



Pending Sales	Prior Year	Percent Change
March 2017	258	256 +0.8%
April 2017	217	270 -19.6%
May 2017	267	259 +3.1%
June 2017	229	264 -13.3%
July 2017	273	231 +18.2%
August 2017	273	266 +2.6%
September 2017	202	212 -4.7%
October 2017	247	217 +13.8%
November 2017	198	204 -2.9%
December 2017	176	180 -2.2%
January 2018	185	171 +8.2%
<b>February 2018</b>	<b>244</b>	<b>187 +30.5%</b>
12-Month Avg	231	226 +2.2%

## Historical Pending Sales – Mahoning County by Month



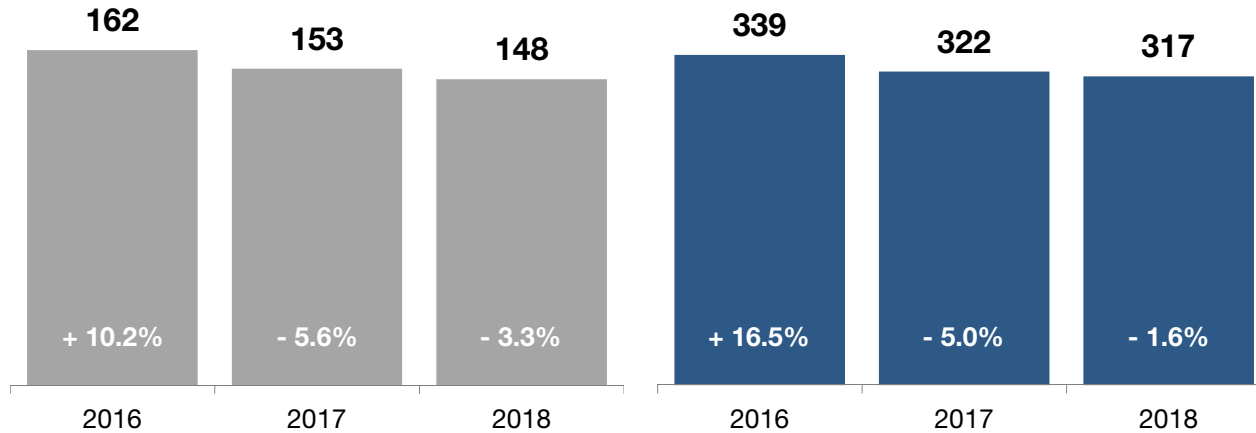
# Closed Sales – Mahoning County

A count of the actual sales that closed in a given month.



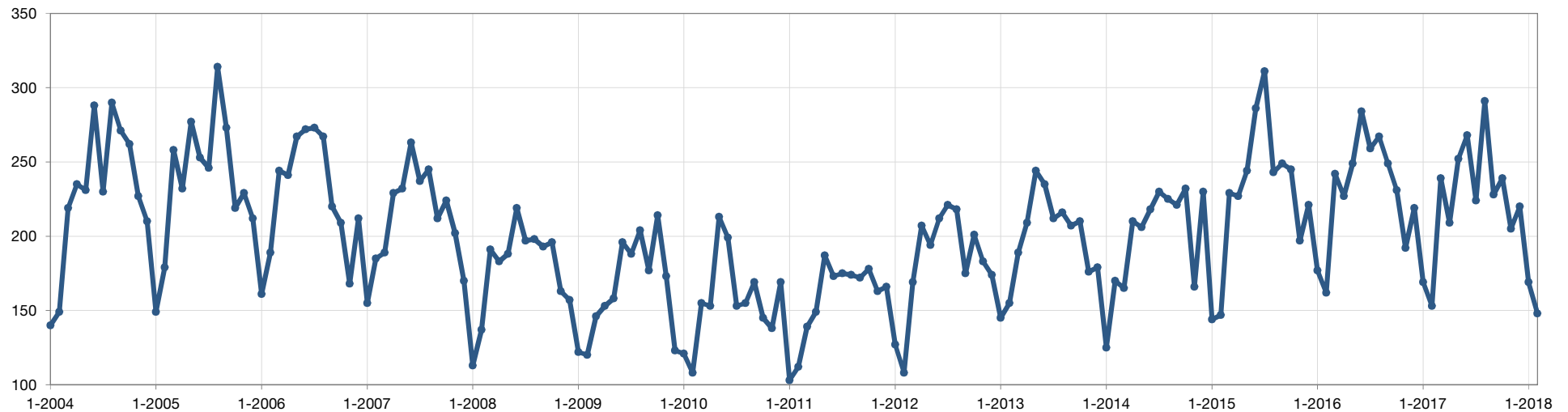
## February

## Year to Date



Closed Sales		Prior Year	Percent Change
March 2017	239	242	-1.2%
April 2017	209	227	-7.9%
May 2017	252	249	+1.2%
June 2017	268	284	-5.6%
July 2017	224	259	-13.5%
August 2017	291	267	+9.0%
September 2017	228	249	-8.4%
October 2017	239	231	+3.5%
November 2017	205	192	+6.8%
December 2017	220	219	+0.5%
January 2018	169	169	0.0%
<b>February 2018</b>	<b>148</b>	<b>153</b>	<b>-3.3%</b>
12-Month Avg	224	228	-1.8%

## Historical Closed Sales – Mahoning County by Month





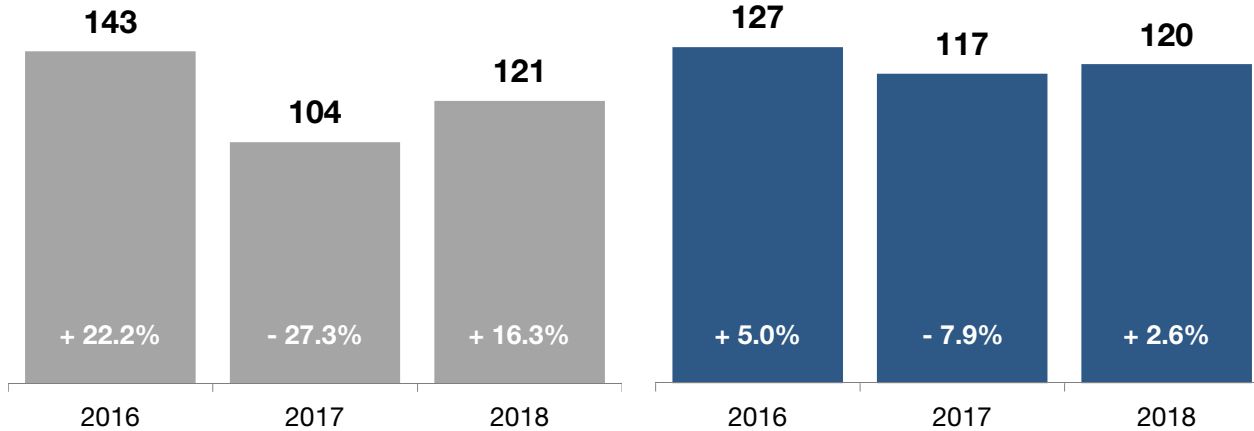
# Days on Market Until Sale – Mahoning County



Average number of days between when a property is listed and when an offer is accepted in a given month.

## February

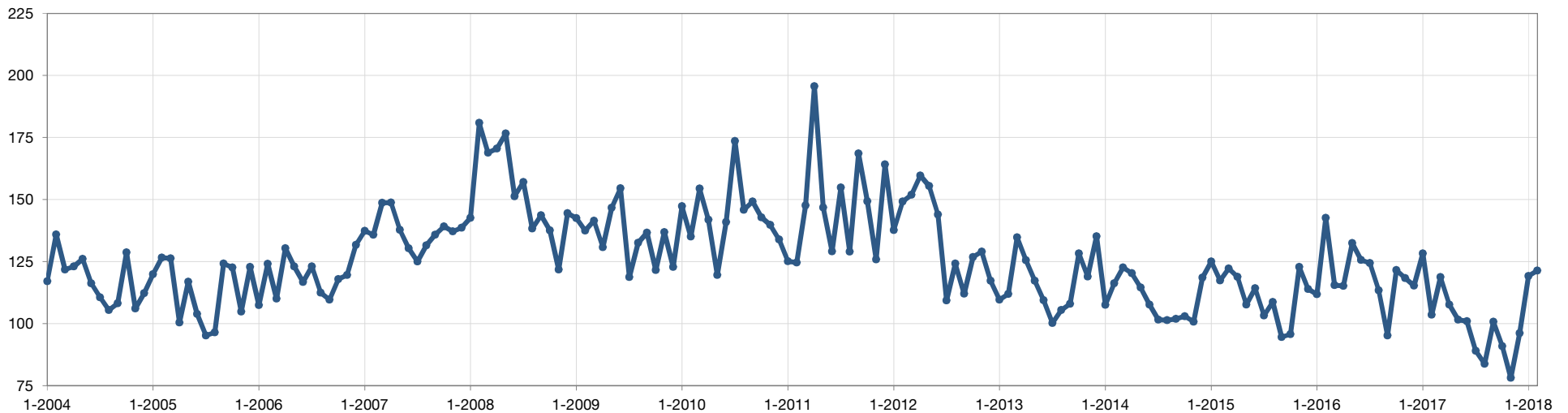
## Year to Date



Days on Market		Prior Year	Percent Change
March 2017	119	115	+3.5%
April 2017	108	115	-6.1%
May 2017	102	132	-22.7%
June 2017	101	126	-19.8%
July 2017	89	124	-28.2%
August 2017	84	113	-25.7%
September 2017	101	95	+6.3%
October 2017	91	122	-25.4%
November 2017	78	118	-33.9%
December 2017	96	115	-16.5%
January 2018	119	128	-7.0%
<b>February 2018</b>	<b>121</b>	<b>104</b>	<b>+16.3%</b>
12-Month Avg*	120	134	-10.4%

\* Days on Market for all properties from March 2017 through February 2018. This is not the average of the individual figures above.

## Historical Days on Market Until Sale – Mahoning County by Month

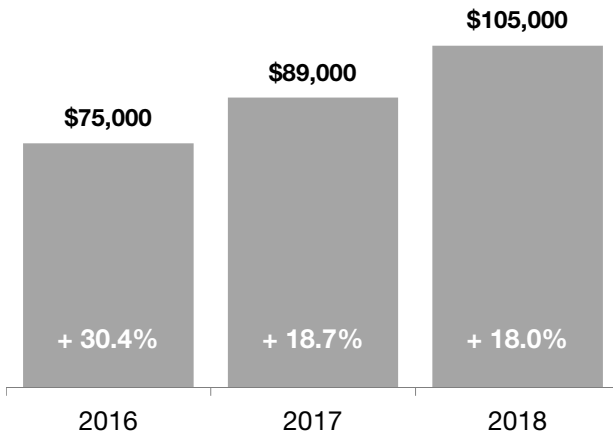


# Median Sales Price – Mahoning County

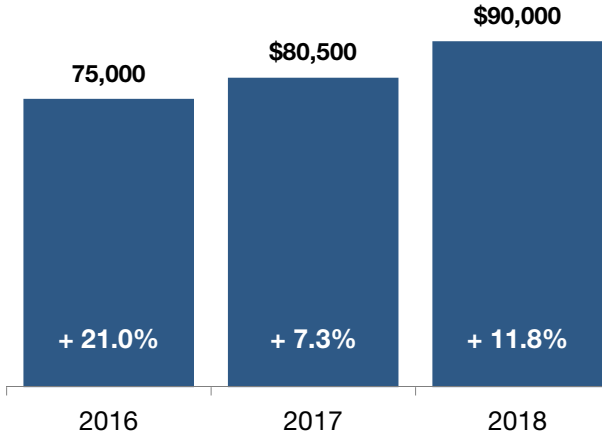


Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.

## February



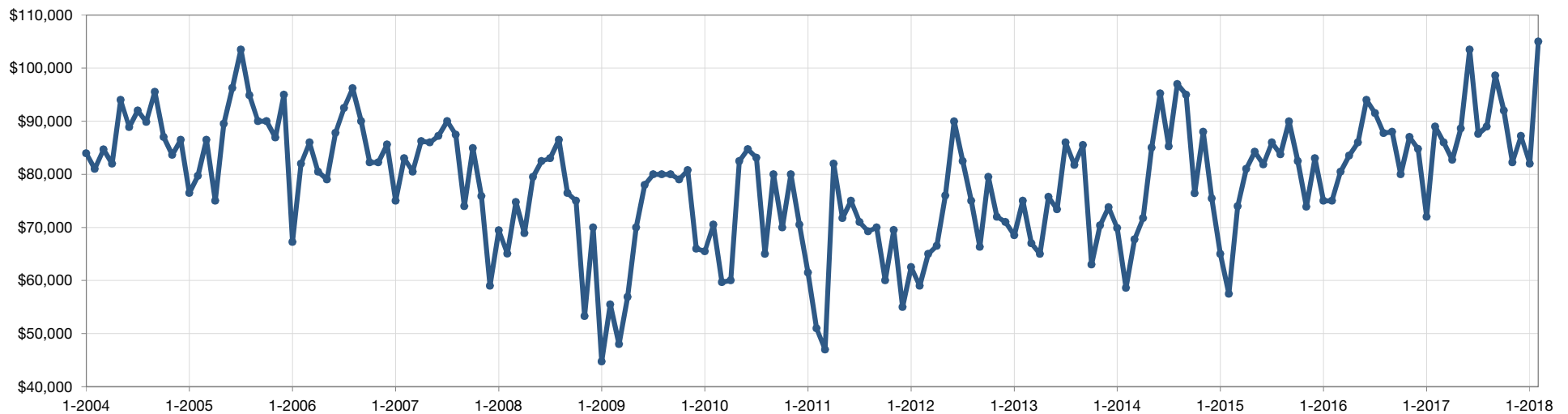
## Year to Date



	Median Sales Price	Prior Year	Percent Change
March 2017	\$86,000	\$80,500	+6.8%
April 2017	\$82,750	\$83,500	-0.9%
May 2017	\$88,625	\$86,000	+3.1%
June 2017	\$103,500	\$94,000	+10.1%
July 2017	\$87,600	\$91,500	-4.3%
August 2017	\$89,000	\$87,750	+1.4%
September 2017	\$98,600	\$88,000	+12.0%
October 2017	\$92,000	\$80,000	+15.0%
November 2017	\$82,250	\$87,000	-5.5%
December 2017	\$87,200	\$84,800	+2.8%
January 2018	\$82,000	\$72,000	+13.9%
<b>February 2018</b>	<b>\$105,000</b>	<b>\$89,000</b>	<b>+18.0%</b>
12-Month Avg*	\$97,250	\$90,900	+7.0%

\* Median Sales Price for all properties from March 2017 through February 2018. This is not the average of the individual figures above.

## Historical Median Sales Price – Mahoning County by Month



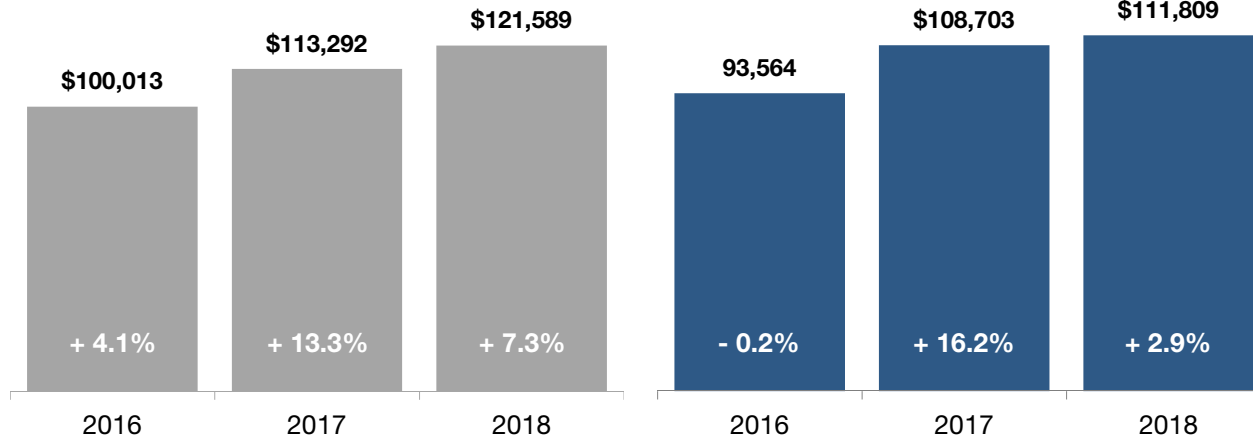
# Average Sales Price – Mahoning County



Average sales price for all closed sales, not accounting for seller concessions, in a given month.

## February

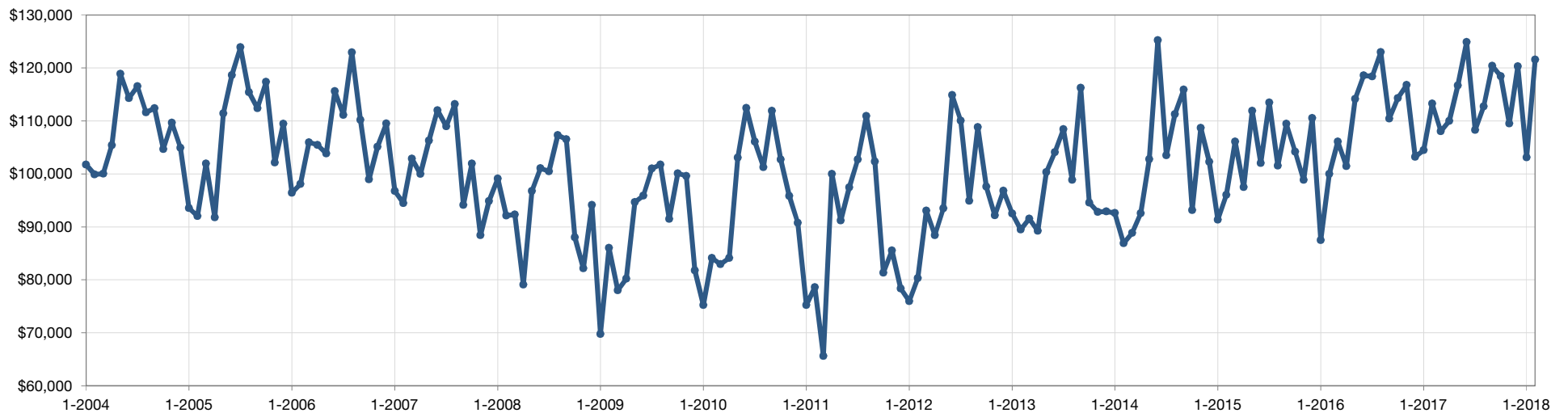
## Year to Date



	Average Sales Price	Prior Year	Percent Change
March 2017	\$108,060	\$106,107	+1.8%
April 2017	\$109,983	\$101,466	+8.4%
May 2017	\$116,696	\$114,146	+2.2%
June 2017	\$124,880	\$118,614	+5.3%
July 2017	\$108,290	\$118,423	-8.6%
August 2017	\$112,731	\$122,971	-8.3%
September 2017	\$120,400	\$110,439	+9.0%
October 2017	\$118,466	\$114,305	+3.6%
November 2017	\$109,505	\$116,781	-6.2%
December 2017	\$120,314	\$103,211	+16.6%
January 2018	\$103,141	\$104,481	-1.3%
<b>February 2018</b>	<b>\$121,589</b>	<b>\$113,292</b>	<b>+7.3%</b>
12-Month Avg*	\$111,354	\$106,776	+4.3%

\* Average Sales Price for all properties from March 2017 through February 2018. This is not the average of the individual figures above.

## Historical Average Sales Price – Mahoning County by Month



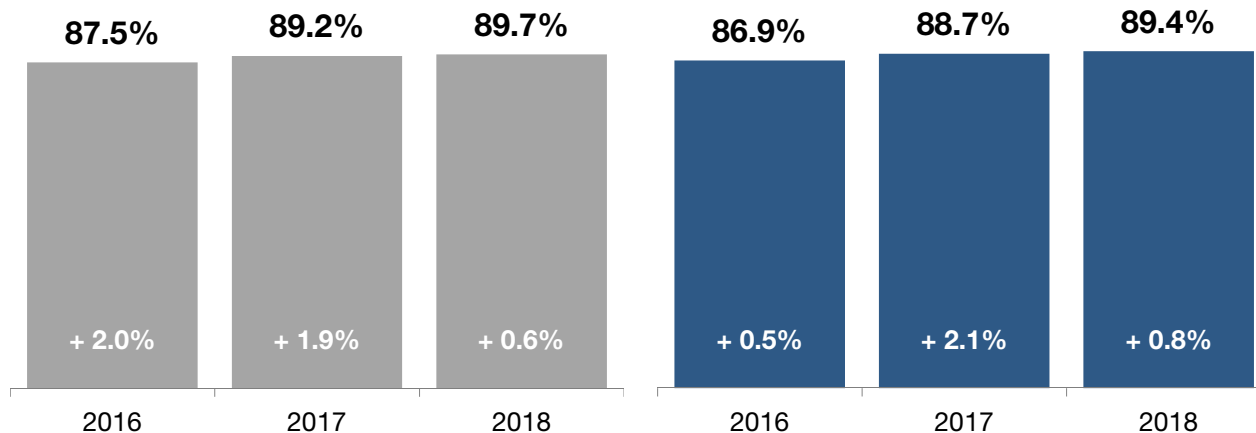
# Percent of Original List Price Received – Mahoning County



Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

## February

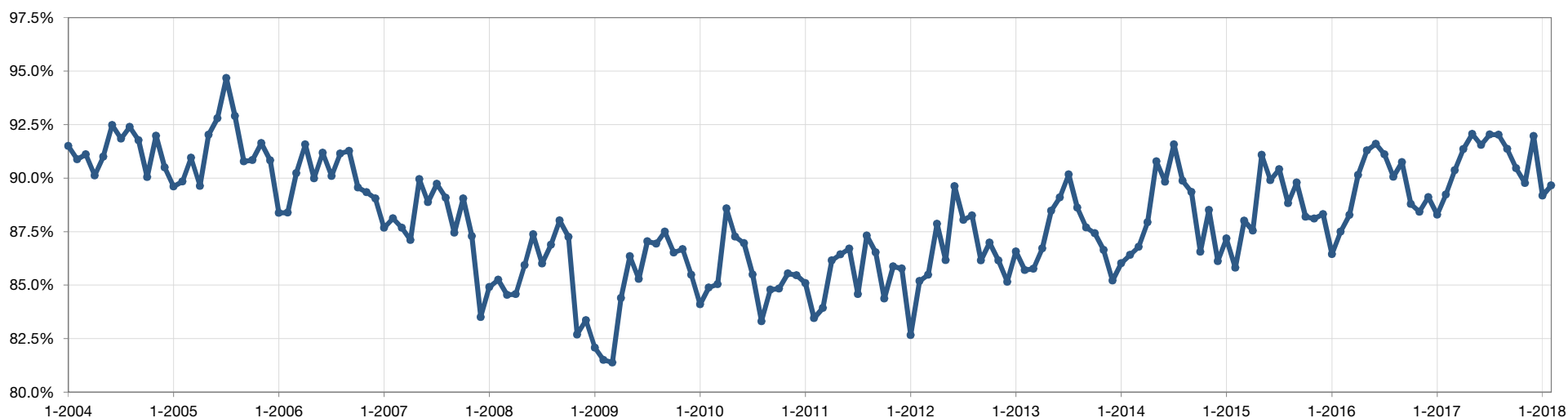
## Year to Date



	Pct. of Orig. Price Received	Prior Year	Percent Change
March 2017	90.4%	88.3%	+2.4%
April 2017	91.4%	90.1%	+1.4%
May 2017	92.1%	91.3%	+0.9%
June 2017	91.6%	91.6%	0.0%
July 2017	92.0%	91.1%	+1.0%
August 2017	92.0%	90.1%	+2.1%
September 2017	91.4%	90.7%	+0.8%
October 2017	90.5%	88.8%	+1.9%
November 2017	89.8%	88.4%	+1.6%
December 2017	92.0%	89.1%	+3.3%
January 2018	89.2%	88.3%	+1.0%
<b>February 2018</b>	<b>89.7%</b>	<b>89.2%</b>	<b>+0.6%</b>
12-Month Avg*	91.9%	90.7%	+1.3%

\* Pct. of Orig. Price Received for all properties from March 2017 through February 2018. This is not the average of the individual figures above.

## Historical Percent of Original List Price Received – Mahoning County by Month

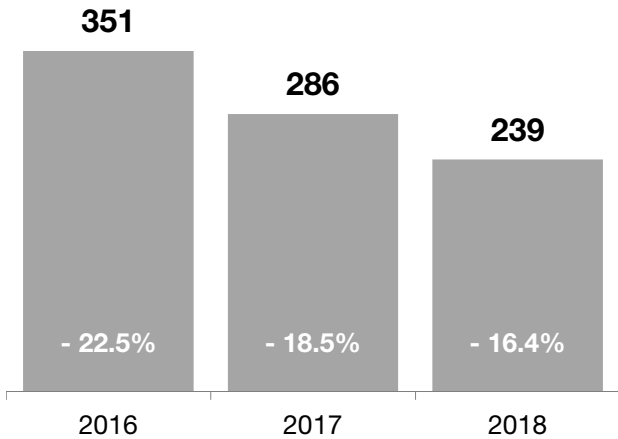


# Housing Affordability Index – Mahoning County

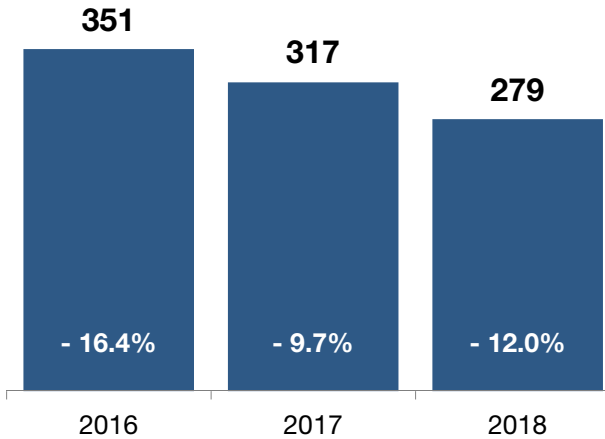


This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

## February

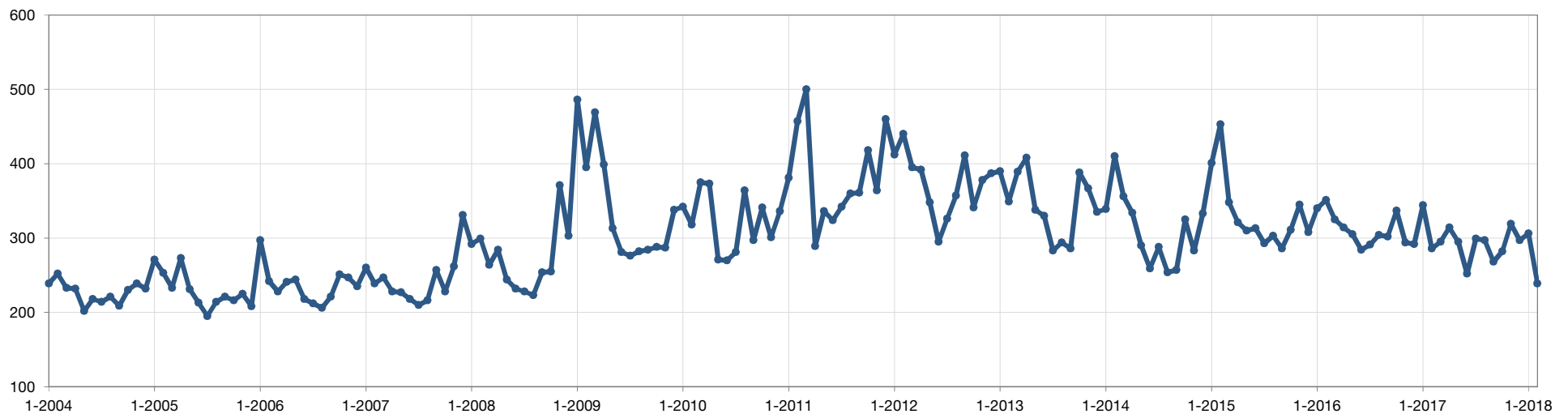


## Year to Date



	Affordability Index	Prior Year	Percent Change
March 2017	295	325	-9.2%
April 2017	314	314	0.0%
May 2017	295	305	-3.3%
June 2017	252	284	-11.3%
July 2017	299	291	+2.7%
August 2017	297	304	-2.3%
September 2017	268	302	-11.3%
October 2017	282	337	-16.3%
November 2017	319	294	+8.5%
December 2017	297	292	+1.7%
January 2018	306	344	-11.0%
<b>February 2018</b>	<b>239</b>	<b>286</b>	<b>-16.4%</b>
12-Month Avg	289	307	-5.9%

## Historical Housing Affordability Index – Mahoning County by Month

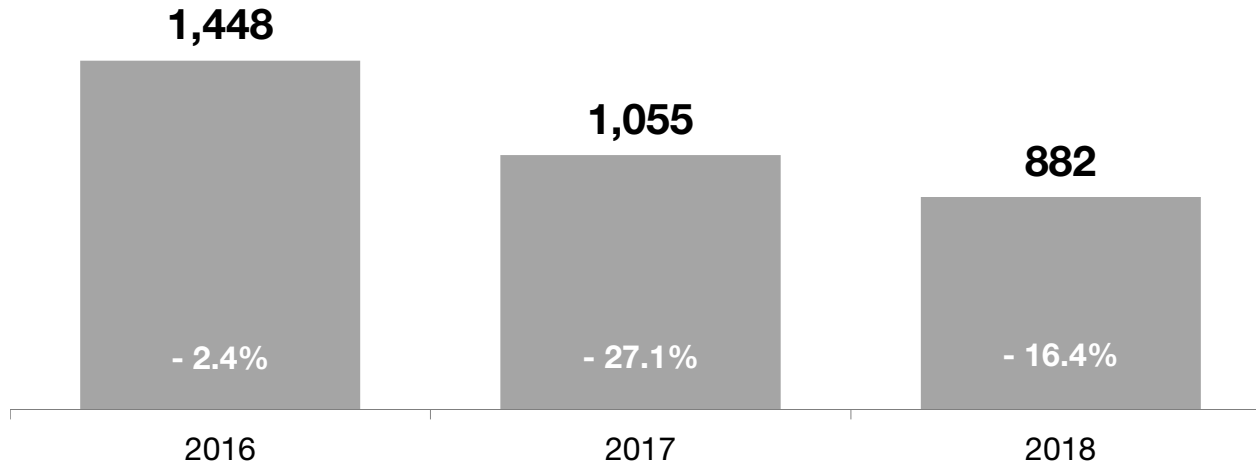


# Inventory of Homes for Sale – Mahoning County



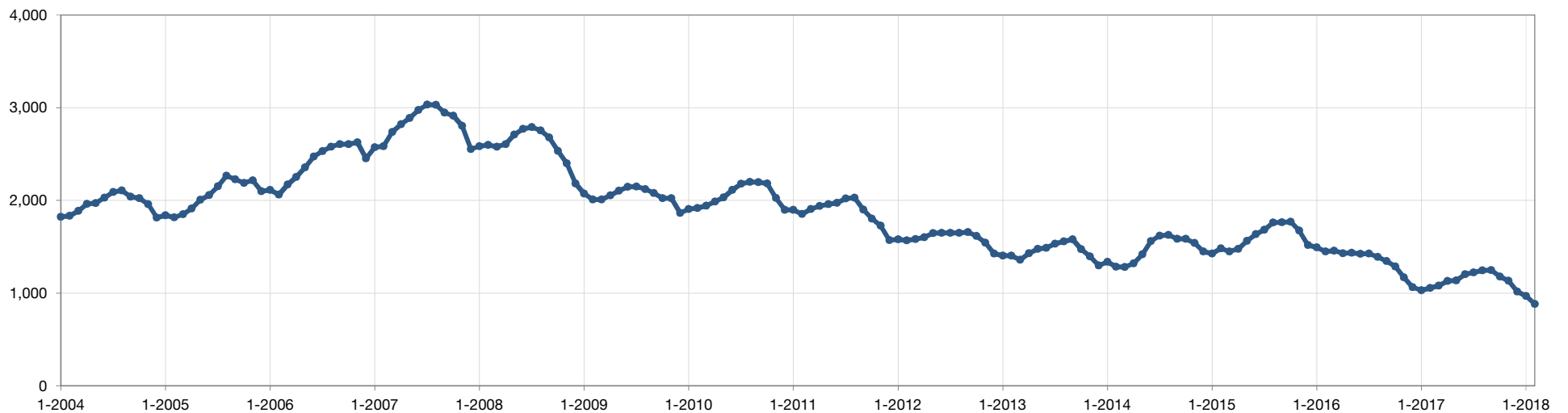
The number of properties available for sale in active status at the end of a given month.

## February



	Homes for Sale	Prior Year	Percent Change
March 2017	1,080	1,457	-25.9%
April 2017	1,130	1,429	-20.9%
May 2017	1,136	1,433	-20.7%
June 2017	1,204	1,422	-15.3%
July 2017	1,221	1,426	-14.4%
August 2017	1,245	1,390	-10.4%
September 2017	1,247	1,344	-7.2%
October 2017	1,179	1,287	-8.4%
November 2017	1,132	1,170	-3.2%
December 2017	1,015	1,063	-4.5%
January 2018	969	1,031	-6.0%
<b>February 2018</b>	<b>882</b>	<b>1,055</b>	<b>-16.4%</b>
12-Month Avg	1,120	1,292	-13.3%

## Historical Inventory of Homes for Sale – Mahoning County by Month

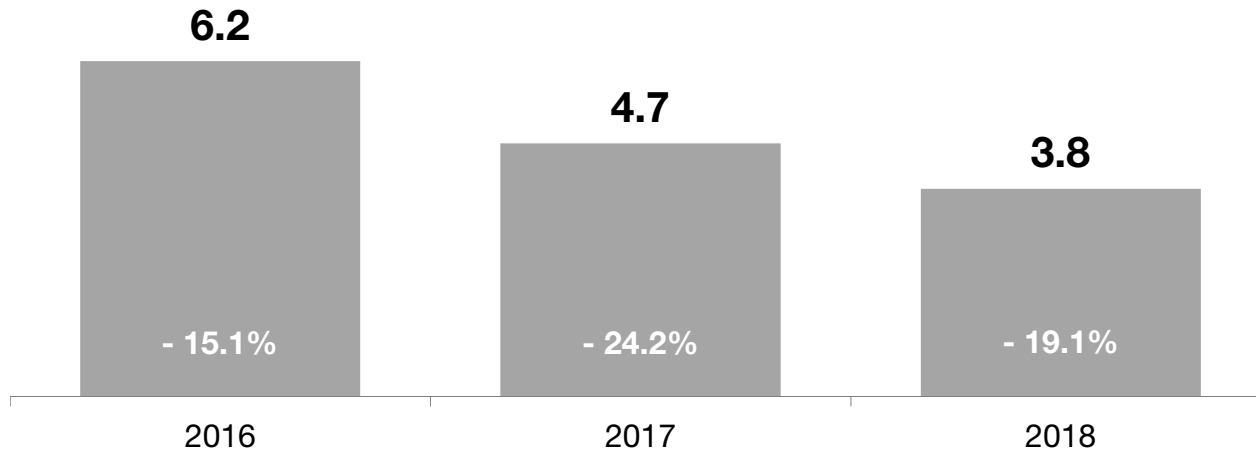


# Months Supply of Homes for Sale – Mahoning County



The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

## February



Months Supply		Prior Year	Percent Change
March 2017	4.8	6.2	-22.6%
April 2017	5.1	6.1	-16.4%
May 2017	5.1	6.1	-16.4%
June 2017	5.5	6.1	-9.8%
July 2017	5.5	6.2	-11.3%
August 2017	5.6	6.0	-6.7%
September 2017	5.6	5.9	-5.1%
October 2017	5.2	5.6	-7.1%
November 2017	5.0	5.1	-2.0%
December 2017	4.5	4.6	-2.2%
January 2018	4.3	4.5	-4.4%
<b>February 2018</b>	<b>3.8</b>	<b>4.7</b>	<b>-19.1%</b>
12-Month Avg*	6.3	7.2	-12.5%

\* Months Supply for all properties from March 2017 through February 2018. This is not the average of the individual figures above.

## Historical Months Supply of Homes for Sale – Mahoning County by Month

