



# MARCH 2012

## NORMLS/CRIS MONTHLY STATISTICS REPORT

Compiled by Mike Wright on April 9, 2012

|                            | March. 12   | Change from<br>Feb.12 | March. 11   | %Change From<br>03/12-03/11 | Year to Date '12 | Year to Date '11 | YTD '12 - YTD '11<br>Change (%) |
|----------------------------|-------------|-----------------------|-------------|-----------------------------|------------------|------------------|---------------------------------|
| <b>Single Family</b>       |             |                       |             |                             |                  |                  |                                 |
| New Listings               | 5,747       | 29.8%                 | 5,918       | (2.9%)                      | 14,380           | 14,853           | (3.2%)                          |
| Sold Listings              | 2,352       | 26.6%                 | 2,225       | 5.7%                        | 6,134            | 5,285            | 16.1%                           |
| \$ Volume - Sold Listings  | 277,103,279 | 36.0%                 | 234,227,433 | 18.3%                       | 686,322,646      | 560,197,017      | 22.5%                           |
| Average Sale Price (\$)    | 117,427     | 7.1%                  | 105,247     | 11.6%                       | 111,739          | 105,998          | 5.4%                            |
| High Sale Price (\$)       | 1,800,000   | 45.2%                 | 1,600,000   | 12.5%                       | 1,800,000        | 1,600,000        | 12.5%                           |
| Low Sale Price (\$)        | 2,000       | 0.0%                  | 1,100       | 81.8%                       | 500              | 500              | 0.0%                            |
| Average Market Time (days) | 118         | (5.9%)                | 111         | 6.3%                        | 116              | 107              | 8.4%                            |
| <b>Condominium</b>         |             |                       |             |                             |                  |                  |                                 |
| New Listings               | 652         | 24.4%                 | 801         | (18.6%)                     | 1,719            | 1,912            | (10.1%)                         |
| Sold Listings              | 256         | 15.3%                 | 229         | 11.8%                       | 646              | 525              | 23.0%                           |
| \$ Volume - Sold Listings  | 26,588,328  | 23.4%                 | 23,885,009  | 11.3%                       | 65,172,526       | 54,716,017       | 19.1%                           |
| Average Sale Price (\$)    | 103,295     | 6.4%                  | 104,301     | (1.0%)                      | 100,824          | 104,221          | (3.3%)                          |
| High Sale Price (\$)       | 467,102     | 14.9%                 | 447,000     | 4.5%                        | 467,102          | 616,288          | (24.2%)                         |
| Low Sale Price (\$)        | 6,000       | (37.5%)               | 6,500       | (7.7%)                      | 1,000            | 625              | 60.0%                           |
| Average Market Time (days) | 164         | 3.1%                  | 154         | 6.5%                        | 162              | 157              | 3.2%                            |
| <b>All Property Types</b>  |             |                       |             |                             |                  |                  |                                 |
| New Listings               | 7,357       | 26.9%                 | 7,891       | (6.8%)                      | 18,799           | 19,680           | (4.5%)                          |
| Sold Listings              | 2,857       | 24.4%                 | 2,667       | 7.1%                        | 7,444            | 6,341            | 17.4%                           |
| \$ Volume - Sold Listings  | 321,978,255 | 31.9%                 | 270,595,178 | 19.0%                       | 811,475,322      | 651,581,606      | 24.5%                           |
| Average Sale Price (\$)    | 112,358     | 5.7%                  | 101,461     | 10.7%                       | 108,880          | 102,757          | 6.0%                            |
| High Sale Price (\$)       | 1,800,000   | 45.2%                 | 1,600,000   | 12.5%                       | 2,100,000        | 2,779,000        | (24.4%)                         |
| Low Sale Price (\$)        | 650         | 30.0%                 | 600         | 8.3%                        | 500              | 500              | 0.0%                            |
| Average Market Time (days) | 126         | (1.6%)                | 115         | 9.6%                        | 125              | 114              | 9.6%                            |

"All Property Types" include Single Family, Condominium, Multi-Family, Land and Commercial For Sale property types.

These statistics include listings submitted by participating brokers. These listings are located in the NORMLS and CRIS primary counties which are: Ashtabula, Carroll, Columbiana, Coshocton, Cuyahoga, Geauga, Lake, Lorain, Mahoning, Medina, Portage, Stark, Summit, Trumbull, and Tuscarawas Counties.

Based on information from the Northern Ohio Regional Multiple Listing Service (NORMLS) for the period of March 1, 2012 to March 31, 2012.

**ALL INFORMATION DEEMED RELIABLE BUT NOT GUARANTEED**