

Monthly Indicators

A RESEARCH TOOL PROVIDED BY THE TUSCARAWAS COUNTY BOARD OF REALTORS®



June 2014



Quick Facts

- 23.6% **+ 11.8%** **- 26.7%**

Change in
Closed Sales

Change in
Median Sales Price

Change in
Inventory

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Tuscarawas County Market Overview

Key market metrics for the current month and year-to-date figures.



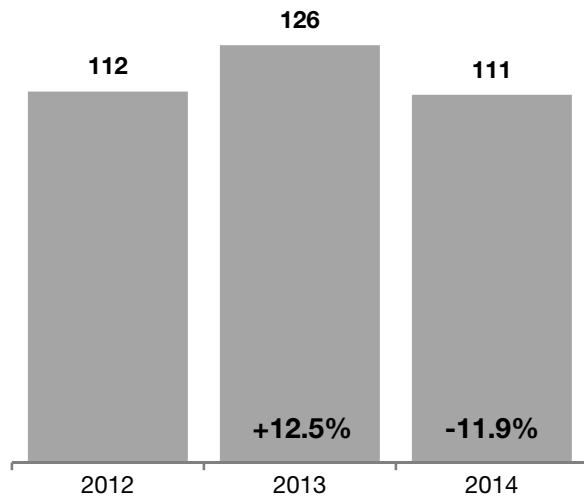
Key Metrics	Historical Sparklines	6-2013	6-2014	+ / -	YTD 2013	YTD 2014	+ / -
New Listings		126	111	- 11.9%	673	611	- 9.2%
Pending Sales		87	127	+ 46.0%	411	476	+ 15.8%
Closed Sales		89	68	- 23.6%	404	373	- 7.7%
Days on Market Until Sale		101	95	- 5.5%	112	105	- 6.4%
Median Sales Price		\$108,250	\$121,000	+ 11.8%	\$92,500	\$102,500	+ 10.8%
Average Sales Price		\$108,215	\$134,407	+ 24.2%	\$108,679	\$115,713	+ 6.5%
Percent of Original List Price Received		94.8%	92.1%	- 2.8%	92.5%	92.1%	- 0.4%
Housing Affordability Index		213	196	- 7.7%	249	232	- 6.9%
Inventory of Homes for Sale		431	316	- 26.7%	--	--	--
Months Supply of Homes for Sale		6.0	4.1	- 32.4%	--	--	--

New Listings

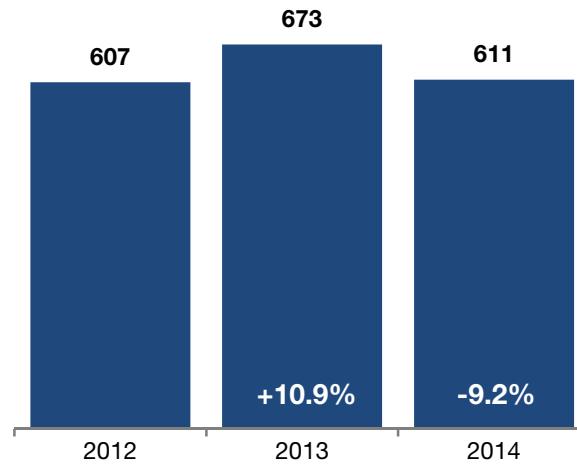
A count of the properties that have been newly listed on the market in a given month.



June

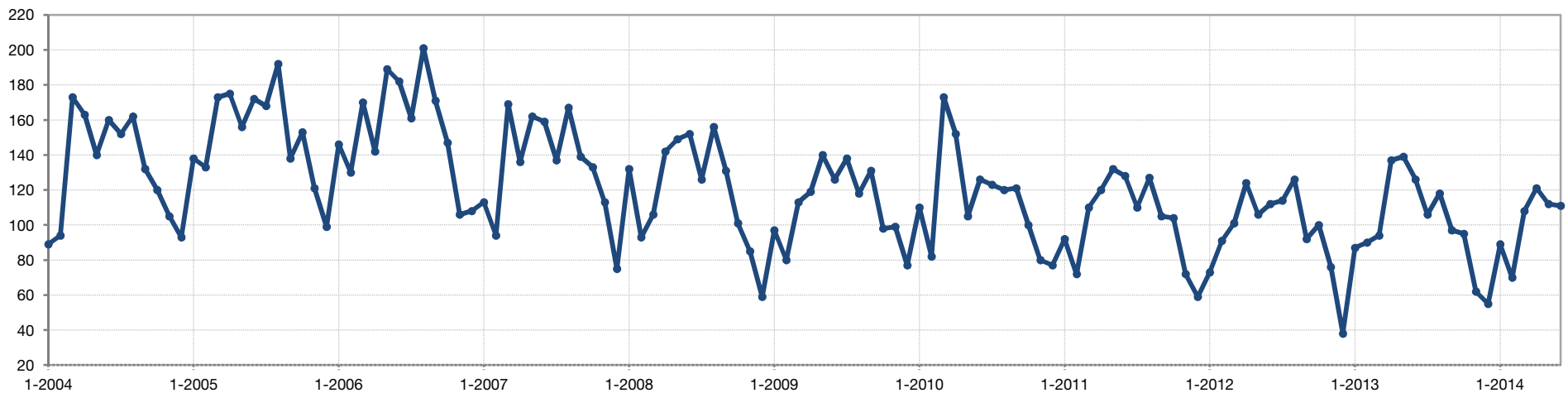


Year To Date



Month	Prior Year	Current Year	+ / -
July	114	106	-7.0%
August	126	118	-6.3%
September	92	97	+5.4%
October	100	95	-5.0%
November	76	62	-18.4%
December	38	55	+44.7%
January	87	89	+2.3%
February	90	70	-22.2%
March	94	108	+14.9%
April	137	121	-11.7%
May	139	112	-19.4%
June	126	111	-11.9%
12-Month Avg	102	95	-6.2%

Historical New Listing Activity

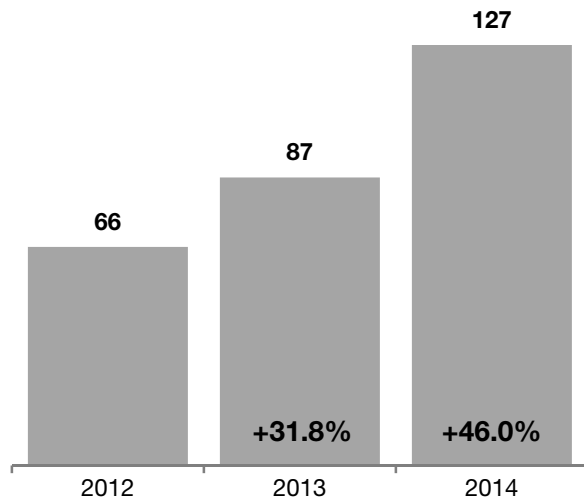


Pending Sales

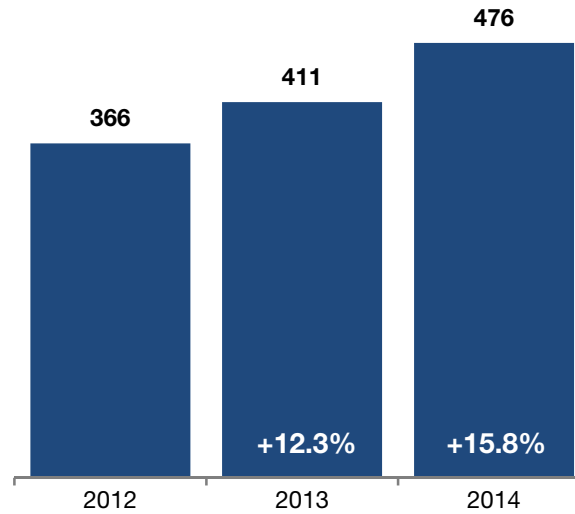
A count of the properties on which contracts have been accepted in a given month.



June

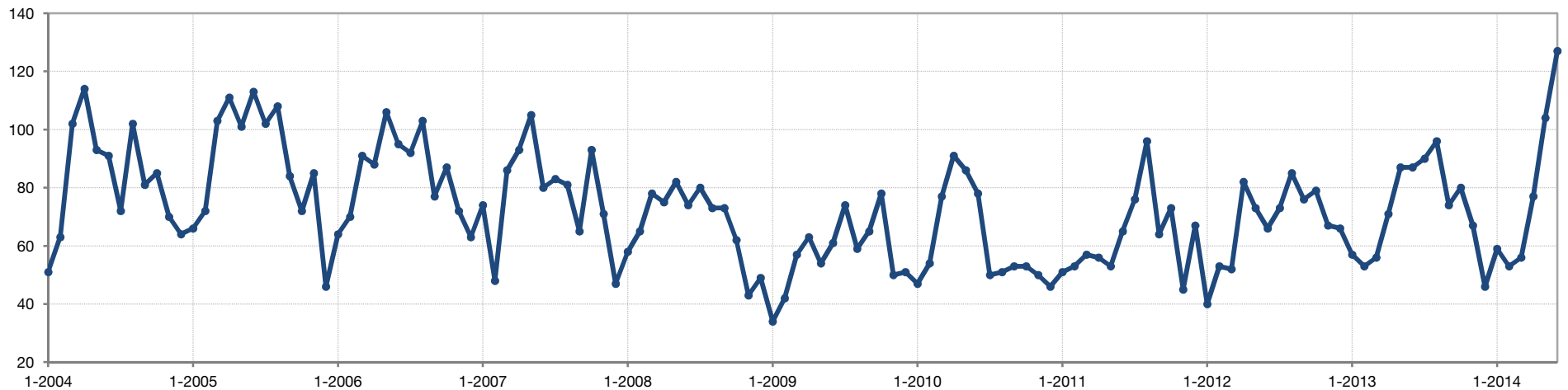


Year To Date



Month	Prior Year	Current Year	+ / -
July	73	90	+23.3%
August	85	96	+12.9%
September	76	74	-2.6%
October	79	80	+1.3%
November	67	67	0.0%
December	66	46	-30.3%
January	57	59	+3.5%
February	53	53	0.0%
March	56	56	0.0%
April	71	77	+8.5%
May	87	104	+19.5%
June	87	127	+46.0%
12-Month Avg	71	77	+8.4%

Historical Pending Sales Activity

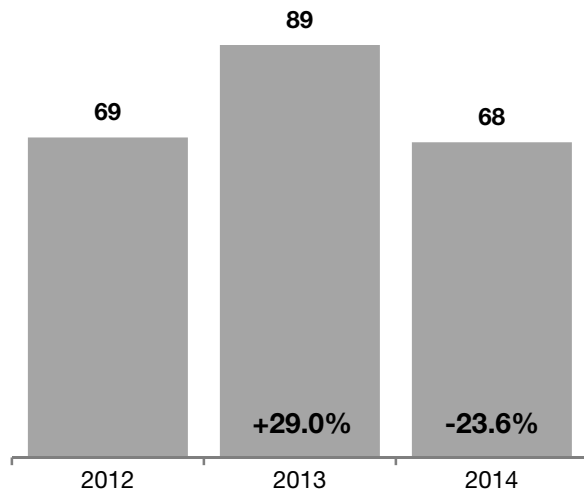


Closed Sales

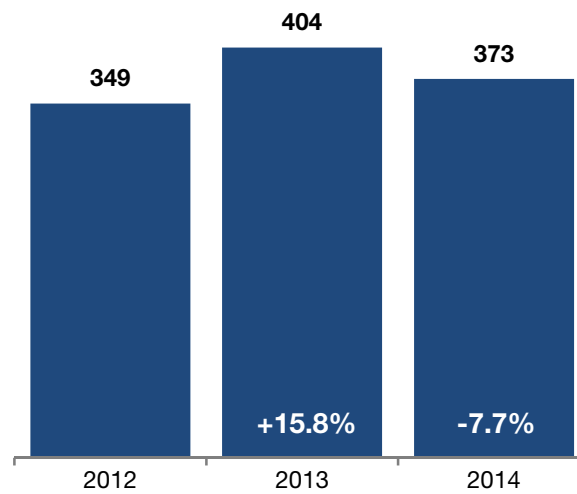
A count of the actual sales that have closed in a given month.



June

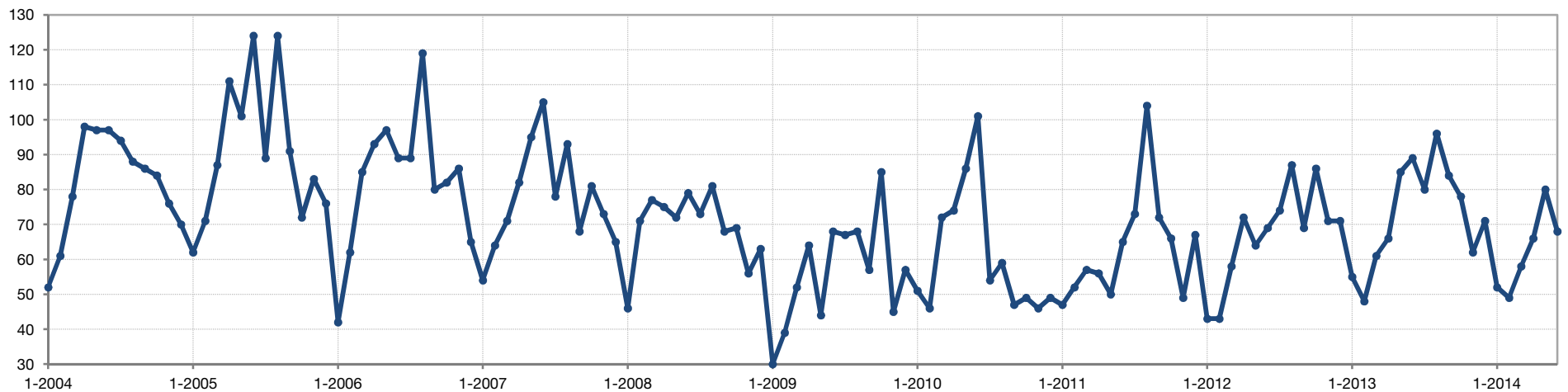


Year To Date



Month	Prior Year	Current Year	+ / -
July	74	80	+8.1%
August	87	96	+10.3%
September	69	84	+21.7%
October	86	78	-9.3%
November	71	62	-12.7%
December	71	71	0.0%
January	55	52	-5.5%
February	48	49	+2.1%
March	61	58	-4.9%
April	66	66	0.0%
May	85	80	-5.9%
June	89	68	-23.6%
12-Month Avg	72	70	-1.6%

Historical Closed Sales Activity

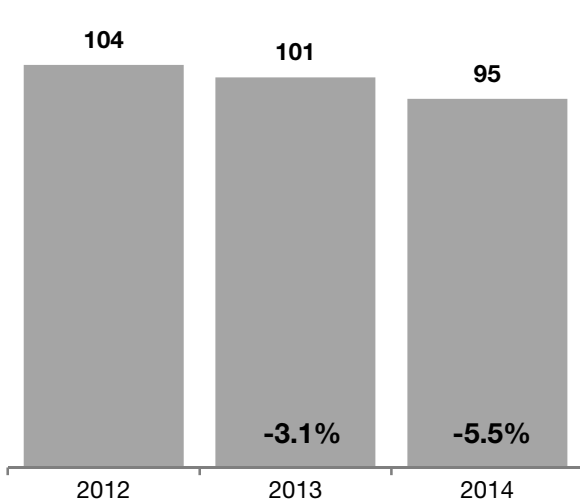


Days on Market Until Sale

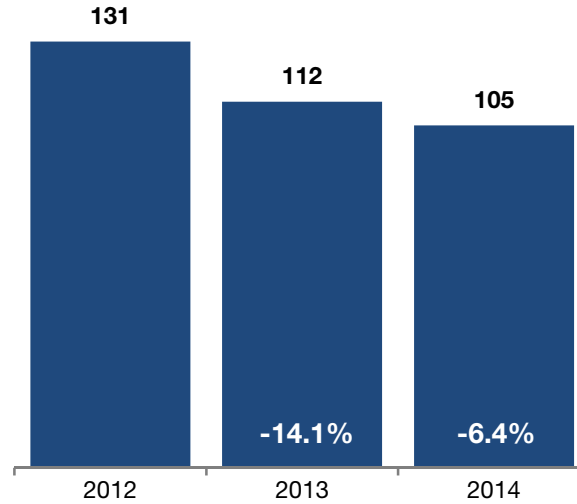
Average number of days between when a property is listed and when an offer is accepted in a given month.



June

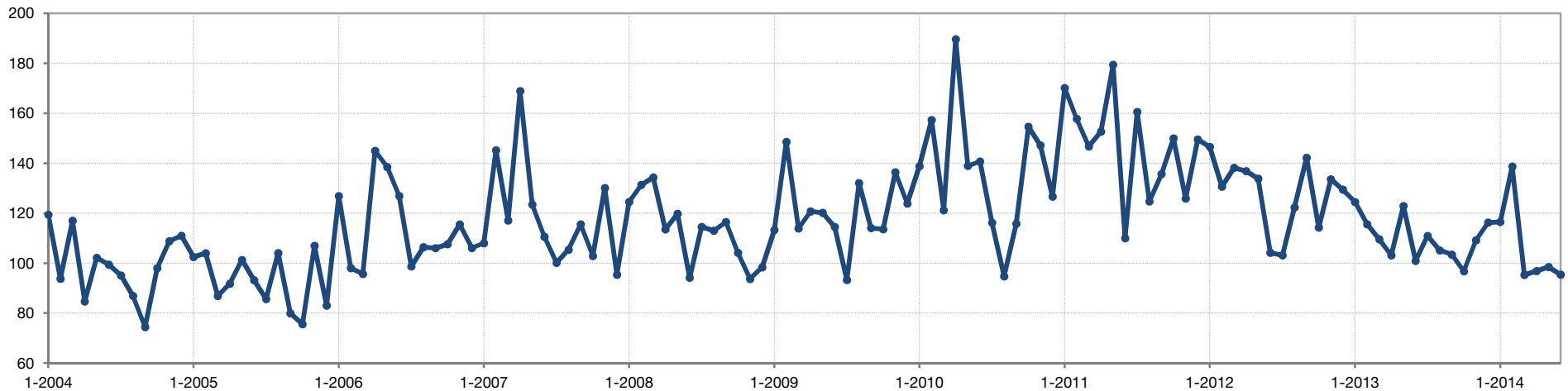


Year To Date



Month	Prior Year	Current Year	+ / -
July	103	111	+7.5%
August	122	105	-14.1%
September	142	103	-27.3%
October	114	97	-15.3%
November	134	109	-18.3%
December	129	116	-10.2%
January	124	117	-6.4%
February	116	139	+20.0%
March	110	95	-13.0%
April	103	97	-6.1%
May	123	98	-19.9%
June	101	95	-5.5%
12-Month Avg	118	106	-10.4%

Historical Days on Market Until Sale

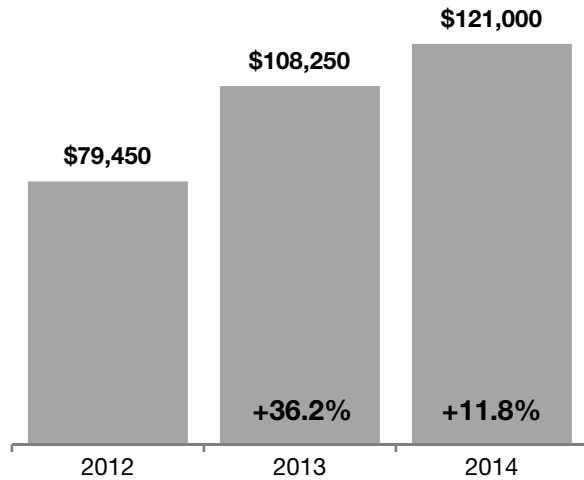


Median Sales Price

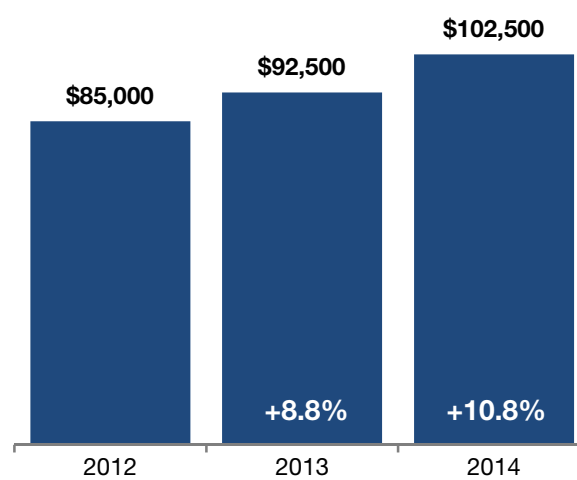
Median price point for all closed sales, not accounting for seller concessions, in a given month.



June

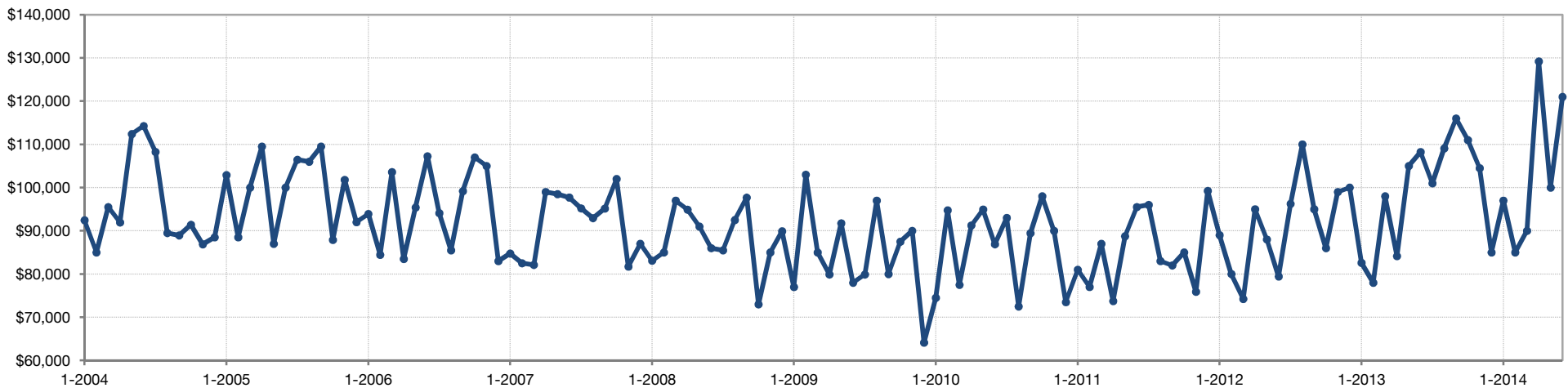


Year To Date



Month	Prior Year	Current Year	+ / -
July	\$96,250	\$101,000	+4.9%
August	\$110,000	\$109,075	-0.8%
September	\$95,000	\$116,000	+22.1%
October	\$86,000	\$111,000	+29.1%
November	\$99,000	\$104,500	+5.6%
December	\$100,000	\$85,000	-15.0%
January	\$82,600	\$97,000	+17.4%
February	\$78,000	\$85,000	+9.0%
March	\$98,000	\$90,000	-8.2%
April	\$84,150	\$129,200	+53.5%
May	\$105,000	\$100,000	-4.8%
June	\$108,250	\$121,000	+11.8%
12-Month Med	\$95,000	\$104,900	+10.4%

Historical Median Sales Price

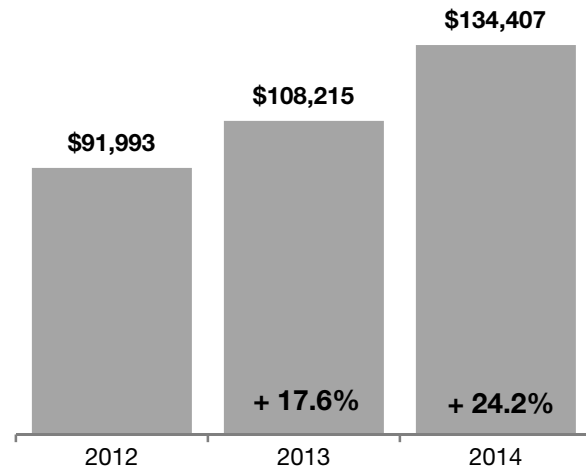


Average Sales Price

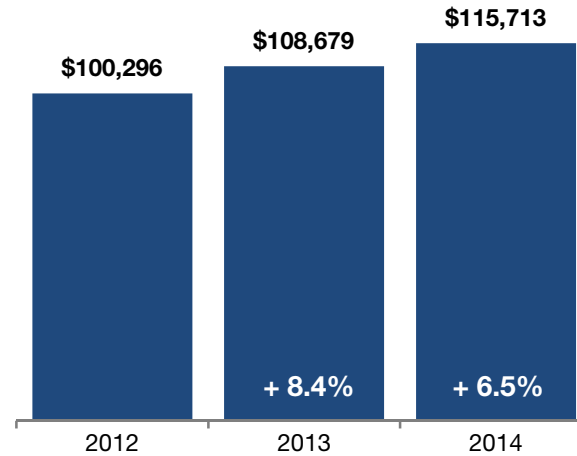
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



June

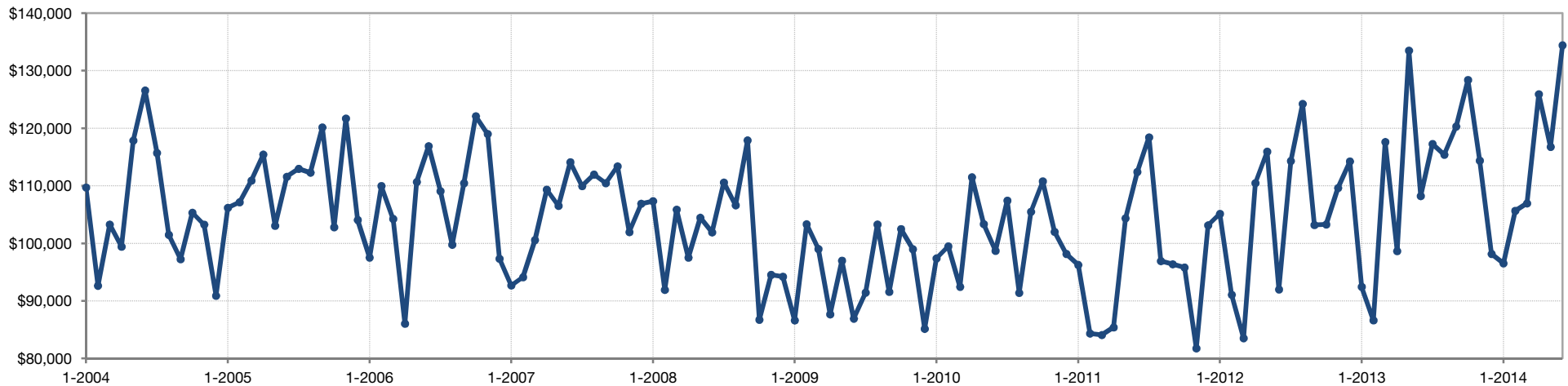


Year To Date



Month	Prior Year	Current Year	+ / -
July	\$114,307	\$117,258	+2.6%
August	\$124,231	\$115,397	-7.1%
September	\$103,188	\$120,303	+16.6%
October	\$103,283	\$128,388	+24.3%
November	\$109,612	\$114,367	+4.3%
December	\$114,233	\$98,164	-14.1%
January	\$92,457	\$96,533	+4.4%
February	\$86,627	\$105,660	+22.0%
March	\$117,611	\$106,943	-9.1%
April	\$98,654	\$125,910	+27.6%
May	\$133,485	\$116,765	-12.5%
June	\$108,215	\$134,407	+24.2%
12-Month Avg	\$110,290	\$115,881	+5.1%

Historical Average Sales Price

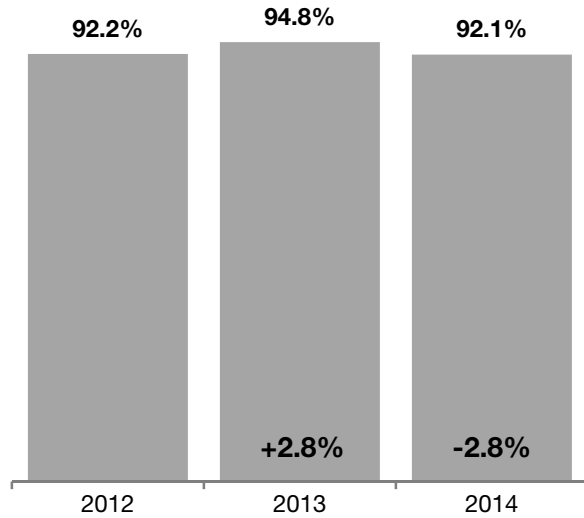


Percent of Original List Price Received

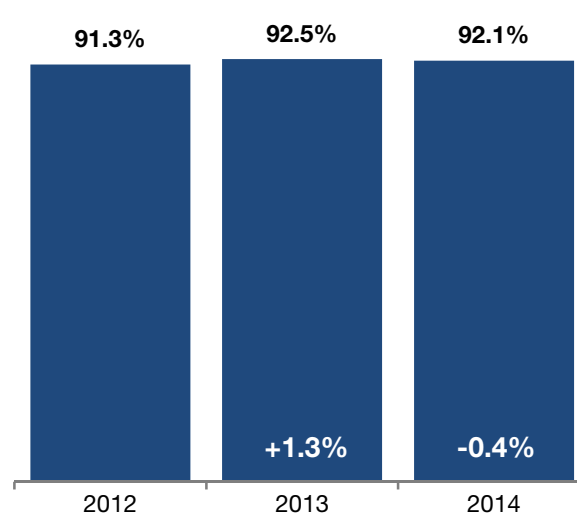
Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



June

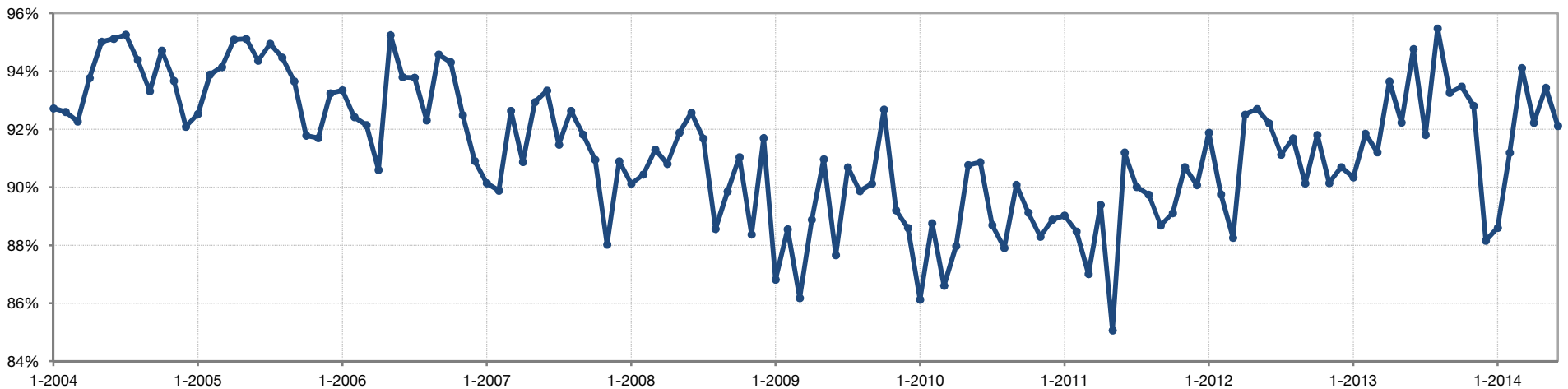


Year To Date



Month	Prior Year	Current Year	+ / -
July	91.1%	91.8%	+0.7%
August	91.7%	95.5%	+4.1%
September	90.1%	93.3%	+3.5%
October	91.8%	93.5%	+1.8%
November	90.1%	92.8%	+3.0%
December	90.7%	88.2%	-2.8%
January	90.3%	88.6%	-1.9%
February	91.8%	91.2%	-0.7%
March	91.2%	94.1%	+3.2%
April	93.6%	92.2%	-1.5%
May	92.2%	93.4%	+1.3%
June	94.8%	92.1%	-2.8%
12-Month Avg	91.7%	92.4%	+0.8%

Historical Percent of Original List Price Received

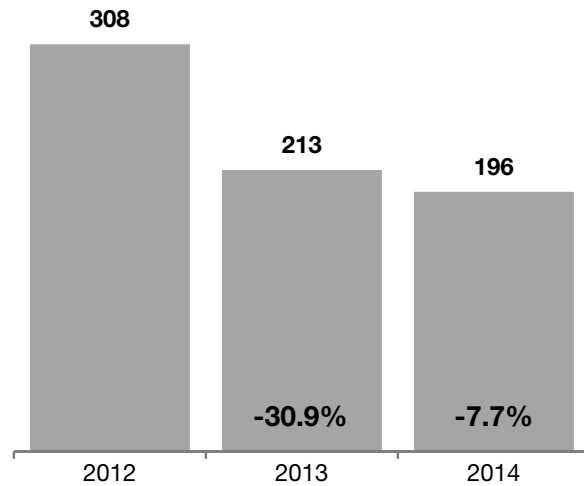


Housing Affordability Index

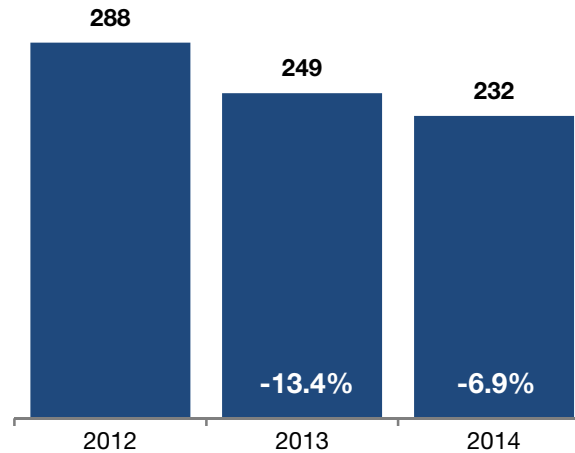
This index measures housing affordability for the region. An index of 120 means the median household income was 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. **A higher number means greater affordability.**



June

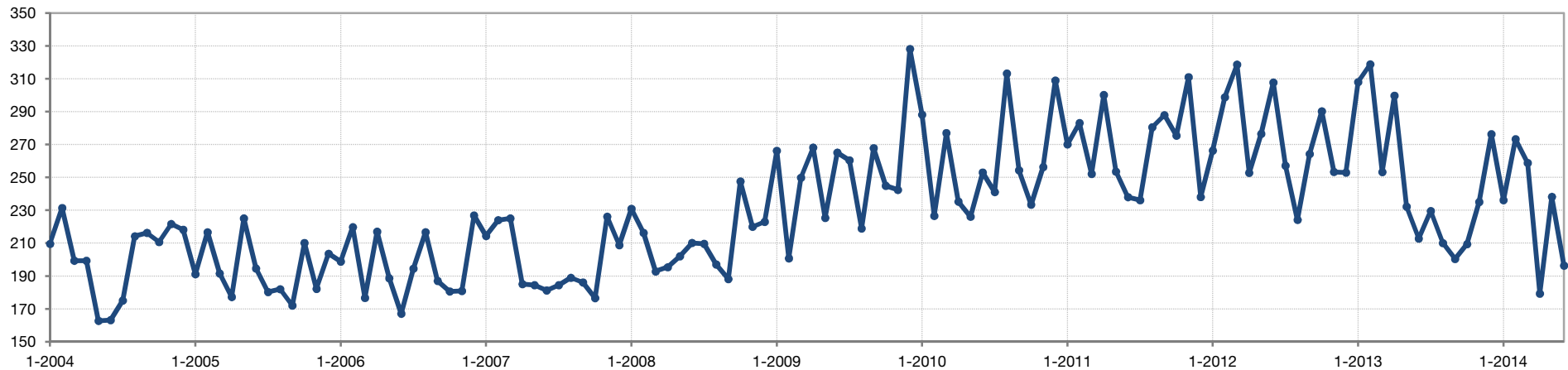


Year To Date



Month	Prior Year	Current Year	+ / -
July	257	230	-10.7%
August	224	210	-6.3%
September	264	200	-24.2%
October	290	209	-27.8%
November	253	235	-7.2%
December	253	276	+9.2%
January	308	236	-23.3%
February	319	273	-14.3%
March	253	259	+2.2%
April	300	179	-40.2%
May	232	238	+2.6%
June	213	196	-7.7%
12-Month Avg	264	229	-12.3%

Historical Housing Affordability Index

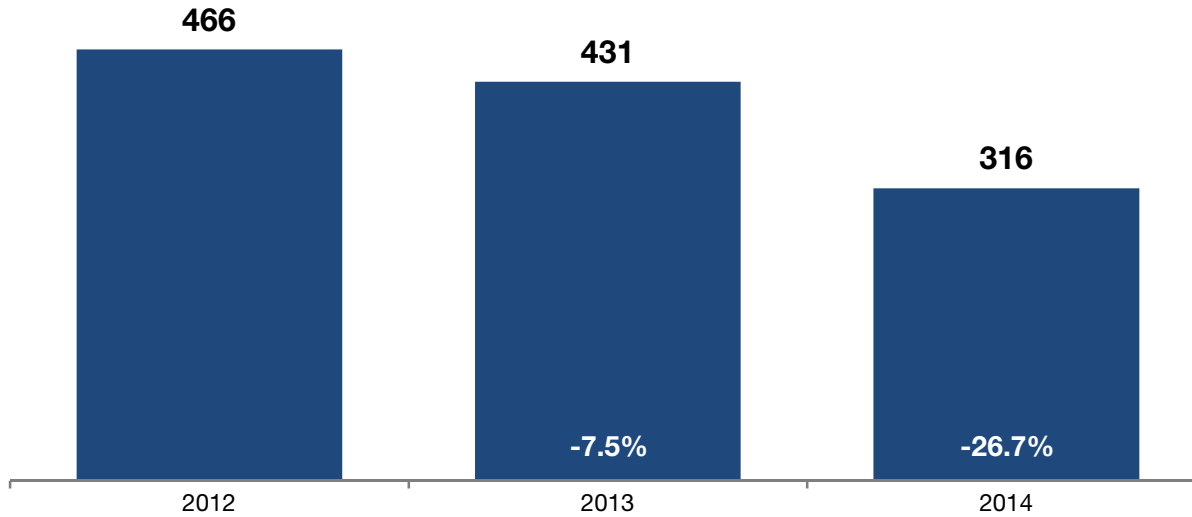


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

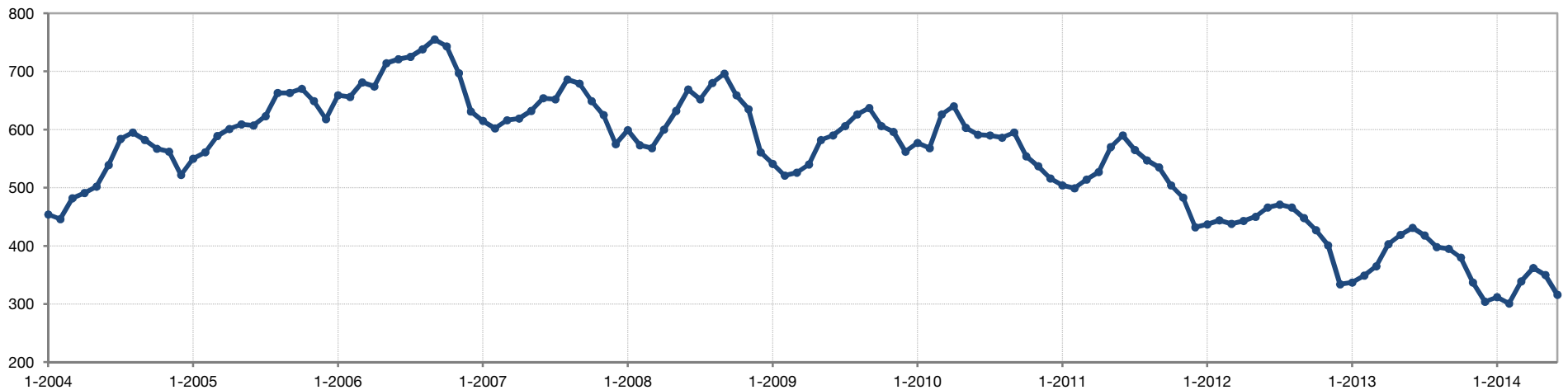


June



Month	Prior Year	Current Year	+ / -
July	471	418	-11.3%
August	466	398	-14.6%
September	448	395	-11.8%
October	427	380	-11.0%
November	401	337	-16.0%
December	334	304	-9.0%
January	337	312	-7.4%
February	349	301	-13.8%
March	365	339	-7.1%
April	403	362	-10.2%
May	419	350	-16.5%
June	431	316	-26.7%
12-Month Avg	404	351	-12.9%

Historical Inventory of Homes for Sale

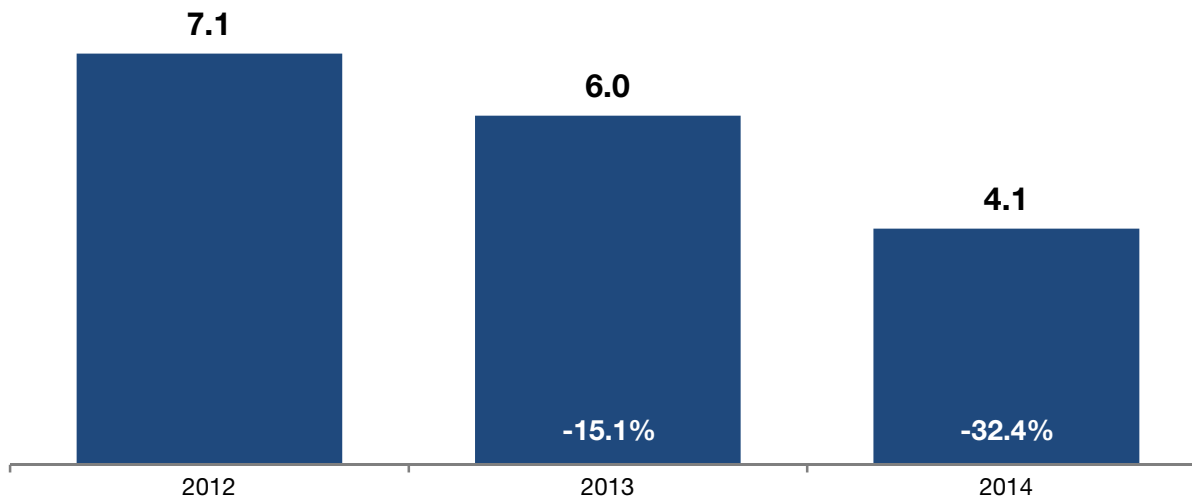


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



June



Month	Prior Year	Current Year	+ / -
July	7.2	5.7	-20.4%
August	7.2	5.4	-25.4%
September	6.8	5.4	-21.6%
October	6.5	5.2	-20.4%
November	5.9	4.6	-22.7%
December	4.9	4.2	-14.5%
January	4.9	4.3	-11.4%
February	5.1	4.2	-17.4%
March	5.3	4.7	-10.7%
April	5.9	5.0	-15.3%
May	6.0	4.7	-21.4%
June	6.0	4.1	-32.4%
12-Month Avg	6.0	4.8	-19.9%

Historical Months Supply of Inventory

